

**NORFOLK SOUTHERN CORPORATION NONDEDUCTIBLE PAYMENTS IN 2023 TO TRADE ORGANIZATIONS, CHAMBERS OF COMMERCE AND TAX-EXEMPT ORGANIZATIONS, WHERE THE PAYMENTS EXCEEDED \$10,000 AND 10% OF THE TAX-DEDUCTIBLE AMOUNT PAID TO THE ORGANIZATION**

<b>ORGANIZATION</b>	<b>NONDEDUCTIBLE PORTION</b>
American Association of Railroads	\$745,776
Georgia Chamber of Commerce	\$25,000
National Association of Manufacturers	\$24,054
The Ohio Railroad Association	\$23,625
Illinois Railroad Association	\$21,447
Pennsylvania Chamber of Business and Industry	\$14,280
Tennessee Railroad Association	\$13,000