

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 44 (Q4) From: 10-27-2019 To: 11-02-2019**  
Data Generated: Mon Dec 02 05:00:45 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	921	989	-(68)	4,649	4,834	-(185)	37,184	46,873	-(9,689)
Chemicals	7,406	8,477	-(1,071)	38,449	41,709	-(3,260)	358,015	373,950	-(15,935)
Crushed Stone, Sand and Gravel	4,944	5,225	-(281)	23,843	24,766	-(923)	214,256	209,433	4,823
Farm Products Ex Grain	181	242	-(61)	848	913	-(65)	7,502	7,193	309
Food and Kindred Products	1,800	1,947	-(147)	8,725	9,372	-(647)	74,172	75,047	-(875)
Grain	2,894	2,867	27	14,530	16,103	-(1,573)	152,098	148,989	3,109
Grain Mill Products	2,199	2,413	-(214)	11,678	12,976	-(1,298)	110,407	111,994	-(1,587)
Iron and Steel Scrap	1,163	1,518	-(355)	6,417	7,222	-(805)	60,738	66,290	-(5,552)
Lumber and Wood Products	848	967	-(119)	3,982	4,697	-(715)	38,229	42,190	-(3,961)
Metallic Ores	75	105	-(30)	411	486	-(75)	3,960	3,915	45
Metals and Products	4,662	5,336	-(674)	22,773	26,171	-(3,398)	227,300	245,237	-(17,937)
Motor Vehicles and Equipment	8,318	8,047	271	36,784	39,329	-(2,545)	334,457	344,107	-(9,650)
Non Metallic Minerals	638	434	204	2,578	2,763	-(185)	25,142	24,431	711
Petroleum Products	3,233	3,220	13	19,093	17,039	2,054	146,095	150,890	-(4,795)
Primary Forest Products	334	445	-(111)	1,854	2,171	-(317)	18,506	18,231	275
Pulp, Paper and Allied Products	2,405	2,605	-(200)	12,540	13,231	-(691)	113,594	120,500	-(6,906)
Stone, Clay and Glass Products	2,573	2,404	169	13,126	12,270	856	114,347	114,839	-(492)
Waste and Scrap Materials	1,075	1,133	-(58)	5,092	5,507	-(415)	44,692	39,918	4,774
<b>Total Merchandise</b>	<b>45,669</b>	<b>48,374</b>	<b>-(2,705)</b>	<b>227,372</b>	<b>241,559</b>	<b>-(14,187)</b>	<b>2,080,694</b>	<b>2,144,027</b>	<b>-(63,333)</b>
Container	74,666	81,184	-(6,518)	378,842	405,532	-(26,690)	3,291,338	3,344,606	-(53,268)
Trailer	5,843	7,945	-(2,102)	28,459	39,919	-(11,460)	293,665	355,293	-(61,628)
<b>Total Intermodal</b>	<b>80,509</b>	<b>89,129</b>	<b>-(8,620)</b>	<b>407,301</b>	<b>445,451</b>	<b>-(38,150)</b>	<b>3,585,003</b>	<b>3,699,899</b>	<b>-(114,896)</b>
Coal	14,003	19,307	-(5,304)	74,537	92,521	-(17,984)	748,385	820,559	-(72,174)
Coke	974	987	-(13)	4,720	5,174	-(454)	47,458	57,449	-(9,991)
<b>Total Coal and Coke</b>	<b>14,977</b>	<b>20,294</b>	<b>-(5,317)</b>	<b>79,257</b>	<b>97,695</b>	<b>-(18,438)</b>	<b>795,843</b>	<b>878,008</b>	<b>-(82,165)</b>
<b>Total Carloadings</b>	<b>141,155</b>	<b>157,797</b>	<b>-(16,642)</b>	<b>713,930</b>	<b>784,705</b>	<b>-(70,775)</b>	<b>6,461,540</b>	<b>6,721,934</b>	<b>-(260,394)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 45 (Q4) From: 11-03-2019 To: 11-09-2019**  
