

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 18 (Q2) From: 04-26-2020 To: 05-02-2020
Data Generated: Mon Jun 01 05:01:53 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	754	974	-(220)	3,666	4,439	-(773)	13,475	14,420	-(945)
Chemicals	6,299	8,410	-(2,111)	34,500	42,576	-(8,076)	137,970	150,525	-(12,555)
Crushed Stone, Sand and Gravel	4,292	5,540	-(1,248)	20,209	28,173	-(7,964)	62,856	79,941	-(17,085)
Farm Products Ex Grain	217	167	50	1,015	934	81	3,594	3,184	410
Food and Kindred Products	1,457	1,819	-(362)	7,803	9,154	-(1,351)	29,948	30,402	-(454)
Grain	2,860	4,100	-(1,240)	15,329	19,017	-(3,688)	54,762	62,599	-(7,837)
Grain Mill Products	1,860	2,369	-(509)	10,149	12,864	-(2,715)	39,823	45,987	-(6,164)
Iron and Steel Scrap	874	1,439	-(565)	4,467	7,348	-(2,881)	22,813	26,639	-(3,826)
Lumber and Wood Products	679	922	-(243)	4,095	4,863	-(768)	14,233	16,074	-(1,841)
Metallic Ores	61	115	-(54)	371	454	-(83)	1,469	1,767	-(298)
Metals and Products	2,778	5,368	-(2,590)	17,160	27,055	-(9,895)	82,565	98,041	-(15,476)
Motor Vehicles and Equipment	524	7,858	-(7,334)	3,070	39,432	-(36,362)	94,029	137,494	-(43,465)
Non Metallic Minerals	303	698	-(395)	1,316	3,419	-(2,103)	8,461	10,976	-(2,515)
Petroleum Products	2,816	3,068	-(252)	14,382	15,193	-(811)	61,231	55,493	5,738
Primary Forest Products	342	479	-(137)	1,730	2,123	-(393)	6,008	7,833	-(1,825)
Pulp, Paper and Allied Products	2,400	2,795	-(395)	11,738	12,540	-(802)	45,064	47,618	-(2,554)
Stone, Clay and Glass Products	2,239	2,845	-(606)	11,225	13,976	-(2,751)	42,029	44,913	-(2,884)
Waste and Scrap Materials	781	1,019	-(238)	4,147	5,020	-(873)	16,735	18,097	-(1,362)
Total Merchandise	31,536	49,985	-(18,449)	166,372	248,580	-(82,208)	737,065	852,003	-(114,938)
Container	61,298	74,491	-(13,193)	300,542	379,072	-(78,530)	1,183,318	1,358,413	-(175,095)
Trailer	4,219	6,596	-(2,377)	18,419	33,643	-(15,224)	89,483	132,869	-(43,386)
Total Intermodal	65,517	81,087	-(15,570)	318,961	412,715	-(93,754)	1,272,801	1,491,282	-(218,481)
Coal	9,331	19,738	-(10,407)	46,985	98,876	-(51,891)	201,742	325,625	-(123,883)
Coke	654	1,039	-(385)	3,258	5,604	-(2,346)	13,092	19,690	-(6,598)
Total Coal and Coke	9,985	20,777	-(10,792)	50,243	104,480	-(54,237)	214,834	345,315	-(130,481)
Total Carloadings	107,038	151,849	-(44,811)	535,576	765,775	-(230,199)	2,224,700	2,688,600	-(463,900)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 19 (Q2) From: 05-03-2020 To: 05-09-2020
Data Generated: Mon Jun 01 05:01:53 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	658	750	-(92)	4,324	5,189	-(865)	14,133	15,170	-(1,037)
Chemicals	6,387	8,753	-(2,366)	40,887	51,329	-(10,442)	144,357	159,278	-(14,921)
Crushed Stone, Sand and Gravel	4,389	5,348	-(959)	24,598	33,521	-(8,923)	67,245	85,289	-(18,044)
Farm Products Ex Grain	205	190	15	1,220	1,124	96	3,799	3,374	425
Food and Kindred Products	1,464	1,806	-(342)	9,267	10,960	-(1,693)	31,412	32,208	-(796)
Grain	3,002	4,173	-(1,171)	18,331	23,190	-(4,859)	57,764	66,772	-(9,008)
