

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 31 (Q3) From: 07-26-2020 To: 08-01-2020
Data Generated: Mon Aug 31 09:03:38 EST 2020

Week5 Carloads Title

Time run: 8/31/2020 5:03:38 AM

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	778	1,028	-(250)	4,001	3,961	40	22,721	25,107	-(2,386)
Chemicals	7,448	8,152	-(704)	35,394	40,140	-(4,746)	225,335	256,578	-(31,243)
Crushed Stone, Sand and Gravel	4,177	5,040	-(863)	20,505	25,284	-(4,779)	115,766	149,629	-(33,863)
Farm Products Ex Grain	180	189	-(9)	876	808	68	5,978	5,348	630
Food and Kindred Products	1,813	1,738	75	8,396	8,370	26	50,392	51,993	-(1,601)
Grain	3,330	3,747	-(417)	15,985	18,743	-(2,758)	94,239	112,175	-(17,936)
Grain Mill Products	2,036	2,494	-(458)	11,860	12,661	-(801)	70,198	78,914	-(8,716)
Iron and Steel Scrap	1,430	1,216	214	6,152	5,947	205	38,471	43,343	-(4,872)
Lumber and Wood Products	730	779	-(49)	3,741	4,088	-(347)	23,639	27,419	-(3,780)
Metallic Ores	92	113	-(21)	321	468	-(147)	2,219	2,974	-(755)
Metals and Products	4,527	4,938	-(411)	18,819	25,275	-(6,456)	125,309	163,514	-(38,205)
Motor Vehicles and Equipment	8,116	7,838	278	37,801	34,083	3,718	163,278	233,517	-(70,239)
Non Metallic Minerals	281	683	-(402)	1,853	2,756	-(903)	13,473	18,747	-(5,274)
Petroleum Products	1,663	3,351	-(1,688)	7,829	16,822	-(8,993)	85,367	99,873	-(14,506)
Primary Forest Products	272	426	-(154)	1,340	1,968	-(628)	9,612	13,352	-(3,740)
Pulp, Paper and Allied Products	2,369	2,533	-(164)	11,253	12,772	-(1,519)	74,512	80,271	-(5,759)
Stone, Clay and Glass Products	2,441	2,757	-(316)	12,600	13,903	-(1,303)	73,616	79,501	-(5,885)
Waste and Scrap Materials	1,113	1,040	73	5,249	5,085	164	29,881	31,388	-(1,507)
Total Merchandise	42,796	48,062	-(5,266)	203,975	233,134	-(29,159)	1,224,006	1,473,643	-(249,637)
Container	72,780	76,871	-(4,091)	348,593	368,278	-(19,685)	2,048,139	2,314,632	-(266,493)
Trailer	7,015	6,603	412	32,609	29,252	3,357	168,359	209,985	-(41,626)
Total Intermodal	79,795	83,474	-(3,679)	381,202	397,530	-(16,328)	2,216,498	2,524,617	-(308,119)
Coal	11,625	18,415	-(6,790)	49,112	77,776	-(28,664)	310,190	548,515	-(238,325)
Coke	410	1,276	-(866)	2,202	5,438	-(3,236)	19,064	34,578	-(15,514)
Total Coal and Coke	12,035	19,691	-(7,656)	51,314	83,214	-(31,900)	329,254	583,093	-(253,839)
Total Carloadings	134,626	151,227	-(16,601)	636,491	713,878	-(77,387)	3,769,758	4,581,353	-(811,595)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 32 (Q3) From: 08-02-2020 To: 08-08-2020
 Data Generated: Mon Aug 31 09:03:38 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	920	918	2	4,921	4,879	42	23,641	26,025	-(2,384)
Chemicals	7,829	8,287	-(458)	43,223	48,427	-(5,204)	233,164	264,865	-(31,701)
Crushed Stone, Sand and Gravel	4,231	6,306	-(2,075)	24,736	31,590	-(6,854)	119,997	155,935	-(35,938)
Farm Products Ex Grain	157	157	0	1,033	965	68	6,135	5,505	630
Food and Kindred Products	1,687	1,705	-(18)	10,083	10,075	8	52,079	53,698	-(1,619)
