

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 22 (Q2) From: 05-26-2019 To: 06-01-2019**  
Data Generated: Mon Jul 01 05:00:27 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	960	919	41	7,998	10,792	-(2,794)	17,954	24,700	-(6,746)
Chemicals	7,607	8,416	-(809)	75,415	78,038	-(2,623)	183,303	187,572	-(4,269)
Crushed Stone, Sand and Gravel	5,176	4,514	662	49,681	48,648	1,033	101,466	97,792	3,674
Farm Products Ex Grain	132	125	7	1,612	1,364	248	3,859	3,524	335
Food and Kindred Products	1,548	1,551	-(3)	15,825	15,534	291	37,068	37,059	9
Grain	3,903	3,164	739	34,871	31,537	3,334	78,385	73,163	5,222
Grain Mill Products	2,446	2,588	-(142)	23,194	22,761	433	56,317	54,880	1,437
Iron and Steel Scrap	1,032	1,281	-(249)	12,631	13,616	-(985)	31,898	32,979	-(1,081)
Lumber and Wood Products	821	904	-(83)	8,564	8,895	-(331)	19,792	20,511	-(719)
Metallic Ores	86	82	4	821	821	0	2,112	1,919	193
Metals and Products	4,902	5,533	-(631)	47,581	51,242	-(3,661)	118,559	122,558	-(3,999)
Motor Vehicles and Equipment	6,771	7,613	-(842)	70,180	72,891	-(2,711)	168,259	175,765	-(7,506)
Non Metallic Minerals	581	619	-(38)	5,930	5,450	480	13,458	11,679	1,779
Petroleum Products	3,710	3,456	254	29,074	30,929	-(1,855)	69,351	73,993	-(4,642)
Primary Forest Products	496	361	135	3,894	3,628	266	9,596	9,209	387
Pulp, Paper and Allied Products	2,460	2,820	-(360)	22,720	24,162	-(1,442)	57,805	59,268	-(1,463)
Stone, Clay and Glass Products	2,204	2,479	-(275)	24,365	25,048	-(683)	55,298	56,688	-(1,390)
Waste and Scrap Materials	866	765	101	8,909	7,538	1,371	22,061	17,919	4,142
<b>Total Merchandise</b>	<b>45,701</b>	<b>47,190</b>	<b>-(1,489)</b>	<b>443,265</b>	<b>452,894</b>	<b>-(9,629)</b>	<b>1,046,541</b>	<b>1,061,178</b>	<b>-(14,637)</b>
Container	66,075	69,922	-(3,847)	670,641	676,467	-(5,826)	1,648,177	1,628,260	19,917
Trailer	4,843	7,309	-(2,466)	59,082	71,729	-(12,647)	160,107	174,896	-(14,789)
<b>Total Intermodal</b>	<b>70,918</b>	<b>77,231</b>	<b>-(6,313)</b>	<b>729,723</b>	<b>748,196</b>	<b>-(18,473)</b>	<b>1,808,284</b>	<b>1,803,156</b>	<b>5,128</b>
Coal	16,623	18,049	-(1,426)	174,427	178,074	-(3,647)	401,106	412,669	-(11,563)
Coke	1,195	1,518	-(323)	10,563	13,050	-(2,487)	24,648	30,172	-(5,524)
<b>Total Coal and Coke</b>	<b>17,818</b>	<b>19,567</b>	<b>-(1,749)</b>	<b>184,990</b>	<b>191,124</b>	<b>-(6,134)</b>	<b>425,754</b>	<b>442,841</b>	<b>-(17,087)</b>
<b>Total Carloadings</b>	<b>134,437</b>	<b>143,988</b>	<b>-(9,551)</b>	<b>1,357,978</b>	<b>1,392,214</b>	<b>-(34,236)</b>	<b>3,280,579</b>	<b>3,307,175</b>	<b>-(26,596)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 23 (Q2) From: 06-02-2019 To: 06-08-2019**  