Data Generated: Mon Dec 02 05:00:45 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	960	939	21	5,609	5,773	-(164)	38,144	47,812	-(9,668)
Chemicals	8,282	8,158	124	46,731	49,867	-(3,136)	366,297	382,108	-(15,811)
Crushed Stone, Sand and Gravel	4,451	4,384	67	28,294	29,150	-(856)	218,707	213,817	4,890
Farm Products Ex Grain	175	231	-(56)	1,023	1,144	-(121)	7,677	7,424	253
Food and Kindred Products	1,657	1,852	-(195)	10,382	11,224	-(842)	75,829	76,899	-(1,070)
Grain	2,844	3,091	-(247)	17,374	19,194	-(1,820)	154,942	152,080	2,862
Grain Mill Products	2,418	2,670	-(252)	14,096	15,646	-(1,550)	112,825	114,664	-(1,839)
Iron and Steel Scrap	1,195	1,369	-(174)	7,612	8,591	-(979)	61,933	67,659	-(5,726)
Lumber and Wood Products	797	963	-(166)	4,779	5,660	-(881)	39,026	43,153	-(4,127)
Metallic Ores	72	89	-(17)	483	575	-(92)	4,032	4,004	28
Metals and Products	4,093	5,050	-(957)	26,866	31,221	-(4,355)	231,393	250,287	-(18,894)
Motor Vehicles and Equipment	8,587	8,601	-(14)	45,371	47,930	-(2,559)	343,044	352,708	-(9,664)
Non Metallic Minerals	506	567	-(61)	3,084	3,330	-(246)	25,648	24,998	650
Petroleum Products	3,369	3,515	-(146)	22,462	20,554	1,908	149,464	154,405	-(4,941)
Primary Forest Products	356	477	-(121)	2,210	2,648	-(438)	18,862	18,708	154
Pulp, Paper and Allied Products	2,366	2,676	-(310)	14,906	15,907	-(1,001)	115,960	123,176	-(7,216)
Stone, Clay and Glass Products	2,557	2,509	48	15,683	14,779	904	116,904	117,348	-(444)
Waste and Scrap Materials	898	933	-(35)	5,990	6,440	-(450)	45,590	40,851	4,739
<b>Total Merchandise</b>	<b>45,583</b>	<b>48,074</b>	<b>-(2,491)</b>	<b>272,955</b>	<b>289,633</b>	<b>-(16,678)</b>	<b>2,126,277</b>	<b>2,192,101</b>	<b>-(65,824)</b>
Container	74,832	81,159	-(6,327)	453,674	486,691	-(33,017)	3,366,170	3,425,765	-(59,595)
Trailer	6,254	8,063	-(1,809)	34,713	47,982	-(13,269)	299,919	363,356	-(63,437)
<b>Total Intermodal</b>	<b>81,086</b>	<b>89,222</b>	<b>-(8,136)</b>	<b>488,387</b>	<b>534,673</b>	<b>-(46,286)</b>	<b>3,666,089</b>	<b>3,789,121</b>	<b>-(123,032)</b>
Coal	15,665	18,183	-(2,518)	90,202	110,704	-(20,502)	764,050	838,742	-(74,692)
Coke	857	1,684	-(827)	5,577	6,858	-(1,281)	48,315	59,133	-(10,818)
<b>Total Coal and Coke</b>	<b>16,522</b>	<b>19,867</b>	<b>-(3,345)</b>	<b>95,779</b>	<b>117,562</b>	<b>-(21,783)</b>	<b>812,365</b>	<b>897,875</b>	<b>-(85,510)</b>
<b>Total Carloadings</b>	<b>143,191</b>	<b>157,163</b>	<b>-(13,972)</b>	<b>857,121</b>	<b>941,868</b>	<b>-(84,747)</b>	<b>6,604,731</b>	<b>6,879,097</b>	<b>-(274,366)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 46 (Q4) From: 11-10-2019 To: 11-16-2019**  