Grain	3,366	4,647	-(1,281)	19,351	23,390	-(4,039)	97,605	116,822	-(19,217)
Grain Mill Products	2,228	2,612	-(384)	14,088	15,273	-(1,185)	72,426	81,526	-(9,100)
Iron and Steel Scrap	1,174	1,179	-(5)	7,326	7,126	200	39,645	44,522	-(4,877)
Lumber and Wood Products	796	796	0	4,537	4,884	-(347)	24,435	28,215	-(3,780)
Metallic Ores	73	63	10	394	531	-(137)	2,292	3,037	-(745)
Metals and Products	3,803	4,966	-(1,163)	22,622	30,241	-(7,619)	129,112	168,480	-(39,368)
Motor Vehicles and Equipment	8,308	7,938	370	46,109	42,021	4,088	171,586	241,455	-(69,869)
Non Metallic Minerals	242	424	-(182)	2,095	3,180	-(1,085)	13,715	19,171	-(5,456)
Petroleum Products	1,790	3,564	-(1,774)	9,619	20,386	-(10,767)	87,157	103,437	-(16,280)
Primary Forest Products	296	407	-(111)	1,636	2,375	-(739)	9,908	13,759	-(3,851)
Pulp, Paper and Allied Products	2,283	2,775	-(492)	13,536	15,547	-(2,011)	76,795	83,046	-(6,251)
Stone, Clay and Glass Products	2,537	2,651	-(114)	15,137	16,554	-(1,417)	76,153	82,152	-(5,999)
Waste and Scrap Materials	839	1,030	-(191)	6,088	6,115	-(27)	30,720	32,418	-(1,698)
Total Merchandise	42,559	50,425	-(7,866)	246,534	283,559	-(37,025)	1,266,565	1,524,068	-(257,503)
Container	73,950	76,346	-(2,396)	422,543	444,624	-(22,081)	2,122,089	2,390,978	-(268,889)
Trailer	6,823	6,627	196	39,432	35,879	3,553	175,182	216,612	-(41,430)
Total Intermodal	80,773	82,973	-(2,200)	461,975	480,503	-(18,528)	2,297,271	2,607,590	-(310,319)
Coal	10,297	16,253	-(5,956)	59,409	94,029	-(34,620)	320,487	564,768	-(244,281)
Coke	472	965	-(493)	2,674	6,403	-(3,729)	19,536	35,543	-(16,007)
Total Coal and Coke	10,769	17,218	-(6,449)	62,083	100,432	-(38,349)	340,023	600,311	-(260,288)
Total Carloadings	134,101	150,616	-(16,515)	770,592	864,494	-(93,902)	3,903,859	4,731,969	-(828,110)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 33 (Q3) From: 08-09-2020 To: 08-15-2020
Data Generated: Mon Aug 31 09:03:39 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	705	617	88	5,626	5,496	130	24,346	26,642	-(2,296)
Chemicals	7,630	7,392	238	50,853	55,819	-(4,966)	240,794	272,257	-(31,463)
Crushed Stone, Sand and Gravel	3,931	4,860	-(929)	28,667	36,450	-(7,783)	123,928	160,795	-(36,867)
Farm Products Ex Grain	188	178	10	1,221	1,143	78	6,323	5,683	640
Food and Kindred Products	1,698	1,649	49	11,781	11,724	57	53,777	55,347	-(1,570)
Grain	3,105	3,620	-(515)	22,456	27,010	-(4,554)	100,710	120,442	-(19,732)
Grain Mill Products	2,307	2,630	-(323)	16,395	17,903	-(1,508)	74,733	84,156	-(9,423)
Iron and Steel Scrap	1,206	1,530	-(324)	8,532	8,656	-(124)	40,851	46,052	-(5,201)
Lumber and Wood Products	777	841	-(64)	5,314	5,725	-(411)	25,212	29,056	-(3,844)
Metallic Ores	73	78	-(5)	467	609	-(142)	2,365	3,115	-(750)
Metals and Products	4,145	5,237	-(1,092)	26,767	35,478	-(8,711)	133,257	173,717	-(40,460)
Motor Vehicles and Equipment	7,954	8,204	-(250)	54,063	50,225	3,838	179,540	249,659	-(70,119)