Data Generated: Mon Jul 01 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,047	901	146	9,045	11,693	-(2,648)	19,001	25,601	-(6,600)
Chemicals	8,540	8,129	411	83,955	86,167	-(2,212)	191,843	195,701	-(3,858)
Crushed Stone, Sand and Gravel	5,605	5,785	-(180)	55,286	54,433	853	107,071	103,577	3,494
Farm Products Ex Grain	172	173	-(1)	1,784	1,537	247	4,031	3,697	334
Food and Kindred Products	1,581	1,594	-(13)	17,406	17,128	278	38,649	38,653	-(4)
Grain	3,427	3,309	118	38,298	34,846	3,452	81,812	76,472	5,340
Grain Mill Products	2,588	2,761	-(173)	25,782	25,522	260	58,905	57,641	1,264
Iron and Steel Scrap	1,107	1,532	-(425)	13,738	15,148	-(1,410)	33,005	34,511	-(1,506)
Lumber and Wood Products	843	984	-(141)	9,407	9,879	-(472)	20,635	21,495	-(860)
Metallic Ores	97	83	14	918	904	14	2,209	2,002	207
Metals and Products	4,593	5,501	-(908)	52,174	56,743	-(4,569)	123,152	128,059	-(4,907)
Motor Vehicles and Equipment	7,066	8,755	-(1,689)	77,246	81,646	-(4,400)	175,325	184,520	-(9,195)
Non Metallic Minerals	591	686	-(95)	6,521	6,136	385	14,049	12,365	1,684
Petroleum Products	3,060	3,633	-(573)	32,134	34,562	-(2,428)	72,411	77,626	-(5,215)
Primary Forest Products	461	441	20	4,355	4,069	286	10,057	9,650	407
Pulp, Paper and Allied Products	2,448	2,729	-(281)	25,168	26,891	-(1,723)	60,253	61,997	-(1,744)
Stone, Clay and Glass Products	2,694	2,720	-(26)	27,059	27,768	-(709)	57,992	59,408	-(1,416)
Waste and Scrap Materials	1,113	967	146	10,022	8,505	1,517	23,174	18,886	4,288
<b>Total Merchandise</b>	<b>47,033</b>	<b>50,683</b>	<b>-(3,650)</b>	<b>490,298</b>	<b>503,577</b>	<b>-(13,279)</b>	<b>1,093,574</b>	<b>1,111,861</b>	<b>-(18,287)</b>
Container	70,876	75,862	-(4,986)	741,517	752,329	-(10,812)	1,719,053	1,704,122	14,931
Trailer	5,460	8,616	-(3,156)	64,542	80,345	-(15,803)	165,567	183,512	-(17,945)
<b>Total Intermodal</b>	<b>76,336</b>	<b>84,478</b>	<b>-(8,142)</b>	<b>806,059</b>	<b>832,674</b>	<b>-(26,615)</b>	<b>1,884,620</b>	<b>1,887,634</b>	<b>-(3,014)</b>
Coal	16,984	20,119	-(3,135)	191,411	198,193	-(6,782)	418,090	432,788	-(14,698)
Coke	1,389	1,630	-(241)	11,952	14,680	-(2,728)	26,037	31,802	-(5,765)
<b>Total Coal and Coke</b>	<b>18,373</b>	<b>21,749</b>	<b>-(3,376)</b>	<b>203,363</b>	<b>212,873</b>	<b>-(9,510)</b>	<b>444,127</b>	<b>464,590</b>	<b>-(20,463)</b>
<b>Total Carloadings</b>	<b>141,742</b>	<b>156,910</b>	<b>-(15,168)</b>	<b>1,499,720</b>	<b>1,549,124</b>	<b>-(49,404)</b>	<b>3,422,321</b>	<b>3,464,085</b>	<b>-(41,764)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 24 (Q2) From: 06-09-2019 To: 06-15-2019**  
