

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 53 (Q4) From: 12-27-2020 To: 01-02-2021
Data Generated: Mon Feb 01 10:00:54 EST 2021

Week5 Carloads Title

Time run: 2/1/2021 5:00:54 AM

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	372	356	16	8,295	11,500	-(3,205)	36,622	43,970	-(7,348)
Chemicals	8,056	7,519	537	104,634	106,440	-(1,806)	389,785	426,221	-(36,436)
Crushed Stone, Sand and Gravel	2,286	2,465	-(179)	49,544	53,411	-(3,867)	198,536	243,822	-(45,286)
Farm Products Ex Grain	153	165	-(12)	2,244	2,509	-(265)	9,363	9,164	199
Food and Kindred Products	1,407	1,533	-(126)	22,256	22,821	-(565)	85,897	88,276	-(2,379)
Grain	2,856	3,051	-(195)	47,011	41,931	5,080	164,910	179,613	-(14,703)
Grain Mill Products	2,299	2,402	-(103)	31,670	32,246	-(576)	120,292	130,941	-(10,649)
Iron and Steel Scrap	980	862	118	18,745	16,907	1,838	67,740	71,244	-(3,504)
Lumber and Wood Products	758	607	151	11,003	10,577	426	41,196	44,797	-(3,601)
Metallic Ores	85	55	30	1,052	1,015	37	3,892	4,586	-(694)
Metals and Products	5,025	4,576	449	62,773	61,312	1,461	220,833	265,863	-(45,030)
Motor Vehicles and Equipment	4,651	3,305	1,346	101,389	99,135	2,254	330,793	396,804	-(66,011)
Non Metallic Minerals	304	545	-(241)	4,709	7,588	-(2,879)	20,550	30,182	-(9,632)
Petroleum Products	1,842	3,673	-(1,831)	25,423	51,878	-(26,455)	125,055	178,859	-(53,804)
Primary Forest Products	245	301	-(56)	3,685	4,632	-(947)	15,477	21,288	-(5,811)
Pulp, Paper and Allied Products	2,673	2,859	-(186)	33,756	35,457	-(1,701)	127,312	136,506	-(9,194)
Stone, Clay and Glass Products	2,047	1,947	100	34,038	33,357	681	128,042	134,585	-(6,543)
Waste and Scrap Materials	799	798	1	15,295	13,552	1,743	53,848	53,208	640
Total Merchandise	36,838	37,019	-(181)	577,522	606,268	-(28,746)	2,140,143	2,459,929	-(319,786)
Container	61,328	55,229	6,099	1,051,138	997,727	53,411	3,714,425	3,914,529	-(200,104)
Trailer	5,078	4,056	1,022	91,916	82,513	9,403	315,745	343,232	-(27,487)
Total Intermodal	66,406	59,285	7,121	1,143,054	1,080,240	62,814	4,030,170	4,257,761	-(227,591)
Coal	9,705	12,415	-(2,710)	151,025	200,232	-(49,207)	551,371	874,353	-(322,982)
Coke	741	934	-(193)	8,274	12,382	-(4,108)	32,253	55,110	-(22,857)
Total Coal and Coke	10,446	13,349	-(2,903)	159,299	212,614	-(53,315)	583,624	929,463	-(345,839)
Total Carloadings	113,690	109,653	4,037	1,879,875	1,899,122	-(19,247)	6,753,937	7,647,153	-(893,216)

Norfolk Southern Corporation

Weekly Merchandise, Intermodal and Coal/Coke Car loadings

Week 1 (Q1) From: 01-03-2021 To: 01-09-2021

Data Generated: Mon Feb 01 10:00:54 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	713	857	-(144)	713	857	-(144)	713	857	-(144)
Chemicals	8,294	8,409	-(115)	8,294	8,409	-(115)	8,294	8,409	-(115)
Crushed Stone, Sand and Gravel	3,020	3,049	-(29)	3,020	3,049	-(29)	3,020	3,049	-(29)
Farm Products Ex Grain	199	183	16	199	183	16	199	183	16
Food and Kindred Products	1,427	1,452	-(25)	1,427	1,452	-(25)	1,427	1,452	-(25)
Grain	4,101	3,143	958	4,101	3,143	958	4,101	3,143	958
Grain Mill Products	2,225	2,278	-(53)	2,225	2,278	-(53)	2,225	2,278	-(53)
Iron and Steel Scrap	1,318	1,392	-(74)	1,318	1,392	-(74)	1,318	1,392	-(74)
Lumber and Wood Products	752	630	122	752	630	122	752	630	122
Metallic Ores	108	67	41	108	67	41	108	67	41
Metals and Products	5,449	5,122	327	5,449	5,122	327	5,449	5,122	327
Motor Vehicles and Equipment	6,582	5,458	1,124	6,582	5,458	1,124	6,582	5,458	1,124
Non Metallic Minerals	417	781	-(364)	417	781	-(364)	417	781	-(364)
Petroleum Products	2,675	4,190	-(1,515)	2,675	4,190	-(1,515)	2,675	4,190	-(1,515)
Primary Forest Products	300	347	-(47)	300	347	-(47)	300	347	-(47)
Pulp, Paper and Allied Products	2,715	3,008	-(293)	2,715	3,008	-(293)	2,715	3,008	-(293)
Stone, Clay and Glass Products	2,323	2,350	-(27)	2,323	2,350	-(27)	2,323	2,350	-(27)
Waste and Scrap Materials	1,192	1,055	137	1,192	1,055	137	1,192	1,055	137
Total Merchandise	43,810	43,771	39	43,810	43,771	39	43,810	43,771	39
Container	73,383	69,663	3,720	73,383	69,663	3,720	73,383	69,663	3,720
Trailer	6,459	5,443	1,016	6,459	5,443	1,016	6,459	5,443	1,016
Total Intermodal	79,842	75,106	4,736	79,842	75,106	4,736	79,842	75,106	4,736
Coal	12,597	14,379	-(1,782)	12,597	14,379	-(1,782)	12,597	14,379	-(1,782)
Coke	710	644	66	710	644	66	710	644	66
Total Coal and Coke	13,307	15,023	-(1,716)	13,307	15,023	-(1,716)	13,307	15,023	-(1,716)
Total Carloadings	136,959	133,900	3,059	136,959	133,900	3,059	136,959	133,900	3,059

