

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 13 (Q1) From: 03-28-2021 To: 04-03-2021
Data Generated: Mon May 03 07:42:24 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	484	711	-(227)	7,762	10,353	-(2,591)	7,762	10,353	-(2,591)
Chemicals	7,903	7,687	216	100,748	103,682	-(2,934)	100,748	103,682	-(2,934)
Crushed Stone, Sand and Gravel	4,273	3,456	817	43,790	43,586	204	43,790	43,586	204
Farm Products Ex Grain	195	197	-(2)	2,426	2,608	-(182)	2,426	2,608	-(182)
Food and Kindred Products	1,767	1,752	15	21,107	22,373	-(1,266)	21,107	22,373	-(1,266)
Grain	3,169	3,545	-(376)	42,847	39,932	2,915	42,847	39,932	2,915
Grain Mill Products	2,499	2,281	218	29,400	29,559	-(159)	29,400	29,559	-(159)
Iron and Steel Scrap	1,378	1,172	206	18,898	18,690	208	18,898	18,690	208
Lumber and Wood Products	817	901	-(84)	10,857	10,423	434	10,857	10,423	434
Metallic Ores	92	104	-(12)	1,160	1,141	19	1,160	1,141	19
Metals and Products	5,326	4,099	1,227	69,497	64,923	4,574	69,497	64,923	4,574
Motor Vehicles and Equipment	7,062	1,097	5,965	95,790	88,742	7,048	95,790	88,742	7,048
Non Metallic Minerals	414	267	147	5,997	6,866	-(869)	5,997	6,866	-(869)
Petroleum Products	2,122	2,900	-(778)	31,106	46,060	-(14,954)	31,106	46,060	-(14,954)
Primary Forest Products	320	343	-(23)	3,997	4,322	-(325)	3,997	4,322	-(325)
Pulp, Paper and Allied Products	2,446	2,465	-(19)	32,728	32,951	-(223)	32,728	32,951	-(223)
Stone, Clay and Glass Products	2,602	2,476	126	31,435	31,337	98	31,435	31,337	98
Waste and Scrap Materials	1,121	832	289	14,437	12,568	1,869	14,437	12,568	1,869
Total Merchandise	43,990	36,285	7,705	563,982	570,116	-(6,134)	563,982	570,116	-(6,134)
Container	75,687	63,068	12,619	957,582	892,696	64,886	957,582	892,696	64,886
Trailer	5,989	3,638	2,351	82,381	68,476	13,905	82,381	68,476	13,905
Total Intermodal	81,676	66,706	14,970	1,039,963	961,172	78,791	1,039,963	961,172	78,791
Coal	12,855	11,675	1,180	159,652	153,406	6,246	159,652	153,406	6,246
Coke	726	829	-(103)	11,165	9,731	1,434	11,165	9,731	1,434
Total Coal and Coke	13,581	12,504	1,077	170,817	163,137	7,680	170,817	163,137	7,680
Total Carloadings	139,247	115,495	23,752	1,774,762	1,694,425	80,337	1,774,762	1,694,425	80,337

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 14 (Q2) From: 04-04-2021 To: 04-10-2021
Data Generated: Mon May 03 07:42:24 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	723	734	-(11)	723	734	-(11)	8,485	11,087	-(2,602)
Chemicals	7,925	6,729	1,196	7,925	6,729	1,196	108,673	110,411	-(1,738)
Crushed Stone, Sand and Gravel	3,747	4,023	-(276)	3,747	4,023	-(276)	47,537	47,609	-(72)
Farm Products Ex Grain	166	199	-(33)	166	199	-(33)	2,592	2,807	-(215)
Food and Kindred Products	1,824	1,572	252	1,824	1,572	252	22,931	23,945	-(1,014)
Grain	3,259	2,918	341	3,259	2,918	341	46,106	42,850	3,256
Grain Mill Products	2,261	2,071	190	2,261	2,071	190	31,661	31,630	31
Iron and Steel Scrap	1,428	633	795	1,428	633	795	20,326	19,323	1,003
Lumber and Wood Products	914	910	4	914	910	4	11,771	11,333	438
Metallic Ores	66	75	-(9)	66	75	-(9)	1,226	1,216	10
Metals and Products	5,056	3,450	1,606	5,056	3,450	1,606	74,553	68,373	6,180
Motor Vehicles and Equipment	6,205	623	5,582	6,205	623	5,582	101,995	89,365	12,630
Non Metallic Minerals	487	281	206	487	281	206	6,484	7,147	-(663)
Petroleum Products	2,294	3,037	-(743)	2,294	3,037	-(743)	33,400	49,097	-(15,697)
Primary Forest Products	265	365	-(100)	265	365	-(100)	4,262	4,687	-(425)
Pulp, Paper and Allied Products	2,165	2,368	-(203)	2,165	2,368	-(203)	34,893	35,319	-(426)
Stone, Clay and Glass Products	2,481	2,261	220	2,481	2,261	220	33,916	33,598	318
Waste and Scrap Materials	1,298	919	379	1,298	919	379	15,735	13,487	2,248
Total Merchandise	42,564	33,168	9,396	42,564	33,168	9,396	606,546	603,284	3,262
Container	74,741	58,085	16,656	74,741	58,085	16,656	1,032,323	950,781	81,542
Trailer	5,326	3,284	2,042	5,326	3,284	2,042	87,707	71,760	15,947
Total Intermodal	80,067	61,369	18,698	80,067	61,369	18,698	1,120,030	1,022,541	97,489
Coal	12,495	9,274	3,221	12,495	9,274	3,221	172,147	162,680	9,467
Coke	819	876	-(57)	819	876	-(57)	11,984	10,607	1,377
Total Coal and Coke	13,314	10,150	3,164	13,314	10,150	3,164	184,131	173,287	10,844
Total Carloadings	135,945	104,687	31,258	135,945	104,687	31,258	1,910,707	1,799,112	111,595

