

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 49 (Q4) From: 11-29-2020 To: 12-05-2020
Data Generated: Mon Dec 28 10:00:56 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	696	856	-(160)	6,450	9,329	-(2,879)	34,886	41,799	-(6,913)
Chemicals	7,722	7,859	-(137)	74,519	76,933	-(2,414)	359,670	396,714	-(37,044)
Crushed Stone, Sand and Gravel	3,605	4,266	-(661)	39,243	42,923	-(3,680)	188,235	233,334	-(45,099)
Farm Products Ex Grain	169	202	-(33)	1,663	1,809	-(146)	8,782	8,464	318
Food and Kindred Products	1,610	1,619	-(9)	16,612	16,885	-(273)	80,248	82,340	-(2,092)
Grain	3,869	3,404	465	34,788	30,650	4,138	152,721	168,332	-(15,611)
Grain Mill Products	2,494	2,422	72	23,249	23,211	38	111,871	121,906	-(10,035)
Iron and Steel Scrap	1,466	1,241	225	13,790	12,673	1,117	62,747	67,010	-(4,263)
Lumber and Wood Products	841	768	73	8,200	7,692	508	38,393	41,912	-(3,519)
Metallic Ores	70	79	-(9)	790	763	27	3,630	4,334	-(704)
Metals and Products	4,557	4,467	90	44,072	43,956	116	202,145	248,507	-(46,362)
Motor Vehicles and Equipment	7,756	8,118	-(362)	75,336	75,886	-(550)	304,729	373,555	-(68,826)
Non Metallic Minerals	357	568	-(211)	3,447	5,275	-(1,828)	19,286	27,869	-(8,583)
Petroleum Products	1,922	3,724	-(1,802)	17,813	36,925	-(19,112)	117,451	163,906	-(46,455)
Primary Forest Products	280	353	-(73)	2,668	3,437	-(769)	14,458	20,093	-(5,635)
Pulp, Paper and Allied Products	2,606	2,759	-(153)	23,950	25,075	-(1,125)	117,500	126,124	-(8,624)
Stone, Clay and Glass Products	2,437	2,605	-(168)	25,313	25,131	182	119,304	126,359	-(7,055)
Waste and Scrap Materials	1,217	985	232	11,408	9,922	1,486	49,970	49,578	392
Total Merchandise	43,674	46,295	-(2,621)	423,311	448,475	-(25,164)	1,986,026	2,302,136	-(316,110)
Container	72,525	70,431	2,094	769,451	741,688	27,763	3,432,624	3,658,490	-(225,866)
Trailer	7,375	7,507	-(132)	65,788	59,630	6,158	289,710	320,349	-(30,639)
Total Intermodal	79,900	77,938	1,962	835,239	801,318	33,921	3,722,334	3,978,839	-(256,505)
Coal	12,166	15,970	-(3,804)	110,209	148,902	-(38,693)	510,488	823,023	-(312,535)
Coke	670	805	-(135)	5,680	8,916	-(3,236)	29,659	51,644	-(21,985)
Total Coal and Coke	12,836	16,775	-(3,939)	115,889	157,818	-(41,929)	540,147	874,667	-(334,520)
Total Carloadings	136,410	141,008	-(4,598)	1,374,439	1,407,611	-(33,172)	6,248,507	7,155,642	-(907,135)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 50 (Q4) From: 12-06-2020 To: 12-12-2020
Data Generated: Mon Dec 28 10:00:56 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	576	891	-(315)	7,026	10,220	-(3,194)	35,462	42,690	-(7,228)
Chemicals	8,376	7,603	773	82,895	84,536	-(1,641)	368,046	404,317	-(36,271)
Crushed Stone, Sand and Gravel	3,555	3,335	220	42,798	46,258	-(3,460)	191,790	236,669	-(44,879)
Farm Products Ex Grain	188	214	-(26)	1,851	2,023	-(172)	8,970	8,678	292
Food and Kindred Products	1,526	1,523	3	18,138	18,408	-(270)	81,774	83,863	-(2,089)
Grain	3,512	3,046	466	38,300	33,696	4,604	156,233	171,378	-(15,145)
Grain Mill Products	2,133	2,191	-(58)	25,382	25,402	-(20)	114,004	124,097	-(10,093)
Iron and Steel Scrap	1,598	1,439	159	15,388	14,112	1,276	64,345	68,449	-(4,104)
