

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 18 (Q2) From: 04-28-2019 To: 05-04-2019
Data Generated: Mon May 27 05:00:27 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,001	1,595	-(594)	4,464	6,464	-(2,000)	14,420	20,372	-(5,952)
Chemicals	8,404	8,511	-(107)	42,522	43,700	-(1,178)	150,410	153,234	-(2,824)
Crushed Stone, Sand and Gravel	5,541	5,185	356	28,155	26,838	1,317	79,940	75,982	3,958
Farm Products Ex Grain	166	167	-(1)	935	774	161	3,182	2,934	248
Food and Kindred Products	1,830	1,728	102	9,169	8,786	383	30,412	30,311	101
Grain	4,073	3,898	175	19,021	18,168	853	62,535	59,794	2,741
Grain Mill Products	2,374	2,656	-(282)	12,870	12,543	327	45,993	44,662	1,331
Iron and Steel Scrap	1,430	1,392	38	7,355	7,748	-(393)	26,622	27,111	-(489)
Lumber and Wood Products	921	1,020	-(99)	4,884	4,887	-(3)	16,112	16,503	-(391)
Metallic Ores	114	79	35	454	441	13	1,745	1,539	206
Metals and Products	5,376	5,723	-(347)	27,063	28,784	-(1,721)	98,041	100,100	-(2,059)
Motor Vehicles and Equipment	7,860	9,038	-(1,178)	39,418	42,016	-(2,598)	137,497	144,890	-(7,393)
Non Metallic Minerals	702	622	80	3,421	3,152	269	10,949	9,381	1,568
Petroleum Products	3,069	3,790	-(721)	15,198	16,824	-(1,626)	55,475	59,888	-(4,413)
Primary Forest Products	478	340	138	2,124	1,877	247	7,826	7,458	368
Pulp, Paper and Allied Products	2,794	2,711	83	12,543	13,383	-(840)	47,628	48,489	-(861)
Stone, Clay and Glass Products	2,844	2,857	-(13)	13,981	14,008	-(27)	44,914	45,648	-(734)
Waste and Scrap Materials	1,012	887	125	4,928	4,066	862	18,080	14,447	3,633
Total Merchandise	49,989	52,199	-(2,210)	248,505	254,459	-(5,954)	851,781	862,743	-(10,962)
Container	74,451	76,352	-(1,901)	378,569	376,729	1,840	1,356,105	1,328,522	27,583
Trailer	6,694	8,538	-(1,844)	34,262	41,030	-(6,768)	135,287	144,197	-(8,910)
Total Intermodal	81,145	84,890	-(3,745)	412,831	417,759	-(4,928)	1,491,392	1,472,719	18,673
Coal	19,561	20,043	-(482)	98,673	100,012	-(1,339)	325,352	334,607	-(9,255)
Coke	1,143	1,324	-(181)	5,707	7,115	-(1,408)	19,792	24,237	-(4,445)
Total Coal and Coke	20,704	21,367	-(663)	104,380	107,127	-(2,747)	345,144	358,844	-(13,700)
Total Carloadings	151,838	158,456	-(6,618)	765,716	779,345	-(13,629)	2,688,317	2,694,306	-(5,989)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 19 (Q2) From: 05-05-2019 To: 05-11-2019
Data Generated: Mon May 27 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	738	1,076	-(338)	5,202	7,540	-(2,338)	15,158	21,448	-(6,290)
Chemicals	8,744	8,840	-(96)	51,266	52,540	-(1,274)	159,154	162,074	-(2,920)
Crushed Stone, Sand and Gravel	5,347	6,246	-(899)	33,502	33,084	418	85,287	82,228	3,059
Farm Products Ex Grain	190	162	28	1,125	936	189	3,372	3,096	276
Food and Kindred Products	1,802	1,777	25	10,971	10,563	408	32,214	32,088	126
Grain	4,174	3,330	844	23,195	21,498	1,697	66,709	63,124	3,585
Grain Mill Products	2,572	2,617	-(45)	15,442	15,160	282	48,565	47,279	1,286
Iron and Steel Scrap	1,318	1,507	-(189)	8,673	9,255	-(582)	27,940	28,618	-(678)