Non Metallic Minerals	330	570	-(240)	2,425	3,750	-(1,325)	14,045	19,741	-(5,696)
Petroleum Products	1,685	3,277	-(1,592)	11,304	23,663	-(12,359)	88,842	106,714	-(17,872)
Primary Forest Products	258	382	-(124)	1,894	2,757	-(863)	10,166	14,141	-(3,975)
Pulp, Paper and Allied Products	2,280	2,543	-(263)	15,816	18,090	-(2,274)	79,075	85,589	-(6,514)
Stone, Clay and Glass Products	2,535	2,525	10	17,672	19,079	-(1,407)	78,688	84,677	-(5,989)
Waste and Scrap Materials	1,100	999	101	7,188	7,114	74	31,820	33,417	-(1,597)
Total Merchandise	41,907	47,132	-(5,225)	288,441	330,691	-(42,250)	1,308,472	1,571,200	-(262,728)
Container	77,311	77,548	-(237)	499,854	522,172	-(22,318)	2,199,400	2,468,526	-(269,126)
Trailer	7,027	6,347	680	46,459	42,226	4,233	182,209	222,959	-(40,750)
Total Intermodal	84,338	83,895	443	546,313	564,398	-(18,085)	2,381,609	2,691,485	-(309,876)
Coal	10,443	16,539	-(6,096)	69,852	110,568	-(40,716)	330,930	581,307	-(250,377)
Coke	578	1,259	-(681)	3,252	7,662	-(4,410)	20,114	36,802	-(16,688)
Total Coal and Coke	11,021	17,798	-(6,777)	73,104	118,230	-(45,126)	351,044	618,109	-(267,065)
Total Carloadings	137,266	148,825	-(11,559)	907,858	1,013,319	-(105,461)	4,041,125	4,880,794	-(839,669)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 34 (Q3) From: 08-16-2020 To: 08-22-2020
Data Generated: Mon Aug 31 09:03:39 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	662	1,199	-(537)	6,288	6,695	-(407)	25,008	27,841	-(2,833)
Chemicals	7,591	7,983	-(392)	58,444	63,802	-(5,358)	248,385	280,240	-(31,855)
Crushed Stone, Sand and Gravel	3,848	5,330	-(1,482)	32,515	41,780	-(9,265)	127,776	166,125	-(38,349)
Farm Products Ex Grain	199	143	56	1,420	1,286	134	6,522	5,826	696
Food and Kindred Products	1,600	1,651	-(51)	13,381	13,375	6	55,377	56,998	-(1,621)
Grain	3,314	2,781	533	25,770	29,791	-(4,021)	104,024	123,223	-(19,199)
Grain Mill Products	2,551	2,470	81	18,946	20,373	-(1,427)	77,284	86,626	-(9,342)
Iron and Steel Scrap	1,322	1,452	-(130)	9,854	10,108	-(254)	42,173	47,504	-(5,331)
Lumber and Wood Products	862	823	39	6,176	6,548	-(372)	26,074	29,879	-(3,805)
Metallic Ores	109	73	36	576	682	-(106)	2,474	3,188	-(714)
Metals and Products	4,041	5,057	-(1,016)	30,808	40,535	-(9,727)	137,298	178,774	-(41,476)
Motor Vehicles and Equipment	8,281	8,564	-(283)	62,344	58,789	3,555	187,821	258,223	-(70,402)
Non Metallic Minerals	325	598	-(273)	2,750	4,348	-(1,598)	14,370	20,339	-(5,969)
Petroleum Products	1,812	3,442	-(1,630)	13,116	27,105	-(13,989)	90,654	110,156	-(19,502)
Primary Forest Products	278	456	-(178)	2,172	3,213	-(1,041)	10,444	14,597	-(4,153)
Pulp, Paper and Allied Products	2,570	2,599	-(29)	18,386	20,689	-(2,303)	81,645	88,188	-(6,543)
Stone, Clay and Glass Products	2,491	2,876	-(385)	20,163	21,955	-(1,792)	81,179	87,553	-(6,374)
Waste and Scrap Materials	1,023	986	37	8,211	8,100	111	32,843	34,403	-(1,560)
Total Merchandise	42,879	48,483	-(5,604)	331,320	379,174	-(47,854)	1,351,351	1,619,683	-(268,332)