Lumber and Wood Products	757	805	-(48)	8,957	8,497	460	39,150	42,717	-(3,567)
Metallic Ores	61	69	-(8)	851	832	19	3,691	4,403	-(712)
Metals and Products	4,734	4,501	233	48,806	48,457	349	206,879	253,008	-(46,129)
Motor Vehicles and Equipment	8,376	8,248	128	83,712	84,134	-(422)	313,105	381,803	-(68,698)
Non Metallic Minerals	350	617	-(267)	3,797	5,892	-(2,095)	19,636	28,486	-(8,850)
Petroleum Products	2,103	3,876	-(1,773)	19,916	40,801	-(20,885)	119,554	167,782	-(48,228)
Primary Forest Products	284	319	-(35)	2,952	3,756	-(804)	14,742	20,412	-(5,670)
Pulp, Paper and Allied Products	2,400	2,451	-(51)	26,350	27,526	-(1,176)	119,900	128,575	-(8,675)
Stone, Clay and Glass Products	2,661	2,384	277	27,974	27,515	459	121,965	128,743	-(6,778)
Waste and Scrap Materials	1,151	977	174	12,559	10,899	1,660	51,121	50,555	566
Total Merchandise	44,341	44,489	-(148)	467,652	492,964	-(25,312)	2,030,367	2,346,625	-(316,258)
Container	81,668	75,829	5,839	851,119	817,517	33,602	3,514,292	3,734,319	-(220,027)
Trailer	8,277	7,965	312	74,065	67,595	6,470	297,987	328,314	-(30,327)
Total Intermodal	89,945	83,794	6,151	925,184	885,112	40,072	3,812,279	4,062,633	-(250,354)
Coal	12,124	14,994	-(2,870)	122,333	163,896	-(41,563)	522,612	838,017	-(315,405)
Coke	697	907	-(210)	6,377	9,823	-(3,446)	30,356	52,551	-(22,195)
Total Coal and Coke	12,821	15,901	-(3,080)	128,710	173,719	-(45,009)	552,968	890,568	-(337,600)
Total Carloadings	147,107	144,184	2,923	1,521,546	1,551,795	-(30,249)	6,395,614	7,299,826	-(904,212)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 51 (Q4) From: 12-13-2020 To: 12-19-2020
Data Generated: Mon Dec 28 10:00:56 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	505	542	-(37)	7,531	10,762	-(3,231)	35,967	43,232	-(7,265)
Chemicals	7,492	7,273	219	90,387	91,809	-(1,422)	375,538	411,590	-(36,052)
Crushed Stone, Sand and Gravel	3,006	3,076	-(70)	45,804	49,334	-(3,530)	194,796	239,745	-(44,949)
Farm Products Ex Grain	126	181	-(55)	1,977	2,204	-(227)	9,096	8,859	237
Food and Kindred Products	1,461	1,494	-(33)	19,599	19,902	-(303)	83,235	85,357	-(2,122)
Grain	3,517	2,901	616	41,817	36,597	5,220	159,750	174,279	-(14,529)
Grain Mill Products	2,012	2,457	-(445)	27,394	27,859	-(465)	116,016	126,554	-(10,538)
Iron and Steel Scrap	1,463	1,323	140	16,851	15,435	1,416	65,808	69,772	-(3,964)
Lumber and Wood Products	719	810	-(91)	9,676	9,307	369	39,869	43,527	-(3,658)
Metallic Ores	75	74	1	926	906	20	3,766	4,477	-(711)
Metals and Products	4,782	4,436	346	53,588	52,893	695	211,661	257,444	-(45,783)
Motor Vehicles and Equipment	7,839	7,780	59	91,551	91,914	-(363)	320,944	389,583	-(68,639)
Non Metallic Minerals	329	619	-(290)	4,126	6,511	-(2,385)	19,965	29,105	-(9,140)
Petroleum Products	2,041	3,993	-(1,952)	21,957	44,794	-(22,837)	121,595	171,775	-(50,180)
Primary Forest Products	269	320	-(51)	3,221	4,076	-(855)	15,011	20,732	-(5,721)
Pulp, Paper and Allied Products	2,393	2,509	-(116)	28,743	30,035	-(1,292)	122,293	131,084	-(8,791)
Stone, Clay and Glass Products	2,225	2,340	-(115)	30,199	29,855	344	124,190	131,083	-(6,893)