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 2 (Q1) From: 01-10-2021 To: 01-16-2021
Data Generated: Mon Feb 01 10:00:54 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	602	1,113	-(511)	1,315	1,970	-(655)	1,315	1,970	-(655)
Chemicals	8,372	7,278	1,094	16,666	15,687	979	16,666	15,687	979
Crushed Stone, Sand and Gravel	3,001	3,497	-(496)	6,021	6,546	-(525)	6,021	6,546	-(525)
Farm Products Ex Grain	221	173	48	420	356	64	420	356	64
Food and Kindred Products	1,386	1,652	-(266)	2,813	3,104	-(291)	2,813	3,104	-(291)
Grain	3,647	3,099	548	7,748	6,242	1,506	7,748	6,242	1,506
Grain Mill Products	2,416	2,135	281	4,641	4,413	228	4,641	4,413	228
Iron and Steel Scrap	1,480	1,488	-(8)	2,798	2,880	-(82)	2,798	2,880	-(82)
Lumber and Wood Products	701	667	34	1,453	1,297	156	1,453	1,297	156
Metallic Ores	103	107	-(4)	211	174	37	211	174	37
Metals and Products	5,399	5,137	262	10,848	10,259	589	10,848	10,259	589
Motor Vehicles and Equipment	7,617	6,657	960	14,199	12,115	2,084	14,199	12,115	2,084
Non Metallic Minerals	428	646	-(218)	845	1,427	-(582)	845	1,427	-(582)
Petroleum Products	2,419	3,759	-(1,340)	5,094	7,949	-(2,855)	5,094	7,949	-(2,855)
Primary Forest Products	272	310	-(38)	572	657	-(85)	572	657	-(85)
Pulp, Paper and Allied Products	2,584	2,600	-(16)	5,299	5,608	-(309)	5,299	5,608	-(309)
Stone, Clay and Glass Products	2,438	2,342	96	4,761	4,692	69	4,761	4,692	69
Waste and Scrap Materials	1,254	1,011	243	2,446	2,066	380	2,446	2,066	380
Total Merchandise	44,340	43,671	669	88,150	87,442	708	88,150	87,442	708
Container	78,675	71,159	7,516	152,058	140,822	11,236	152,058	140,822	11,236
Trailer	7,067	5,847	1,220	13,526	11,290	2,236	13,526	11,290	2,236
Total Intermodal	85,742	77,006	8,736	165,584	152,112	13,472	165,584	152,112	13,472
Coal	12,772	14,167	-(1,395)	25,369	28,546	-(3,177)	25,369	28,546	-(3,177)
Coke	739	882	-(143)	1,449	1,526	-(77)	1,449	1,526	-(77)
Total Coal and Coke	13,511	15,049	-(1,538)	26,818	30,072	-(3,254)	26,818	30,072	-(3,254)
Total Carloadings	143,593	135,726	7,867	280,552	269,626	10,926	280,552	269,626	10,926

