

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 40 (Q4) From: 09-29-2019 To: 10-05-2019
Data Generated: Mon Oct 28 05:00:43 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	810	915	-(105)	810	915	-(105)	33,345	42,954	-(9,609)
Chemicals	8,039	8,481	-(442)	8,039	8,481	-(442)	327,605	340,722	-(13,117)
Crushed Stone, Sand and Gravel	4,877	5,273	-(396)	4,877	5,273	-(396)	195,290	189,940	5,350
Farm Products Ex Grain	177	167	10	177	167	10	6,831	6,447	384
Food and Kindred Products	1,791	1,791	0	1,791	1,791	0	67,238	67,466	-(228)
Grain	2,890	3,065	-(175)	2,890	3,065	-(175)	140,458	135,951	4,507
Grain Mill Products	2,477	2,745	-(268)	2,477	2,745	-(268)	101,206	101,763	-(557)
Iron and Steel Scrap	1,347	1,295	52	1,347	1,295	52	55,668	60,363	-(4,695)
Lumber and Wood Products	833	956	-(123)	833	956	-(123)	35,080	38,449	-(3,369)
Metallic Ores	74	84	-(10)	74	84	-(10)	3,623	3,513	110
Metals and Products	4,642	5,400	-(758)	4,642	5,400	-(758)	209,169	224,466	-(15,297)
Motor Vehicles and Equipment	7,065	8,063	-(998)	7,065	8,063	-(998)	304,738	312,841	-(8,103)
Non Metallic Minerals	447	455	-(8)	447	455	-(8)	23,011	22,123	888
Petroleum Products	4,323	3,524	799	4,323	3,524	799	131,325	137,375	-(6,050)
Primary Forest Products	383	433	-(50)	383	433	-(50)	17,035	16,493	542
Pulp, Paper and Allied Products	2,602	2,816	-(214)	2,602	2,816	-(214)	103,656	110,085	-(6,429)
Stone, Clay and Glass Products	2,589	2,541	48	2,589	2,541	48	103,810	105,110	-(1,300)
Waste and Scrap Materials	1,020	1,140	-(120)	1,020	1,140	-(120)	40,620	35,551	5,069
Total Merchandise	46,386	49,144	-(2,758)	46,386	49,144	-(2,758)	1,899,708	1,951,612	-(51,904)
Container	75,076	82,179	-(7,103)	75,076	82,179	-(7,103)	2,987,572	3,021,253	-(33,681)
Trailer	5,883	8,087	-(2,204)	5,883	8,087	-(2,204)	271,089	323,461	-(52,372)
Total Intermodal	80,959	90,266	-(9,307)	80,959	90,266	-(9,307)	3,258,661	3,344,714	-(86,053)
Coal	16,207	17,920	-(1,713)	16,207	17,920	-(1,713)	690,055	745,958	-(55,903)
Coke	880	1,130	-(250)	880	1,130	-(250)	43,618	53,405	-(9,787)
Total Coal and Coke	17,087	19,050	-(1,963)	17,087	19,050	-(1,963)	733,673	799,363	-(65,690)
Total Carloadings	144,432	158,460	-(14,028)	144,432	158,460	-(14,028)	5,892,042	6,095,689	-(203,647)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 41 (Q4) From: 10-06-2019 To: 10-12-2019
Data Generated: Mon Oct 28 05:00:43 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	833	967	-(134)	1,643	1,882	-(239)	34,178	43,921	-(9,743)
Chemicals	7,918	8,308	-(390)	15,957	16,789	-(832)	335,523	349,030	-(13,507)
Crushed Stone, Sand and Gravel	4,410	4,420	-(10)	9,287	9,693	-(406)	199,700	194,360	5,340
Farm Products Ex Grain	144	133	11	321	300	21	6,975	6,580	395
Food and Kindred Products	1,670	1,675	-(5)	3,461	3,466	-(5)	68,908	69,141	-(233)
Grain	3,036	3,685	-(649)	5,926	6,750	-(824)	143,494	139,636	3,858
Grain Mill Products	2,413	2,603	-(190)	4,890	5,348	-(458)	103,619	104,366	-(747)
Iron and Steel Scrap	1,296	1,465	-(169)	2,643	2,760	-(117)	56,964	61,828	-(4,864)