Lumber and Wood Products	932	1,018	-(86)	5,816	5,905	-(89)	17,044	17,521	-(477)
Metallic Ores	102	94	8	556	535	21	1,847	1,633	214
Metals and Products	5,456	5,936	-(480)	32,519	34,720	-(2,201)	103,497	106,036	-(2,539)
Motor Vehicles and Equipment	8,037	7,968	69	47,455	49,984	-(2,529)	145,534	152,858	-(7,324)
Non Metallic Minerals	709	641	68	4,130	3,793	337	11,658	10,022	1,636
Petroleum Products	3,636	3,536	100	18,834	20,360	-(1,526)	59,111	63,424	-(4,313)
Primary Forest Products	454	512	-(58)	2,578	2,389	189	8,280	7,970	310
Pulp, Paper and Allied Products	2,765	2,628	137	15,308	16,011	-(703)	50,393	51,117	-(724)
Stone, Clay and Glass Products	2,749	3,037	-(288)	16,730	17,045	-(315)	47,663	48,685	-(1,022)
Waste and Scrap Materials	1,050	893	157	5,978	4,959	1,019	19,130	15,340	3,790
Total Merchandise	50,775	51,818	-(1,043)	299,280	306,277	-(6,997)	902,556	914,561	-(12,005)
Container	75,407	75,141	266	453,976	451,870	2,106	1,431,512	1,403,663	27,849
Trailer	6,672	7,677	-(1,005)	40,934	48,707	-(7,773)	141,959	151,874	-(9,915)
Total Intermodal	82,079	82,818	-(739)	494,910	500,577	-(5,667)	1,573,471	1,555,537	17,934
Coal	20,523	20,156	367	119,196	120,168	-(972)	345,875	354,763	-(8,888)
Coke	1,317	1,399	-(82)	7,024	8,514	-(1,490)	21,109	25,636	-(4,527)
Total Coal and Coke	21,840	21,555	285	126,220	128,682	-(2,462)	366,984	380,399	-(13,415)
Total Carloadings	154,694	156,191	-(1,497)	920,410	935,536	-(15,126)	2,843,011	2,850,497	-(7,486)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 20 (Q2) From: 05-12-2019 To: 05-18-2019
Data Generated: Mon May 27 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	817	1,148	-(331)	6,019	8,688	-(2,669)	15,975	22,596	-(6,621)
Chemicals	8,467	8,044	423	59,733	60,584	-(851)	167,621	170,118	-(2,497)
Crushed Stone, Sand and Gravel	6,127	5,447	680	39,629	38,531	1,098	91,414	87,675	3,739
Farm Products Ex Grain	168	159	9	1,293	1,095	198	3,540	3,255	285
Food and Kindred Products	1,586	1,677	-(91)	12,557	12,240	317	33,800	33,765	35
Grain	3,897	3,153	744	27,092	24,651	2,441	70,606	66,277	4,329
Grain Mill Products	2,679	2,418	261	18,121	17,578	543	51,244	49,697	1,547
Iron and Steel Scrap	1,398	1,590	-(192)	10,071	10,845	-(774)	29,338	30,208	-(870)
Lumber and Wood Products	915	1,019	-(104)	6,731	6,924	-(193)	17,959	18,540	-(581)
Metallic Ores	83	69	14	639	604	35	1,930	1,702	228
Metals and Products	4,985	5,300	-(315)	37,504	40,020	-(2,516)	108,482	111,336	-(2,854)
Motor Vehicles and Equipment	8,101	7,780	321	55,556	57,764	-(2,208)	153,635	160,638	-(7,003)
Non Metallic Minerals	635	532	103	4,765	4,325	440	12,293	10,554	1,739
Petroleum Products	3,122	3,487	-(365)	21,956	23,847	-(1,891)	62,233	66,911	-(4,678)
Primary Forest Products	379	435	-(56)	2,957	2,824	133	8,659	8,405	254
Pulp, Paper and Allied Products	2,368	2,739	-(371)	17,676	18,750	-(1,074)	52,761	53,856	-(1,095)
Stone, Clay and Glass Products	2,702	2,753	-(51)	19,432	19,798	-(366)	50,365	51,438	-(1,073)