Data Generated: Mon Jul 01 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	706	930	-(224)	9,751	12,623	-(2,872)	19,707	26,531	-(6,824)
Chemicals	8,398	8,470	-(72)	92,353	94,637	-(2,284)	200,241	204,171	-(3,930)
Crushed Stone, Sand and Gravel	5,713	5,043	670	60,999	59,476	1,523	112,784	108,620	4,164
Farm Products Ex Grain	165	166	-(1)	1,949	1,703	246	4,196	3,863	333
Food and Kindred Products	1,635	1,686	-(51)	19,041	18,814	227	40,284	40,339	-(55)
Grain	4,093	3,783	310	42,391	38,629	3,762	85,905	80,255	5,650
Grain Mill Products	2,375	2,561	-(186)	28,157	28,083	74	61,280	60,202	1,078
Iron and Steel Scrap	1,488	1,439	49	15,226	16,587	-(1,361)	34,493	35,950	-(1,457)
Lumber and Wood Products	990	1,030	-(40)	10,397	10,909	-(512)	21,625	22,525	-(900)
Metallic Ores	112	93	19	1,030	997	33	2,321	2,095	226
Metals and Products	4,995	5,592	-(597)	57,169	62,335	-(5,166)	128,147	133,651	-(5,504)
Motor Vehicles and Equipment	7,367	7,995	-(628)	84,613	89,641	-(5,028)	182,692	192,515	-(9,823)
Non Metallic Minerals	626	641	-(15)	7,147	6,777	370	14,675	13,006	1,669
Petroleum Products	3,441	3,795	-(354)	35,575	38,357	-(2,782)	75,852	81,421	-(5,569)
Primary Forest Products	379	428	-(49)	4,734	4,497	237	10,436	10,078	358
Pulp, Paper and Allied Products	2,319	2,635	-(316)	27,487	29,526	-(2,039)	62,572	64,632	-(2,060)
Stone, Clay and Glass Products	2,388	2,761	-(373)	29,447	30,529	-(1,082)	60,380	62,169	-(1,789)
Waste and Scrap Materials	1,050	930	120	11,072	9,435	1,637	24,224	19,816	4,408
<b>Total Merchandise</b>	<b>48,240</b>	<b>49,978</b>	<b>-(1,738)</b>	<b>538,538</b>	<b>553,555</b>	<b>-(15,017)</b>	<b>1,141,814</b>	<b>1,161,839</b>	<b>-(20,025)</b>
Container	75,199	78,172	-(2,973)	816,716	830,501	-(13,785)	1,794,252	1,782,294	11,958
Trailer	6,012	8,732	-(2,720)	70,554	89,077	-(18,523)	171,579	192,244	-(20,665)
<b>Total Intermodal</b>	<b>81,211</b>	<b>86,904</b>	<b>-(5,693)</b>	<b>887,270</b>	<b>919,578</b>	<b>-(32,308)</b>	<b>1,965,831</b>	<b>1,974,538</b>	<b>-(8,707)</b>
Coal	18,792	19,517	-(725)	210,203	217,710	-(7,507)	436,882	452,305	-(15,423)
Coke	1,161	1,290	-(129)	13,113	15,970	-(2,857)	27,198	33,092	-(5,894)
<b>Total Coal and Coke</b>	<b>19,953</b>	<b>20,807</b>	<b>-(854)</b>	<b>223,316</b>	<b>233,680</b>	<b>-(10,364)</b>	<b>464,080</b>	<b>485,397</b>	<b>-(21,317)</b>
<b>Total Carloadings</b>	<b>149,404</b>	<b>157,689</b>	<b>-(8,285)</b>	<b>1,649,124</b>	<b>1,706,813</b>	<b>-(57,689)</b>	<b>3,571,725</b>	<b>3,621,774</b>	<b>-(50,049)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 25 (Q2) From: 06-16-2019 To: 06-22-2019**  