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 15 (Q2) From: 04-11-2021 To: 04-17-2021
Data Generated: Mon May 03 07:42:24 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	854	680	174	1,577	1,414	163	9,339	11,767	-(2,428)
Chemicals	7,923	6,948	975	15,848	13,677	2,171	116,596	117,359	-(763)
Crushed Stone, Sand and Gravel	4,203	4,173	30	7,950	8,196	-(246)	51,740	51,782	-(42)
Farm Products Ex Grain	180	199	-(19)	346	398	-(52)	2,772	3,006	-(234)
Food and Kindred Products	1,740	1,526	214	3,564	3,098	466	24,671	25,471	-(800)
Grain	3,051	2,764	287	6,310	5,682	628	49,157	45,614	3,543
Grain Mill Products	2,403	1,982	421	4,664	4,053	611	34,064	33,612	452
Iron and Steel Scrap	1,605	929	676	3,033	1,562	1,471	21,931	20,252	1,679
Lumber and Wood Products	878	877	1	1,792	1,787	5	12,649	12,210	439
Metallic Ores	89	69	20	155	144	11	1,315	1,285	30
Metals and Products	5,779	3,702	2,077	10,835	7,152	3,683	80,332	72,075	8,257
Motor Vehicles and Equipment	6,681	328	6,353	12,886	951	11,935	108,676	89,693	18,983
Non Metallic Minerals	512	214	298	999	495	504	6,996	7,361	-(365)
Petroleum Products	2,552	2,865	-(313)	4,846	5,902	-(1,056)	35,952	51,962	-(16,010)
Primary Forest Products	315	354	-(39)	580	719	-(139)	4,577	5,041	-(464)
Pulp, Paper and Allied Products	2,367	2,336	31	4,532	4,704	-(172)	37,260	37,655	-(395)
Stone, Clay and Glass Products	2,742	2,141	601	5,223	4,402	821	36,658	35,739	919
Waste and Scrap Materials	1,096	783	313	2,394	1,702	692	16,831	14,270	2,561
Total Merchandise	44,970	32,870	12,100	87,534	66,038	21,496	651,516	636,154	15,362
Container	77,929	57,914	20,015	152,670	115,999	36,671	1,110,252	1,008,695	101,557
Trailer	6,317	3,091	3,226	11,643	6,375	5,268	94,024	74,851	19,173
Total Intermodal	84,246	61,005	23,241	164,313	122,374	41,939	1,204,276	1,083,546	120,730
Coal	12,411	9,549	2,862	24,906	18,823	6,083	184,558	172,229	12,329
Coke	1,014	594	420	1,833	1,470	363	12,998	11,201	1,797
Total Coal and Coke	13,425	10,143	3,282	26,739	20,293	6,446	197,556	183,430	14,126
Total Carloadings	142,641	104,018	38,623	278,586	208,705	69,881	2,053,348	1,903,130	150,218