Lumber and Wood Products	788	886	-(98)	1,621	1,842	-(221)	35,868	39,335	-(3,467)
Metallic Ores	82	84	-(2)	156	168	-(12)	3,705	3,597	108
Metals and Products	4,616	5,169	-(553)	9,258	10,569	-(1,311)	213,785	229,635	-(15,850)
Motor Vehicles and Equipment	7,157	7,683	-(526)	14,222	15,746	-(1,524)	311,895	320,524	-(8,629)
Non Metallic Minerals	582	583	-(1)	1,029	1,038	-(9)	23,593	22,706	887
Petroleum Products	3,753	3,429	324	8,076	6,953	1,123	135,078	140,804	-(5,726)
Primary Forest Products	389	350	39	772	783	-(11)	17,424	16,843	581
Pulp, Paper and Allied Products	2,575	2,645	-(70)	5,177	5,461	-(284)	106,231	112,730	-(6,499)
Stone, Clay and Glass Products	2,746	2,384	362	5,335	4,925	410	106,556	107,494	-(938)
Waste and Scrap Materials	1,012	996	16	2,032	2,136	-(104)	41,632	36,547	5,085
Total Merchandise	45,420	47,465	-(2,045)	91,806	96,609	-(4,803)	1,945,128	1,999,077	-(53,949)
Container	76,961	79,545	-(2,584)	152,037	161,724	-(9,687)	3,064,533	3,100,798	-(36,265)
Trailer	5,200	7,987	-(2,787)	11,083	16,074	-(4,991)	276,289	331,448	-(55,159)
Total Intermodal	82,161	87,532	-(5,371)	163,120	177,798	-(14,678)	3,340,822	3,432,246	-(91,424)
Coal	14,429	17,994	-(3,565)	30,636	35,914	-(5,278)	704,484	763,952	-(59,468)
Coke	892	1,123	-(231)	1,772	2,253	-(481)	44,510	54,528	-(10,018)
Total Coal and Coke	15,321	19,117	-(3,796)	32,408	38,167	-(5,759)	748,994	818,480	-(69,486)
Total Carloadings	142,902	154,114	-(11,212)	287,334	312,574	-(25,240)	6,034,944	6,249,803	-(214,859)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 42 (Q4) From: 10-13-2019 To: 10-19-2019
Data Generated: Mon Oct 28 05:00:43 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,094	859	235	2,737	2,741	-(4)	35,272	44,780	-(9,508)
Chemicals	7,476	8,375	-(899)	23,433	25,164	-(1,731)	342,999	357,405	-(14,406)
Crushed Stone, Sand and Gravel	4,409	4,968	-(559)	13,696	14,661	-(965)	204,109	199,328	4,781
Farm Products Ex Grain	158	166	-(8)	479	466	13	7,133	6,746	387
Food and Kindred Products	1,678	1,976	-(298)	5,139	5,442	-(303)	70,586	71,117	-(531)
Grain	3,122	3,116	6	9,048	9,866	-(818)	146,616	142,752	3,864
Grain Mill Products	2,297	2,646	-(349)	7,187	7,994	-(807)	105,916	107,012	-(1,096)
Iron and Steel Scrap	1,306	1,448	-(142)	3,949	4,208	-(259)	58,270	63,276	-(5,006)
Lumber and Wood Products	760	876	-(116)	2,381	2,718	-(337)	36,628	40,211	-(3,583)
Metallic Ores	79	109	-(30)	235	277	-(42)	3,784	3,706	78
Metals and Products	4,536	5,034	-(498)	13,794	15,603	-(1,809)	218,321	234,669	-(16,348)
Motor Vehicles and Equipment	6,962	7,821	-(859)	21,184	23,567	-(2,383)	318,857	328,345	-(9,488)
Non Metallic Minerals	355	574	-(219)	1,384	1,612	-(228)	23,948	23,280	668
Petroleum Products	3,742	3,186	556	11,818	10,139	1,679	138,820	143,990	-(5,170)
Primary Forest Products	418	454	-(36)	1,190	1,237	-(47)	17,842	17,297	545
Pulp, Paper and Allied Products	2,478	2,527	-(49)	7,655	7,988	-(333)	108,709	115,257	-(6,548)
Stone, Clay and Glass Products	2,547	2,487	60	7,882	7,412	470	109,103	109,981	-(878)
Waste and Scrap Materials	940	1,281	-(341)	2,972	3,417	-(445)	42,572	37,828	4,744