Waste and Scrap Materials	1,001	900	101	6,979	5,859	1,120	20,131	16,240	3,891
Total Merchandise	49,430	48,650	780	348,710	354,927	-(6,217)	951,986	963,211	-(11,225)
Container	76,815	77,954	-(1,139)	530,791	529,824	967	1,508,327	1,481,617	26,710
Trailer	6,847	7,403	-(556)	47,781	56,110	-(8,329)	148,806	159,277	-(10,471)
Total Intermodal	83,662	85,357	-(1,695)	578,572	585,934	-(7,362)	1,657,133	1,640,894	16,239
Coal	22,026	19,864	2,162	141,222	140,032	1,190	367,901	374,627	-(6,726)
Coke	1,229	1,498	-(269)	8,253	10,012	-(1,759)	22,338	27,134	-(4,796)
Total Coal and Coke	23,255	21,362	1,893	149,475	150,044	-(569)	390,239	401,761	-(11,522)
Total Carloadings	156,347	155,369	978	1,076,757	1,090,905	-(14,148)	2,999,358	3,005,866	-(6,508)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 21 (Q2) From: 05-19-2019 To: 05-25-2019
Data Generated: Mon May 27 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,019	1,185	-(166)	7,038	9,873	-(2,835)	16,994	23,781	-(6,787)
Chemicals	8,075	9,038	-(963)	67,808	69,622	-(1,814)	175,696	179,156	-(3,460)
Crushed Stone, Sand and Gravel	4,876	5,603	-(727)	44,505	44,134	371	96,290	93,278	3,012
Farm Products Ex Grain	187	144	43	1,480	1,239	241	3,727	3,399	328
Food and Kindred Products	1,720	1,743	-(23)	14,277	13,983	294	35,520	35,508	12
Grain	3,876	3,722	154	30,968	28,373	2,595	74,482	69,999	4,483
Grain Mill Products	2,627	2,595	32	20,748	20,173	575	53,871	52,292	1,579
Iron and Steel Scrap	1,528	1,490	38	11,599	12,335	-(736)	30,866	31,698	-(832)
Lumber and Wood Products	1,012	1,067	-(55)	7,743	7,991	-(248)	18,971	19,607	-(636)
Metallic Ores	96	135	-(39)	735	739	-(4)	2,026	1,837	189
Metals and Products	5,175	5,689	-(514)	42,679	45,709	-(3,030)	113,657	117,025	-(3,368)
Motor Vehicles and Equipment	7,853	7,514	339	63,409	65,278	-(1,869)	161,488	168,152	-(6,664)
Non Metallic Minerals	584	506	78	5,349	4,831	518	12,877	11,060	1,817
Petroleum Products	3,408	3,626	-(218)	25,364	27,473	-(2,109)	65,641	70,537	-(4,896)
Primary Forest Products	441	443	-(2)	3,398	3,267	131	9,100	8,848	252
Pulp, Paper and Allied Products	2,584	2,592	-(8)	20,260	21,342	-(1,082)	55,345	56,448	-(1,103)
Stone, Clay and Glass Products	2,729	2,771	-(42)	22,161	22,569	-(408)	53,094	54,209	-(1,115)
Waste and Scrap Materials	1,064	914	150	8,043	6,773	1,270	21,195	17,154	4,041
Total Merchandise	48,854	50,777	-(1,923)	397,564	405,704	-(8,140)	1,000,840	1,013,988	-(13,148)
Container	73,775	76,721	-(2,946)	604,566	606,545	-(1,979)	1,582,102	1,558,338	23,764
Trailer	6,458	8,310	-(1,852)	54,239	64,420	-(10,181)	155,264	167,587	-(12,323)
Total Intermodal	80,233	85,031	-(4,798)	658,805	670,965	-(12,160)	1,737,366	1,725,925	11,441
Coal	16,582	19,993	-(3,411)	157,804	160,025	-(2,221)	384,483	394,620	-(10,137)
Coke	1,115	1,520	-(405)	9,368	11,532	-(2,164)	23,453	28,654	-(5,201)
Total Coal and Coke	17,697	21,513	-(3,816)	167,172	171,557	-(4,385)	407,936	423,274	-(15,338)
Total Carloadings	146,784	157,321	-(10,537)	1,223,541	1,248,226	-(24,685)	3,146,142	3,163,187	-(17,045)