Data Generated: Mon Jul 01 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	695	1,233	-(538)	10,446	13,856	-(3,410)	20,402	27,764	-(7,362)
Chemicals	7,761	8,744	-(983)	100,114	103,381	-(3,267)	208,002	212,915	-(4,913)
Crushed Stone, Sand and Gravel	5,741	5,283	458	66,740	64,759	1,981	118,525	113,903	4,622
Farm Products Ex Grain	138	163	-(25)	2,087	1,866	221	4,334	4,026	308
Food and Kindred Products	1,596	1,624	-(28)	20,637	20,438	199	41,880	41,963	-(83)
Grain	3,706	3,340	366	46,097	41,969	4,128	89,611	83,595	6,016
Grain Mill Products	2,585	2,781	-(196)	30,742	30,864	-(122)	63,865	62,983	882
Iron and Steel Scrap	1,380	1,570	-(190)	16,606	18,157	-(1,551)	35,873	37,520	-(1,647)
Lumber and Wood Products	828	1,041	-(213)	11,225	11,950	-(725)	22,453	23,566	-(1,113)
Metallic Ores	80	74	6	1,110	1,071	39	2,401	2,169	232
Metals and Products	4,743	5,841	-(1,098)	61,912	68,176	-(6,264)	132,890	139,492	-(6,602)
Motor Vehicles and Equipment	8,055	7,722	333	92,668	97,363	-(4,695)	190,747	200,237	-(9,490)
Non Metallic Minerals	629	747	-(118)	7,776	7,524	252	15,304	13,753	1,551
Petroleum Products	4,041	3,298	743	39,616	41,655	-(2,039)	79,893	84,719	-(4,826)
Primary Forest Products	454	404	50	5,188	4,901	287	10,890	10,482	408
Pulp, Paper and Allied Products	2,481	2,608	-(127)	29,968	32,134	-(2,166)	65,053	67,240	-(2,187)
Stone, Clay and Glass Products	2,658	2,904	-(246)	32,105	33,433	-(1,328)	63,038	65,073	-(2,035)
Waste and Scrap Materials	1,070	921	149	12,142	10,356	1,786	25,294	20,737	4,557
<b>Total Merchandise</b>	<b>48,641</b>	<b>50,298</b>	<b>-(1,657)</b>	<b>587,179</b>	<b>603,853</b>	<b>-(16,674)</b>	<b>1,190,455</b>	<b>1,212,137</b>	<b>-(21,682)</b>
Container	74,409	77,031	-(2,622)	891,125	907,532	-(16,407)	1,868,661	1,859,325	9,336
Trailer	6,122	8,838	-(2,716)	76,676	97,915	-(21,239)	177,701	201,082	-(23,381)
<b>Total Intermodal</b>	<b>80,531</b>	<b>85,869</b>	<b>-(5,338)</b>	<b>967,801</b>	<b>1,005,447</b>	<b>-(37,646)</b>	<b>2,046,362</b>	<b>2,060,407</b>	<b>-(14,045)</b>
Coal	16,657	19,628	-(2,971)	226,860	237,338	-(10,478)	453,539	471,933	-(18,394)
Coke	958	1,211	-(253)	14,071	17,181	-(3,110)	28,156	34,303	-(6,147)
<b>Total Coal and Coke</b>	<b>17,615</b>	<b>20,839</b>	<b>-(3,224)</b>	<b>240,931</b>	<b>254,519</b>	<b>-(13,588)</b>	<b>481,695</b>	<b>506,236</b>	<b>-(24,541)</b>
<b>Total Carloadings</b>	<b>146,787</b>	<b>157,006</b>	<b>-(10,219)</b>	<b>1,795,911</b>	<b>1,863,819</b>	<b>-(67,908)</b>	<b>3,718,512</b>	<b>3,778,780</b>	<b>-(60,268)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 26 (Q2) From: 06-23-2019 To: 06-29-2019**  