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 16 (Q2) From: 04-18-2021 To: 04-24-2021
Data Generated: Mon May 03 07:42:24 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	514	759	-(245)	2,091	2,173	-(82)	9,853	12,526	-(2,673)
Chemicals	8,179	6,859	1,320	24,027	20,536	3,491	124,775	124,218	557
Crushed Stone, Sand and Gravel	3,825	4,266	-(441)	11,775	12,462	-(687)	55,565	56,048	-(483)
Farm Products Ex Grain	191	203	-(12)	537	601	-(64)	2,963	3,209	-(246)
Food and Kindred Products	1,802	1,488	314	5,366	4,586	780	26,473	26,959	-(486)
Grain	3,212	3,198	14	9,522	8,880	642	52,369	48,812	3,557
Grain Mill Products	2,526	1,948	578	7,190	6,001	1,189	36,590	35,560	1,030
Iron and Steel Scrap	1,738	848	890	4,771	2,410	2,361	23,669	21,100	2,569
Lumber and Wood Products	969	730	239	2,761	2,517	244	13,618	12,940	678
Metallic Ores	85	66	19	240	210	30	1,400	1,351	49
Metals and Products	5,587	3,151	2,436	16,422	10,303	6,119	85,919	75,226	10,693
Motor Vehicles and Equipment	5,840	527	5,313	18,726	1,478	17,248	114,516	90,220	24,296
Non Metallic Minerals	560	255	305	1,559	750	809	7,556	7,616	-(60)
Petroleum Products	2,546	2,658	-(112)	7,392	8,560	-(1,168)	38,498	54,620	-(16,122)
Primary Forest Products	344	323	21	924	1,042	-(118)	4,921	5,364	-(443)
Pulp, Paper and Allied Products	2,494	2,164	330	7,026	6,868	158	39,754	39,819	-(65)
Stone, Clay and Glass Products	2,796	2,115	681	8,019	6,517	1,502	39,454	37,854	1,600
Waste and Scrap Materials	1,239	825	414	3,633	2,527	1,106	18,070	15,095	2,975
Total Merchandise	44,447	32,383	12,064	131,981	98,421	33,560	695,963	668,537	27,426
Container	78,023	60,609	17,414	230,693	176,608	54,085	1,188,275	1,069,304	118,971
Trailer	5,413	3,766	1,647	17,056	10,141	6,915	99,437	78,617	20,820
Total Intermodal	83,436	64,375	19,061	247,749	186,749	61,000	1,287,712	1,147,921	139,791
Coal	13,195	7,819	5,376	38,101	26,642	11,459	197,753	180,048	17,705
Coke	890	305	585	2,723	1,775	948	13,888	11,506	2,382
Total Coal and Coke	14,085	8,124	5,961	40,824	28,417	12,407	211,641	191,554	20,087
Total Carloadings	141,968	104,882	37,086	420,554	313,587	106,967	2,195,316	2,008,012	187,304

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 17 (Q2) From: 04-25-2021 To: 05-01-2021
Data Generated: Mon May 03 07:42:24 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	642	780	-(138)	2,733	2,953	-(220)	10,495	13,306	-(2,811)
Chemicals	7,720	6,296	1,424	31,747	26,832	4,915	132,495	130,514	1,981
Crushed Stone, Sand and Gravel	4,488	4,305	183	16,263	16,767	-(504)	60,053	60,353	-(300)
Farm Products Ex Grain	188	217	-(29)	725	818	-(93)	3,151	3,426	-(275)
Food and Kindred Products	1,874	1,458	416	7,240	6,044	1,196	28,347	28,417	-(70)
Grain	2,865	2,891	-(26)	12,387	11,771	616	55,234	51,703	3,531
Grain Mill Products	2,326	1,865	461	9,516	7,866	1,650	38,916	37,425	1,491
Iron and Steel Scrap	1,731	877	854	6,502	3,287	3,215	25,400	21,977	3,423
Lumber and Wood Products	892	687	205	3,653	3,204	449	14,510	13,627	883
Metallic Ores	76	61	15	316	271	45	1,476	1,412	64
Metals and Products	5,451	2,774	2,677	21,873	13,077	8,796	91,370	78,000	13,370
Motor Vehicles and Equipment	5,445	519	4,926	24,171	1,997	22,174	119,961	90,739	29,222
Non Metallic Minerals	508	303	205	2,067	1,053	1,014	8,064	7,919	145
Petroleum Products	2,296	2,827	-(531)	9,688	11,387	-(1,699)	40,794	57,447	-(16,653)
Primary Forest Products	307	346	-(39)	1,231	1,388	-(157)	5,228	5,710	-(482)
Pulp, Paper and Allied Products	2,544	2,401	143	9,570	9,269	301	42,298	42,220	78
Stone, Clay and Glass Products	2,796	2,236	560	10,815	8,753	2,062	42,250	40,090	2,160
Waste and Scrap Materials	1,136	782	354	4,769	3,309	1,460	19,206	15,877	3,329
Total Merchandise	43,285	31,625	11,660	175,266	130,046	45,220	739,248	700,162	39,086
Container	76,889	61,513	15,376	307,582	238,121	69,461	1,265,164	1,130,817	134,347
Trailer	5,666	4,005	1,661	22,722	14,146	8,576	105,103	82,622	22,481
Total Intermodal	82,555	65,518	17,037	330,304	252,267	78,037	1,370,267	1,213,439	156,828
Coal	11,387	9,401	1,986	49,488	36,043	13,445	209,140	189,449	19,691
Coke	966	653	313	3,689	2,428	1,261	14,854	12,159	2,695
Total Coal and Coke	12,353	10,054	2,299	53,177	38,471	14,706	223,994	201,608	22,386
Total Carloadings	138,193	107,197	30,996	558,747	420,784	137,963	2,333,509	2,115,209	218,300