Grain Mill Products	2,266	2,583	-(317)	12,415	15,447	-(3,032)	42,089	48,570	-(6,481)
Iron and Steel Scrap	1,035	1,321	-(286)	5,502	8,669	-(3,167)	23,848	27,960	-(4,112)
Lumber and Wood Products	695	946	-(251)	4,790	5,809	-(1,019)	14,928	17,020	-(2,092)
Metallic Ores	43	102	-(59)	414	556	-(142)	1,512	1,869	-(357)
Metals and Products	2,738	5,444	-(2,706)	19,898	32,499	-(12,601)	85,303	103,485	-(18,182)
Motor Vehicles and Equipment	587	8,031	-(7,444)	3,657	47,463	-(43,806)	94,616	145,525	-(50,909)
Non Metallic Minerals	390	709	-(319)	1,706	4,128	-(2,422)	8,851	11,685	-(2,834)
Petroleum Products	2,877	3,649	-(772)	17,259	18,842	-(1,583)	64,108	59,142	4,966
Primary Forest Products	326	454	-(128)	2,056	2,577	-(521)	6,334	8,287	-(1,953)
Pulp, Paper and Allied Products	2,282	2,770	-(488)	14,020	15,310	-(1,290)	47,346	50,388	-(3,042)
Stone, Clay and Glass Products	2,173	2,750	-(577)	13,398	16,726	-(3,328)	44,202	47,663	-(3,461)
Waste and Scrap Materials	952	1,046	-(94)	5,099	6,066	-(967)	17,687	19,143	-(1,456)
Total Merchandise	32,469	50,825	-(18,356)	198,841	299,405	-(100,564)	769,534	902,828	-(133,294)
Container	61,378	75,479	-(14,101)	361,920	454,551	-(92,631)	1,244,696	1,433,892	-(189,196)
Trailer	4,512	6,599	-(2,087)	22,931	40,242	-(17,311)	93,995	139,468	-(45,473)
Total Intermodal	65,890	82,078	-(16,188)	384,851	494,793	-(109,942)	1,338,691	1,573,360	-(234,669)
Coal	8,238	20,546	-(12,308)	55,223	119,422	-(64,199)	209,980	346,171	-(136,191)
Coke	350	1,312	-(962)	3,608	6,916	-(3,308)	13,442	21,002	-(7,560)
Total Coal and Coke	8,588	21,858	-(13,270)	58,831	126,338	-(67,507)	223,422	367,173	-(143,751)
Total Carloadings	106,947	154,761	-(47,814)	642,523	920,536	-(278,013)	2,331,647	2,843,361	-(511,714)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 20 (Q2) From: 05-10-2020 To: 05-16-2020
Data Generated: Mon Jun 01 05:01:54 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	686	832	-(146)	5,010	6,021	-(1,011)	14,819	16,002	-(1,183)
Chemicals	6,547	8,471	-(1,924)	47,434	59,800	-(12,366)	150,904	167,749	-(16,845)
Crushed Stone, Sand and Gravel	4,328	5,769	-(1,441)	28,926	39,290	-(10,364)	71,573	91,058	-(19,485)
Farm Products Ex Grain	196	168	28	1,416	1,292	124	3,995	3,542	453
Food and Kindred Products	1,431	1,598	-(167)	10,698	12,558	-(1,860)	32,843	33,806	-(963)
Grain	3,076	3,923	-(847)	21,407	27,113	-(5,706)	60,840	70,695	-(9,855)
Grain Mill Products	2,263	2,681	-(418)	14,678	18,128	-(3,450)	44,352	51,251	-(6,899)
Iron and Steel Scrap	1,160	1,404	-(244)	6,662	10,073	-(3,411)	25,008	29,364	-(4,356)
Lumber and Wood Products	682	914	-(232)	5,472	6,723	-(1,251)	15,610	17,934	-(2,324)
Metallic Ores	40	83	-(43)	454	639	-(185)	1,552	1,952	-(400)
Metals and Products	2,678	4,992	-(2,314)	22,576	37,491	-(14,915)	87,981	108,477	-(20,496)
Motor Vehicles and Equipment	722	8,105	-(7,383)	4,379	55,568	-(51,189)	95,338	153,630	-(58,292)
Non Metallic Minerals	474	623	-(149)	2,180	4,751	-(2,571)	9,325	12,308	-(2,983)