Data Generated: Mon Jul 01 05:00:28 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	766	1,644	-(878)	11,212	15,500	-(4,288)	21,168	29,408	-(8,240)
Chemicals	8,296	8,744	-(448)	108,410	112,125	-(3,715)	216,298	221,659	-(5,361)
Crushed Stone, Sand and Gravel	5,818	5,129	689	72,558	69,888	2,670	124,343	119,032	5,311
Farm Products Ex Grain	205	144	61	2,292	2,010	282	4,539	4,170	369
Food and Kindred Products	1,745	1,666	79	22,382	22,104	278	43,625	43,629	-(4)
Grain	3,867	3,292	575	49,964	45,261	4,703	93,478	86,887	6,591
Grain Mill Products	2,395	2,687	-(292)	33,137	33,551	-(414)	66,260	65,670	590
Iron and Steel Scrap	1,516	1,618	-(102)	18,122	19,775	-(1,653)	37,389	39,138	-(1,749)
Lumber and Wood Products	904	992	-(88)	12,129	12,942	-(813)	23,357	24,558	-(1,201)
Metallic Ores	83	74	9	1,193	1,145	48	2,484	2,243	241
Metals and Products	5,402	5,765	-(363)	67,314	73,941	-(6,627)	138,292	145,257	-(6,965)
Motor Vehicles and Equipment	8,701	7,349	1,352	101,369	104,712	-(3,343)	199,448	207,586	-(8,138)
Non Metallic Minerals	656	485	171	8,432	8,009	423	15,960	14,238	1,722
Petroleum Products	3,131	3,856	-(725)	42,747	45,511	-(2,764)	83,024	88,575	-(5,551)
Primary Forest Products	486	418	68	5,674	5,319	355	11,376	10,900	476
Pulp, Paper and Allied Products	2,457	2,865	-(408)	32,425	34,999	-(2,574)	67,510	70,105	-(2,595)
Stone, Clay and Glass Products	2,567	2,629	-(62)	34,672	36,062	-(1,390)	65,605	67,702	-(2,097)
Waste and Scrap Materials	951	877	74	13,093	11,233	1,860	26,245	21,614	4,631
<b>Total Merchandise</b>	<b>49,946</b>	<b>50,234</b>	<b>-(288)</b>	<b>637,125</b>	<b>654,087</b>	<b>-(16,962)</b>	<b>1,240,401</b>	<b>1,262,371</b>	<b>-(21,970)</b>
Container	74,789	78,216	-(3,427)	965,914	985,748	-(19,834)	1,943,450	1,937,541	5,909
Trailer	6,131	8,829	-(2,698)	82,807	106,744	-(23,937)	183,832	209,911	-(26,079)
<b>Total Intermodal</b>	<b>80,920</b>	<b>87,045</b>	<b>-(6,125)</b>	<b>1,048,721</b>	<b>1,092,492</b>	<b>-(43,771)</b>	<b>2,127,282</b>	<b>2,147,452</b>	<b>-(20,170)</b>
Coal	17,113	18,105	-(992)	243,973	255,443	-(11,470)	470,652	490,038	-(19,386)
Coke	984	1,469	-(485)	15,055	18,650	-(3,595)	29,140	35,772	-(6,632)
<b>Total Coal and Coke</b>	<b>18,097</b>	<b>19,574</b>	<b>-(1,477)</b>	<b>259,028</b>	<b>274,093</b>	<b>-(15,065)</b>	<b>499,792</b>	<b>525,810</b>	<b>-(26,018)</b>
<b>Total Carloadings</b>	<b>148,963</b>	<b>156,853</b>	<b>-(7,890)</b>	<b>1,944,874</b>	<b>2,020,672</b>	<b>-(75,798)</b>	<b>3,867,475</b>	<b>3,935,633</b>	<b>-(68,158)</b>