Total Merchandise	44,357	47,903	-(3,546)	136,163	144,512	-(8,349)	1,989,485	2,046,980	-(57,495)
Container	75,100	81,947	-(6,847)	227,137	243,671	-(16,534)	3,139,633	3,182,745	-(43,112)
Trailer	5,850	8,084	-(2,234)	16,933	24,158	-(7,225)	282,139	339,532	-(57,393)
Total Intermodal	80,950	90,031	-(9,081)	244,070	267,829	-(23,759)	3,421,772	3,522,277	-(100,505)
Coal	15,382	19,192	-(3,810)	46,018	55,106	-(9,088)	719,866	783,144	-(63,278)
Coke	885	741	144	2,657	2,994	-(337)	45,395	55,269	-(9,874)
Total Coal and Coke	16,267	19,933	-(3,666)	48,675	58,100	-(9,425)	765,261	838,413	-(73,152)
Total Carloadings	141,574	157,867	-(16,293)	428,908	470,441	-(41,533)	6,176,518	6,407,670	-(231,152)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 43 (Q4) From: 10-20-2019 To: 10-26-2019
Data Generated: Mon Oct 28 05:00:43 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	991	1,104	-(113)	3,728	3,845	-(117)	36,263	45,884	-(9,621)
Chemicals	7,610	8,068	-(458)	31,043	33,232	-(2,189)	350,609	365,473	-(14,864)
Crushed Stone, Sand and Gravel	5,203	4,880	323	18,899	19,541	-(642)	209,312	204,208	5,104
Farm Products Ex Grain	188	205	-(17)	667	671	-(4)	7,321	6,951	370
Food and Kindred Products	1,786	1,983	-(197)	6,925	7,425	-(500)	72,372	73,100	-(728)
Grain	2,588	3,370	-(782)	11,636	13,236	-(1,600)	149,204	146,122	3,082
Grain Mill Products	2,292	2,569	-(277)	9,479	10,563	-(1,084)	108,208	109,581	-(1,373)
Iron and Steel Scrap	1,305	1,496	-(191)	5,254	5,704	-(450)	59,575	64,772	-(5,197)
Lumber and Wood Products	753	1,012	-(259)	3,134	3,730	-(596)	37,381	41,223	-(3,842)
Metallic Ores	101	104	-(3)	336	381	-(45)	3,885	3,810	75
Metals and Products	4,317	5,232	-(915)	18,111	20,835	-(2,724)	222,638	239,901	-(17,263)
Motor Vehicles and Equipment	7,282	7,715	-(433)	28,466	31,282	-(2,816)	326,139	336,060	-(9,921)
Non Metallic Minerals	556	717	-(161)	1,940	2,329	-(389)	24,504	23,997	507
Petroleum Products	4,042	3,680	362	15,860	13,819	2,041	142,862	147,670	-(4,808)
Primary Forest Products	330	489	-(159)	1,520	1,726	-(206)	18,172	17,786	386
Pulp, Paper and Allied Products	2,480	2,638	-(158)	10,135	10,626	-(491)	111,189	117,895	-(6,706)
Stone, Clay and Glass Products	2,671	2,454	217	10,553	9,866	687	111,774	112,435	-(661)
Waste and Scrap Materials	1,045	957	88	4,017	4,374	-(357)	43,617	38,785	4,832
Total Merchandise	45,540	48,673	-(3,133)	181,703	193,185	-(11,482)	2,035,025	2,095,653	-(60,628)
Container	77,039	80,677	-(3,638)	304,176	324,348	-(20,172)	3,216,672	3,263,422	-(46,750)
Trailer	5,683	7,816	-(2,133)	22,616	31,974	-(9,358)	287,822	347,348	-(59,526)
Total Intermodal	82,722	88,493	-(5,771)	326,792	356,322	-(29,530)	3,504,494	3,610,770	-(106,276)
Coal	14,516	18,108	-(3,592)	60,534	73,214	-(12,680)	734,382	801,252	-(66,870)
Coke	1,089	1,193	-(104)	3,746	4,187	-(441)	46,484	56,462	-(9,978)
Total Coal and Coke	15,605	19,301	-(3,696)	64,280	77,401	-(13,121)	780,866	857,714	-(76,848)
Total Carloadings	143,867	156,467	-(12,600)	572,775	626,908	-(54,133)	6,320,385	6,564,137	-(243,752)