Petroleum Products	2,630	3,124	-(494)	19,889	21,966	-(2,077)	66,738	62,266	4,472
Primary Forest Products	332	378	-(46)	2,388	2,955	-(567)	6,666	8,665	-(1,999)
Pulp, Paper and Allied Products	2,227	2,371	-(144)	16,247	17,681	-(1,434)	49,573	52,759	-(3,186)
Stone, Clay and Glass Products	2,537	2,705	-(168)	15,935	19,431	-(3,496)	46,739	50,368	-(3,629)
Waste and Scrap Materials	894	1,009	-(115)	5,993	7,075	-(1,082)	18,581	20,152	-(1,571)
Total Merchandise	32,903	49,150	-(16,247)	231,744	348,555	-(116,811)	802,437	951,978	-(149,541)
Container	62,492	76,926	-(14,434)	424,412	531,477	-(107,065)	1,307,188	1,510,818	-(203,630)
Trailer	4,554	6,734	-(2,180)	27,485	46,976	-(19,491)	98,549	146,202	-(47,653)
Total Intermodal	67,046	83,660	-(16,614)	451,897	578,453	-(126,556)	1,405,737	1,657,020	-(251,283)
Coal	7,625	19,310	-(11,685)	62,848	138,732	-(75,884)	217,605	365,481	-(147,876)
Coke	498	1,335	-(837)	4,106	8,251	-(4,145)	13,940	22,337	-(8,397)
Total Coal and Coke	8,123	20,645	-(12,522)	66,954	146,983	-(80,029)	231,545	387,818	-(156,273)
Total Carloadings	108,072	153,455	-(45,383)	750,595	1,073,991	-(323,396)	2,439,719	2,996,816	-(557,097)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 21 (Q2) From: 05-17-2020 To: 05-23-2020
Data Generated: Mon Jun 01 05:01:54 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	612	1,026	-(414)	5,622	7,047	-(1,425)	15,431	17,028	-(1,597)
Chemicals	6,399	8,084	-(1,685)	53,833	67,884	-(14,051)	157,303	175,833	-(18,530)
Crushed Stone, Sand and Gravel	3,629	5,176	-(1,547)	32,555	44,466	-(11,911)	75,202	96,234	-(21,032)
Farm Products Ex Grain	231	187	44	1,647	1,479	168	4,226	3,729	497
Food and Kindred Products	1,615	1,712	-(97)	12,313	14,270	-(1,957)	34,458	35,518	-(1,060)
Grain	2,514	3,861	-(1,347)	23,921	30,974	-(7,053)	63,354	74,556	-(11,202)
Grain Mill Products	2,314	2,624	-(310)	16,992	20,752	-(3,760)	46,666	53,875	-(7,209)
Iron and Steel Scrap	1,329	1,521	-(192)	7,991	11,594	-(3,603)	26,337	30,885	-(4,548)
Lumber and Wood Products	669	1,011	-(342)	6,141	7,734	-(1,593)	16,279	18,945	-(2,666)
Metallic Ores	73	96	-(23)	527	735	-(208)	1,625	2,048	-(423)
Metals and Products	2,831	5,186	-(2,355)	25,407	42,677	-(17,270)	90,812	113,663	-(22,851)
Motor Vehicles and Equipment	1,350	7,859	-(6,509)	5,729	63,427	-(57,698)	96,688	161,489	-(64,801)
Non Metallic Minerals	405	592	-(187)	2,585	5,343	-(2,758)	9,730	12,900	-(3,170)
Petroleum Products	2,157	3,406	-(1,249)	22,046	25,372	-(3,326)	68,895	65,672	3,223
Primary Forest Products	311	442	-(131)	2,699	3,397	-(698)	6,977	9,107	-(2,130)
Pulp, Paper and Allied Products	2,376	2,579	-(203)	18,623	20,260	-(1,637)	51,949	55,338	-(3,389)
Stone, Clay and Glass Products	2,219	2,729	-(510)	18,154	22,160	-(4,006)	48,958	53,097	-(4,139)
Waste and Scrap Materials	934	1,070	-(136)	6,927	8,145	-(1,218)	19,515	21,222	-(1,707)
Total Merchandise	31,968	49,161	-(17,193)	263,712	397,716	-(134,004)	834,405	1,001,139	-(166,734)