Data Generated: Mon Dec 02 05:00:46 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	907	734	173	6,516	6,507	9	39,051	48,546	-(9,495)
Chemicals	8,085	7,771	314	54,816	57,638	-(2,822)	374,382	389,879	-(15,497)
Crushed Stone, Sand and Gravel	3,277	4,291	-(1,014)	31,571	33,441	-(1,870)	221,984	218,108	3,876
Farm Products Ex Grain	195	208	-(13)	1,218	1,352	-(134)	7,872	7,632	240
Food and Kindred Products	1,808	1,673	135	12,190	12,897	-(707)	77,637	78,572	-(935)
Grain	3,782	2,949	833	21,156	22,143	-(987)	158,724	155,029	3,695
Grain Mill Products	2,183	2,496	-(313)	16,279	18,142	-(1,863)	115,008	117,160	-(2,152)
Iron and Steel Scrap	1,380	1,576	-(196)	8,992	10,167	-(1,175)	63,313	69,235	-(5,922)
Lumber and Wood Products	791	969	-(178)	5,570	6,629	-(1,059)	39,817	44,122	-(4,305)
Metallic Ores	100	99	1	583	674	-(91)	4,132	4,103	29
Metals and Products	4,084	5,224	-(1,140)	30,950	36,445	-(5,495)	235,477	255,511	-(20,034)
Motor Vehicles and Equipment	7,640	6,948	692	53,011	54,878	-(1,867)	350,684	359,656	-(8,972)
Non Metallic Minerals	632	572	60	3,716	3,902	-(186)	26,280	25,570	710
Petroleum Products	3,653	2,907	746	26,115	23,461	2,654	153,117	157,312	-(4,195)
Primary Forest Products	271	390	-(119)	2,481	3,038	-(557)	19,133	19,098	35
Pulp, Paper and Allied Products	2,555	2,472	83	17,461	18,379	-(918)	118,515	125,648	-(7,133)
Stone, Clay and Glass Products	2,258	2,293	-(35)	17,941	17,072	869	119,162	119,641	-(479)
Waste and Scrap Materials	957	804	153	6,947	7,244	-(297)	46,547	41,655	4,892
<b>Total Merchandise</b>	<b>44,558</b>	<b>44,376</b>	<b>182</b>	<b>317,513</b>	<b>334,009</b>	<b>-(16,496)</b>	<b>2,170,835</b>	<b>2,236,477</b>	<b>-(65,642)</b>
Container	75,102	76,588	-(1,486)	528,776	563,279	-(34,503)	3,441,272	3,502,353	-(61,081)
Trailer	6,445	8,156	-(1,711)	41,158	56,138	-(14,980)	306,364	371,512	-(65,148)
<b>Total Intermodal</b>	<b>81,547</b>	<b>84,744</b>	<b>-(3,197)</b>	<b>569,934</b>	<b>619,417</b>	<b>-(49,483)</b>	<b>3,747,636</b>	<b>3,873,865</b>	<b>-(126,229)</b>
Coal	14,504	18,386	-(3,882)	104,706	129,090	-(24,384)	778,554	857,128	-(78,574)
Coke	700	989	-(289)	6,277	7,847	-(1,570)	49,015	60,122	-(11,107)
<b>Total Coal and Coke</b>	<b>15,204</b>	<b>19,375</b>	<b>-(4,171)</b>	<b>110,983</b>	<b>136,937</b>	<b>-(25,954)</b>	<b>827,569</b>	<b>917,250</b>	<b>-(89,681)</b>
<b>Total Carloadings</b>	<b>141,309</b>	<b>148,495</b>	<b>-(7,186)</b>	<b>998,430</b>	<b>1,090,363</b>	<b>-(91,933)</b>	<b>6,746,040</b>	<b>7,027,592</b>	<b>-(281,552)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 47 (Q4) From: 11-17-2019 To: 11-23-2019**  