Waste and Scrap Materials	1,054	1,085	-(31)	13,613	11,984	1,629	52,175	51,640	535
Total Merchandise	41,308	43,213	-(1,905)	508,960	536,177	-(27,217)	2,071,675	2,389,838	-(318,163)
Container	77,912	73,367	4,545	929,031	890,884	38,147	3,592,204	3,807,686	-(215,482)
Trailer	7,885	6,882	1,003	81,950	74,477	7,473	305,872	335,196	-(29,324)
Total Intermodal	85,797	80,249	5,548	1,010,981	965,361	45,620	3,898,076	4,142,882	-(244,806)
Coal	10,831	14,011	-(3,180)	133,164	177,907	-(44,743)	533,443	852,028	-(318,585)
Coke	595	926	-(331)	6,972	10,749	-(3,777)	30,951	53,477	-(22,526)
Total Coal and Coke	11,426	14,937	-(3,511)	140,136	188,656	-(48,520)	564,394	905,505	-(341,111)
Total Carloadings	138,531	138,399	132	1,660,077	1,690,194	-(30,117)	6,534,145	7,438,225	-(904,080)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 52 (Q4) From: 12-20-2020 To: 12-26-2020
Data Generated: Mon Dec 28 10:00:56 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	392	382	10	7,923	11,144	-(3,221)	36,359	43,614	-(7,255)
Chemicals	6,191	7,112	-(921)	96,578	98,921	-(2,343)	381,729	418,702	-(36,973)
Crushed Stone, Sand and Gravel	1,454	1,612	-(158)	47,258	50,946	-(3,688)	196,250	241,357	-(45,107)
Farm Products Ex Grain	114	140	-(26)	2,091	2,344	-(253)	9,210	8,999	211
Food and Kindred Products	1,250	1,386	-(136)	20,849	21,288	-(439)	84,485	86,743	-(2,258)
Grain	2,338	2,283	55	44,155	38,880	5,275	162,088	176,562	-(14,474)
Grain Mill Products	1,977	1,985	-(8)	29,371	29,844	-(473)	117,993	128,539	-(10,546)
Iron and Steel Scrap	914	610	304	17,765	16,045	1,720	66,722	70,382	-(3,660)
Lumber and Wood Products	569	663	-(94)	10,245	9,970	275	40,438	44,190	-(3,752)
Metallic Ores	41	54	-(13)	967	960	7	3,807	4,531	-(724)
Metals and Products	4,160	3,843	317	57,748	56,736	1,012	215,821	261,287	-(45,466)
Motor Vehicles and Equipment	5,187	3,916	1,271	96,738	95,830	908	326,131	393,499	-(67,368)
Non Metallic Minerals	279	532	-(253)	4,405	7,043	-(2,638)	20,244	29,637	-(9,393)
Petroleum Products	1,624	3,411	-(1,787)	23,581	48,205	-(24,624)	123,219	175,186	-(51,967)
Primary Forest Products	219	255	-(36)	3,440	4,331	-(891)	15,230	20,987	-(5,757)
Pulp, Paper and Allied Products	2,340	2,563	-(223)	31,083	32,598	-(1,515)	124,633	133,647	-(9,014)
Stone, Clay and Glass Products	1,792	1,555	237	31,991	31,410	581	125,982	132,638	-(6,656)
Waste and Scrap Materials	883	770	113	14,496	12,754	1,742	53,058	52,410	648
Total Merchandise	31,724	33,072	-(1,348)	540,684	569,249	-(28,565)	2,103,399	2,422,910	-(319,511)
Container	60,779	51,614	9,165	989,810	942,498	47,312	3,652,983	3,859,300	-(206,317)
Trailer	4,888	3,980	908	86,838	78,457	8,381	310,760	339,176	-(28,416)
Total Intermodal	65,667	55,594	10,073	1,076,648	1,020,955	55,693	3,963,743	4,198,476	-(234,733)
Coal	8,156	9,910	-(1,754)	141,320	187,817	-(46,497)	541,599	861,938	-(320,339)
Coke	561	699	-(138)	7,533	11,448	-(3,915)	31,512	54,176	-(22,664)
Total Coal and Coke	8,717	10,609	-(1,892)	148,853	199,265	-(50,412)	573,111	916,114	-(343,003)
Total Carloadings	106,108	99,275	6,833	1,766,185	1,789,469	-(23,284)	6,640,253	7,537,500	-(897,247)