Container	63,902	73,898	-(9,996)	488,314	605,375	-(117,061)	1,371,090	1,584,716	-(213,626)
Trailer	5,470	6,311	-(841)	32,955	53,287	-(20,332)	104,019	152,513	-(48,494)
Total Intermodal	69,372	80,209	-(10,837)	521,269	658,662	-(137,393)	1,475,109	1,737,229	-(262,120)
Coal	6,270	19,230	-(12,960)	69,118	157,962	-(88,844)	223,875	384,711	-(160,836)
Coke	530	1,117	-(587)	4,636	9,368	-(4,732)	14,470	23,454	-(8,984)
Total Coal and Coke	6,800	20,347	-(13,547)	73,754	167,330	-(93,576)	238,345	408,165	-(169,820)
Total Carloadings	108,140	149,717	-(41,577)	858,735	1,223,708	-(364,973)	2,547,859	3,146,533	-(598,674)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 22 (Q2) From: 05-24-2020 To: 05-30-2020
Data Generated: Mon Jun 01 05:01:54 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	528	959	-(431)	6,150	8,006	-(1,856)	15,959	17,987	-(2,028)
Chemicals	6,177	7,609	-(1,432)	60,010	75,493	-(15,483)	163,480	183,442	-(19,962)
Crushed Stone, Sand and Gravel	3,459	5,202	-(1,743)	36,014	49,668	-(13,654)	78,661	101,436	-(22,775)
Farm Products Ex Grain	152	133	19	1,799	1,612	187	4,378	3,862	516
Food and Kindred Products	1,492	1,544	-(52)	13,805	15,814	-(2,009)	35,950	37,062	-(1,112)
Grain	2,577	3,912	-(1,335)	26,498	34,886	-(8,388)	65,931	78,468	-(12,537)
Grain Mill Products	2,118	2,435	-(317)	19,110	23,187	-(4,077)	48,784	56,310	-(7,526)
Iron and Steel Scrap	1,038	1,036	2	9,029	12,630	-(3,601)	27,375	31,921	-(4,546)
Lumber and Wood Products	707	821	-(114)	6,848	8,555	-(1,707)	16,986	19,766	-(2,780)
Metallic Ores	58	86	-(28)	585	821	-(236)	1,683	2,134	-(451)
Metals and Products	2,708	4,906	-(2,198)	28,115	47,583	-(19,468)	93,520	118,569	-(25,049)
Motor Vehicles and Equipment	2,833	6,772	-(3,939)	8,562	70,199	-(61,637)	99,521	168,261	-(68,740)
Non Metallic Minerals	406	582	-(176)	2,991	5,925	-(2,934)	10,136	13,482	-(3,346)
Petroleum Products	2,051	3,700	-(1,649)	24,097	29,072	-(4,975)	70,946	69,372	1,574
Primary Forest Products	318	483	-(165)	3,017	3,880	-(863)	7,295	9,590	-(2,295)
Pulp, Paper and Allied Products	2,143	2,456	-(313)	20,766	22,716	-(1,950)	54,092	57,794	-(3,702)
Stone, Clay and Glass Products	2,045	2,188	-(143)	20,199	24,348	-(4,149)	51,003	55,285	-(4,282)
Waste and Scrap Materials	913	873	40	7,840	9,018	-(1,178)	20,428	22,095	-(1,667)
Total Merchandise	31,723	45,697	-(13,974)	295,435	443,413	-(147,978)	866,128	1,046,836	-(180,708)
Container	58,686	66,174	-(7,488)	547,000	671,549	-(124,549)	1,429,776	1,650,890	-(221,114)
Trailer	5,011	4,755	256	37,966	58,042	-(20,076)	109,030	157,268	-(48,238)
Total Intermodal	63,697	70,929	-(7,232)	584,966	729,591	-(144,625)	1,538,806	1,808,158	-(269,352)
Coal	6,461	16,582	-(10,121)	75,579	174,544	-(98,965)	230,336	401,293	-(170,957)
Coke	558	1,190	-(632)	5,194	10,558	-(5,364)	15,028	24,644	-(9,616)
Total Coal and Coke	7,019	17,772	-(10,753)	80,773	185,102	-(104,329)	245,364	425,937	-(180,573)
Total Carloadings	102,439	134,398	-(31,959)	961,174	1,358,106	-(396,932)	2,650,298	3,280,931	-(630,633)