Data Generated: Mon Dec 02 05:00:46 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,252	613	639	7,768	7,120	648	40,303	49,159	-(8,856)
Chemicals	7,401	7,506	-(105)	62,217	65,144	-(2,927)	381,783	397,385	-(15,602)
Crushed Stone, Sand and Gravel	4,352	2,961	1,391	35,923	36,402	-(479)	226,336	221,069	5,267
Farm Products Ex Grain	213	169	44	1,431	1,521	-(90)	8,085	7,801	284
Food and Kindred Products	1,641	1,582	59	13,831	14,479	-(648)	79,278	80,154	-(876)
Grain	2,925	3,231	-(306)	24,081	25,374	-(1,293)	161,649	158,260	3,389
Grain Mill Products	2,389	2,313	76	18,668	20,455	-(1,787)	117,397	119,473	-(2,076)
Iron and Steel Scrap	1,423	1,206	217	10,415	11,373	-(958)	64,736	70,441	-(5,705)
Lumber and Wood Products	744	811	-(67)	6,314	7,440	-(1,126)	40,561	44,933	-(4,372)
Metallic Ores	57	115	-(58)	640	789	-(149)	4,189	4,218	-(29)
Metals and Products	4,450	4,583	-(133)	35,400	41,028	-(5,628)	239,927	260,094	-(20,167)
Motor Vehicles and Equipment	8,313	6,804	1,509	61,324	61,682	-(358)	358,997	366,460	-(7,463)
Non Metallic Minerals	588	641	-(53)	4,304	4,543	-(239)	26,868	26,211	657
Petroleum Products	3,785	3,149	636	29,900	26,610	3,290	156,902	160,461	-(3,559)
Primary Forest Products	339	293	46	2,820	3,331	-(511)	19,472	19,391	81
Pulp, Paper and Allied Products	2,402	2,568	-(166)	19,863	20,947	-(1,084)	120,917	128,216	-(7,299)
Stone, Clay and Glass Products	2,522	2,092	430	20,463	19,164	1,299	121,684	121,733	-(49)
Waste and Scrap Materials	1,067	765	302	8,014	8,009	5	47,614	42,420	5,194
<b>Total Merchandise</b>	<b>45,863</b>	<b>41,402</b>	<b>4,461</b>	<b>363,376</b>	<b>375,411</b>	<b>-(12,035)</b>	<b>2,216,698</b>	<b>2,277,879</b>	<b>-(61,181)</b>
Container	75,332	69,388	5,944	604,108	632,667	-(28,559)	3,516,604	3,571,741	-(55,137)
Trailer	6,681	7,684	-(1,003)	47,839	63,822	-(15,983)	313,045	379,196	-(66,151)
<b>Total Intermodal</b>	<b>82,013</b>	<b>77,072</b>	<b>4,941</b>	<b>651,947</b>	<b>696,489</b>	<b>-(44,542)</b>	<b>3,829,649</b>	<b>3,950,937</b>	<b>-(121,288)</b>
Coal	14,644	15,503	-(859)	119,350	144,593	-(25,243)	793,198	872,631	-(79,433)
Coke	1,017	986	31	7,294	8,833	-(1,539)	50,032	61,108	-(11,076)
<b>Total Coal and Coke</b>	<b>15,661</b>	<b>16,489</b>	<b>-(828)</b>	<b>126,644</b>	<b>153,426</b>	<b>-(26,782)</b>	<b>843,230</b>	<b>933,739</b>	<b>-(90,509)</b>
<b>Total Carloadings</b>	<b>143,537</b>	<b>134,963</b>	<b>8,574</b>	<b>1,141,967</b>	<b>1,225,326</b>	<b>-(83,359)</b>	<b>6,889,577</b>	<b>7,162,555</b>	<b>-(272,978)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 48 (Q4) From: 11-24-2019 To: 11-30-2019**  