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings

Week 3 (Q1) From: 01-17-2021 To: 01-23-2021

Data Generated: Mon Feb 01 10:00:54 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	633	545	88	1,948	2,515	-(567)	1,948	2,515	-(567)
Chemicals	7,722	7,779	-(57)	24,388	23,466	922	24,388	23,466	922
Crushed Stone, Sand and Gravel	3,470	3,361	109	9,491	9,907	-(416)	9,491	9,907	-(416)
Farm Products Ex Grain	216	176	40	636	532	104	636	532	104
Food and Kindred Products	1,712	1,628	84	4,525	4,732	-(207)	4,525	4,732	-(207)
Grain	3,587	3,060	527	11,335	9,302	2,033	11,335	9,302	2,033
Grain Mill Products	2,342	2,216	126	6,983	6,629	354	6,983	6,629	354
Iron and Steel Scrap	1,480	1,568	-(88)	4,278	4,448	-(170)	4,278	4,448	-(170)
Lumber and Wood Products	836	692	144	2,289	1,989	300	2,289	1,989	300
Metallic Ores	93	79	14	304	253	51	304	253	51
Metals and Products	5,094	4,798	296	15,942	15,057	885	15,942	15,057	885
Motor Vehicles and Equipment	7,336	6,386	950	21,535	18,501	3,034	21,535	18,501	3,034
Non Metallic Minerals	534	581	-(47)	1,379	2,008	-(629)	1,379	2,008	-(629)
Petroleum Products	2,363	3,681	-(1,318)	7,457	11,630	-(4,173)	7,457	11,630	-(4,173)
Primary Forest Products	343	298	45	915	955	-(40)	915	955	-(40)
Pulp, Paper and Allied Products	2,551	2,537	14	7,850	8,145	-(295)	7,850	8,145	-(295)
Stone, Clay and Glass Products	2,420	2,235	185	7,181	6,927	254	7,181	6,927	254
Waste and Scrap Materials	1,179	846	333	3,625	2,912	713	3,625	2,912	713
Total Merchandise	43,911	42,466	1,445	132,061	129,908	2,153	132,061	129,908	2,153
Container	81,428	68,768	12,660	233,486	209,590	23,896	233,486	209,590	23,896
Trailer	5,928	5,860	68	19,454	17,150	2,304	19,454	17,150	2,304
Total Intermodal	87,356	74,628	12,728	252,940	226,740	26,200	252,940	226,740	26,200
Coal	12,059	12,155	-(96)	37,428	40,701	-(3,273)	37,428	40,701	-(3,273)
Coke	736	765	-(29)	2,185	2,291	-(106)	2,185	2,291	-(106)
Total Coal and Coke	12,795	12,920	-(125)	39,613	42,992	-(3,379)	39,613	42,992	-(3,379)
Total Carloadings	144,062	130,014	14,048	424,614	399,640	24,974	424,614	399,640	24,974

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 4 (Q1) From: 01-24-2021 To: 01-30-2021
Data Generated: Mon Feb 01 10:00:54 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	599	802	-(203)	2,547	3,317	-(770)	2,547	3,317	-(770)
Chemicals	7,595	8,030	-(435)	31,983	31,496	487	31,983	31,496	487
Crushed Stone, Sand and Gravel	3,134	3,578	-(444)	12,625	13,485	-(860)	12,625	13,485	-(860)
Farm Products Ex Grain	176	221	-(45)	812	753	59	812	753	59
Food and Kindred Products	1,570	1,708	-(138)	6,095	6,440	-(345)	6,095	6,440	-(345)
Grain	3,730	2,886	844	15,065	12,188	2,877	15,065	12,188	2,877
Grain Mill Products	2,165	2,362	-(197)	9,148	8,991	157	9,148	8,991	157
Iron and Steel Scrap	1,748	1,640	108	6,026	6,088	-(62)	6,026	6,088	-(62)
Lumber and Wood Products	858	912	-(54)	3,147	2,901	246	3,147	2,901	246
Metallic Ores	72	107	-(35)	376	360	16	376	360	16
Metals and Products	5,482	5,416	66	21,424	20,473	951	21,424	20,473	951
Motor Vehicles and Equipment	7,860	8,016	-(156)	29,395	26,517	2,878	29,395	26,517	2,878
Non Metallic Minerals	427	678	-(251)	1,806	2,686	-(880)	1,806	2,686	-(880)
Petroleum Products	2,406	4,174	-(1,768)	9,863	15,804	-(5,941)	9,863	15,804	-(5,941)
Primary Forest Products	310	341	-(31)	1,225	1,296	-(71)	1,225	1,296	-(71)
Pulp, Paper and Allied Products	2,497	2,503	-(6)	10,347	10,648	-(301)	10,347	10,648	-(301)
Stone, Clay and Glass Products	2,490	2,270	220	9,671	9,197	474	9,671	9,197	474
Waste and Scrap Materials	1,131	1,066	65	4,756	3,978	778	4,756	3,978	778
Total Merchandise	44,250	46,710	-(2,460)	176,311	176,618	-(307)	176,311	176,618	-(307)
Container	77,538	71,600	5,938	311,024	281,190	29,834	311,024	281,190	29,834
Trailer	6,170	5,998	172	25,624	23,148	2,476	25,624	23,148	2,476
Total Intermodal	83,708	77,598	6,110	336,648	304,338	32,310	336,648	304,338	32,310
Coal	11,447	12,678	-(1,231)	48,875	53,379	-(4,504)	48,875	53,379	-(4,504)
Coke	854	860	-(6)	3,039	3,151	-(112)	3,039	3,151	-(112)
Total Coal and Coke	12,301	13,538	-(1,237)	51,914	56,530	-(4,616)	51,914	56,530	-(4,616)
Total Carloadings	140,259	137,846	2,413	564,873	537,486	27,387	564,873	537,486	27,387