Container	78,754	76,449	2,305	578,608	598,621	-(20,013)	2,278,154	2,544,975	-(266,821)
Trailer	6,921	6,422	499	53,380	48,648	4,732	189,130	229,381	-(40,251)
Total Intermodal	85,675	82,871	2,804	631,988	647,269	-(15,281)	2,467,284	2,774,356	-(307,072)
Coal	11,866	15,546	-(3,680)	81,718	126,114	-(44,396)	342,796	596,853	-(254,057)
Coke	657	1,185	-(528)	3,909	8,847	-(4,938)	20,771	37,987	-(17,216)
Total Coal and Coke	12,523	16,731	-(4,208)	85,627	134,961	-(49,334)	363,567	634,840	-(271,273)
Total Carloadings	141,077	148,085	-(7,008)	1,048,935	1,161,404	-(112,469)	4,182,202	5,028,879	-(846,677)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 35 (Q3) From: 08-23-2020 To: 08-29-2020
Data Generated: Mon Aug 31 09:03:24 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	728	777	-(49)	7,016	7,472	-(456)	25,736	28,618	-(2,882)
Chemicals	7,058	7,919	-(861)	65,502	71,721	-(6,219)	255,443	288,159	-(32,716)
Crushed Stone, Sand and Gravel	4,086	4,824	-(738)	36,601	46,604	-(10,003)	131,862	170,949	-(39,087)
Farm Products Ex Grain	138	163	-(25)	1,558	1,449	109	6,660	5,989	671
Food and Kindred Products	1,467	1,661	-(194)	14,848	15,036	-(188)	56,844	58,659	-(1,815)
Grain	2,976	3,227	-(251)	28,746	33,018	-(4,272)	107,000	126,450	-(19,450)
Grain Mill Products	2,239	2,582	-(343)	21,185	22,955	-(1,770)	79,523	89,208	-(9,685)
Iron and Steel Scrap	1,363	1,613	-(250)	11,217	11,721	-(504)	43,536	49,117	-(5,581)
Lumber and Wood Products	767	939	-(172)	6,943	7,487	-(544)	26,841	30,818	-(3,977)
Metallic Ores	76	73	3	652	755	-(103)	2,550	3,261	-(711)
Metals and Products	4,078	5,393	-(1,315)	34,886	45,928	-(11,042)	141,376	184,167	-(42,791)
Motor Vehicles and Equipment	8,477	8,505	-(28)	70,821	67,294	3,527	196,298	266,728	-(70,430)
Non Metallic Minerals	431	582	-(151)	3,181	4,930	-(1,749)	14,801	20,921	-(6,120)
Petroleum Products	1,763	3,294	-(1,531)	14,879	30,399	-(15,520)	92,417	113,450	-(21,033)
Primary Forest Products	265	527	-(262)	2,437	3,740	-(1,303)	10,709	15,124	-(4,415)
Pulp, Paper and Allied Products	2,319	2,624	-(305)	20,705	23,313	-(2,608)	83,964	90,812	-(6,848)
Stone, Clay and Glass Products	2,631	2,962	-(331)	22,794	24,917	-(2,123)	83,810	90,515	-(6,705)
Waste and Scrap Materials	1,210	1,046	164	9,421	9,146	275	34,053	35,449	-(1,396)
Total Merchandise	42,072	48,711	-(6,639)	373,392	427,885	-(54,493)	1,393,423	1,668,394	-(274,971)
Container	78,953	77,301	1,652	657,561	675,922	-(18,361)	2,357,107	2,622,276	-(265,169)
Trailer	7,030	6,258	772	60,410	54,906	5,504	196,160	235,639	-(39,479)
Total Intermodal	85,983	83,559	2,424	717,971	730,828	-(12,857)	2,553,267	2,857,915	-(304,648)
Coal	12,060	16,489	-(4,429)	93,778	142,603	-(48,825)	354,856	613,342	-(258,486)
Coke	776	1,039	-(263)	4,685	9,886	-(5,201)	21,547	39,026	-(17,479)
Total Coal and Coke	12,836	17,528	-(4,692)	98,463	152,489	-(54,026)	376,403	652,368	-(275,965)
Total Carloadings	140,891	149,798	-(8,907)	1,189,826	1,311,202	-(121,376)	4,323,093	5,178,677	-(855,584)