Data Generated: Mon Dec 02 05:00:46 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	578	832	-(254)	8,346	7,952	394	40,881	49,991	-(9,110)
Chemicals	6,828	8,281	-(1,453)	69,045	73,425	-(4,380)	388,611	405,666	-(17,055)
Crushed Stone, Sand and Gravel	2,755	3,868	-(1,113)	38,678	40,270	-(1,592)	229,091	224,937	4,154
Farm Products Ex Grain	177	184	-(7)	1,608	1,705	-(97)	8,262	7,985	277
Food and Kindred Products	1,430	1,572	-(142)	15,261	16,051	-(790)	80,708	81,726	-(1,018)
Grain	3,152	3,482	-(330)	27,233	28,856	-(1,623)	164,801	161,742	3,059
Grain Mill Products	2,148	2,581	-(433)	20,816	23,036	-(2,220)	119,545	122,054	-(2,509)
Iron and Steel Scrap	1,025	1,692	-(667)	11,440	13,065	-(1,625)	65,761	72,133	-(6,372)
Lumber and Wood Products	610	883	-(273)	6,924	8,323	-(1,399)	41,171	45,816	-(4,645)
Metallic Ores	44	66	-(22)	684	855	-(171)	4,233	4,284	-(51)
Metals and Products	4,225	5,798	-(1,573)	39,625	46,826	-(7,201)	244,152	265,892	-(21,740)
Motor Vehicles and Equipment	6,467	8,187	-(1,720)	67,791	69,869	-(2,078)	365,464	374,647	-(9,183)
Non Metallic Minerals	403	556	-(153)	4,707	5,099	-(392)	27,271	26,767	504
Petroleum Products	3,347	3,140	207	33,247	29,750	3,497	160,249	163,601	-(3,352)
Primary Forest Products	261	495	-(234)	3,081	3,826	-(745)	19,733	19,886	-(153)
Pulp, Paper and Allied Products	2,463	3,188	-(725)	22,326	24,135	-(1,809)	123,380	131,404	-(8,024)
Stone, Clay and Glass Products	2,066	2,255	-(189)	22,529	21,419	1,110	123,750	123,988	-(238)
Waste and Scrap Materials	863	920	-(57)	8,877	8,929	-(52)	48,477	43,340	5,137
<b>Total Merchandise</b>	<b>38,842</b>	<b>47,980</b>	<b>-(9,138)</b>	<b>402,218</b>	<b>423,391</b>	<b>-(21,173)</b>	<b>2,255,540</b>	<b>2,325,859</b>	<b>-(70,319)</b>
Container	65,643	73,612	-(7,969)	669,751	706,279	-(36,528)	3,582,247	3,645,353	-(63,106)
Trailer	5,785	9,253	-(3,468)	53,624	73,075	-(19,451)	318,830	388,449	-(69,619)
<b>Total Intermodal</b>	<b>71,428</b>	<b>82,865</b>	<b>-(11,437)</b>	<b>723,375</b>	<b>779,354</b>	<b>-(55,979)</b>	<b>3,901,077</b>	<b>4,033,802</b>	<b>-(132,725)</b>
Coal	13,948	20,136	-(6,188)	133,298	164,729	-(31,431)	807,146	892,767	-(85,621)
Coke	805	1,470	-(665)	8,099	10,303	-(2,204)	50,837	62,578	-(11,741)
<b>Total Coal and Coke</b>	<b>14,753</b>	<b>21,606</b>	<b>-(6,853)</b>	<b>141,397</b>	<b>175,032</b>	<b>-(33,635)</b>	<b>857,983</b>	<b>955,345</b>	<b>-(97,362)</b>
<b>Total Carloadings</b>	<b>125,023</b>	<b>152,451</b>	<b>-(27,428)</b>	<b>1,266,990</b>	<b>1,377,777</b>	<b>-(110,787)</b>	<b>7,014,600</b>	<b>7,315,006</b>	<b>-(300,406)</b>