

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 31 (Q3) From: 07-28-2019 To: 08-03-2019
Data Generated: Mon Sep 02 05:00:37 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,023	1,026	-(3)	3,913	5,089	-(1,176)	25,081	34,497	-(9,416)
Chemicals	8,127	7,990	137	40,094	41,946	-(1,852)	256,392	263,605	-(7,213)
Crushed Stone, Sand and Gravel	5,028	5,174	-(146)	25,288	26,588	-(1,300)	149,631	145,620	4,011
Farm Products Ex Grain	189	185	4	808	837	-(29)	5,347	5,007	340
Food and Kindred Products	1,736	1,745	-(9)	8,363	8,249	114	51,988	51,878	110
Grain	3,755	4,037	-(282)	18,628	18,700	-(72)	112,106	105,587	6,519
Grain Mill Products	2,508	2,460	48	12,684	13,041	-(357)	78,944	78,711	233
Iron and Steel Scrap	1,200	1,598	-(398)	5,930	7,767	-(1,837)	43,319	46,905	-(3,586)
Lumber and Wood Products	779	991	-(212)	4,086	4,783	-(697)	27,443	29,341	-(1,898)
Metallic Ores	113	101	12	468	483	-(15)	2,952	2,726	226
Metals and Products	4,940	6,120	-(1,180)	25,203	28,246	-(3,043)	163,495	173,503	-(10,008)
Motor Vehicles and Equipment	7,829	7,671	158	34,066	33,877	189	233,514	241,463	-(7,949)
Non Metallic Minerals	683	528	155	2,756	2,661	95	18,716	16,899	1,817
Petroleum Products	3,342	3,303	39	16,817	17,337	-(520)	99,841	105,912	-(6,071)
Primary Forest Products	427	406	21	1,970	1,975	-(5)	13,346	12,875	471
Pulp, Paper and Allied Products	2,546	2,785	-(239)	12,779	14,506	-(1,727)	80,289	84,611	-(4,322)
Stone, Clay and Glass Products	2,757	2,735	22	13,895	13,711	184	79,500	81,413	-(1,913)
Waste and Scrap Materials	1,026	999	27	5,087	4,674	413	31,332	26,288	5,044
Total Merchandise	48,008	49,854	-(1,846)	232,835	244,470	-(11,635)	1,473,236	1,506,841	-(33,605)
Container	76,781	77,818	-(1,037)	367,892	381,246	-(13,354)	2,311,342	2,318,787	-(7,445)
Trailer	6,707	9,054	-(2,347)	29,620	39,918	-(10,298)	213,452	249,829	-(36,377)
Total Intermodal	83,488	86,872	-(3,384)	397,512	421,164	-(23,652)	2,524,794	2,568,616	-(43,822)
Coal	18,556	19,377	-(821)	77,666	87,985	-(10,319)	548,318	578,023	-(29,705)
Coke	1,277	1,243	34	5,438	6,676	-(1,238)	34,578	42,448	-(7,870)
Total Coal and Coke	19,833	20,620	-(787)	83,104	94,661	-(11,557)	582,896	620,471	-(37,575)
Total Carloadings	151,329	157,346	-(6,017)	713,451	760,295	-(46,844)	4,580,926	4,695,928	-(115,002)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 32 (Q3) From: 08-04-2019 To: 08-10-2019
Data Generated: Mon Sep 02 05:00:37 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	882	701	181	4,795	5,790	-(995)	25,963	35,198	-(9,235)
Chemicals	8,460	8,691	-(231)	48,554	50,637	-(2,083)	264,852	272,296	-(7,444)
Crushed Stone, Sand and Gravel	6,306	5,150	1,156	31,594	31,738	-(144)	155,937	150,770	5,167
Farm Products Ex Grain	157	144	13	965	981	-(16)	5,504	5,151	353
Food and Kindred Products	1,704	1,624	80	10,067	9,873	194	53,692	53,502	190
Grain	4,670	3,740	930	23,298	22,440	858	116,776	109,327	7,449
Grain Mill Products	2,617	2,644	-(27)	15,301	15,685	-(384)	81,561	81,355	206
Iron and Steel Scrap	1,185	1,439	-(254)	7,115	9,206	-(2,091)	44,504	48,344	-(3,840)
Lumber and Wood Products	796	951	-(155)	4,882	5,734	-(852)	28,239	30,292	-(2,053)
Metallic Ores	63	89	-(26)	531	572	-(41)	3,015	2,815	200
Metals and Products	4,962	5,954	-(992)	30,165	34,200	-(4,035)	168,457	179,457	-(11,000)
Motor Vehicles and Equipment	7,938	7,548	390	42,004	41,425	579	241,452	249,011	-(7,559)
Non Metallic Minerals	424	580	-(156)	3,180	3,241	-(61)	19,140	17,479	1,661
Petroleum Products	3,605	3,233	372	20,422	20,570	-(148)	103,446	109,145	-(5,699)
Primary Forest Products	407	391	16	2,377	2,366	11	13,753	13,266	487
Pulp, Paper and Allied Products	2,775	2,857	-(82)	15,554	17,363	-(1,809)	83,064	87,468	-(4,404)
Stone, Clay and Glass Products	2,649	2,633	16	16,544	16,344	200	82,149	84,046	-(1,897)
Waste and Scrap Materials	1,037	1,037	0	6,124	5,711	413	32,369	27,325	5,044
Total Merchandise	50,637	49,406	1,231	283,472	293,876	-(10,404)	1,523,873	1,556,247	-(32,374)
Container	76,166	77,447	-(1,281)	444,058	458,693	-(14,635)	2,387,508	2,396,234	-(8,726)
Trailer	6,794	8,456	-(1,662)	36,414	48,374	-(11,960)	220,246	258,285	-(38,039)
Total Intermodal	82,960	85,903	-(2,943)	480,472	507,067	-(26,595)	2,607,754	2,654,519	-(46,765)
Coal	16,114	19,050	-(2,936)	93,780	107,035	-(13,255)	564,432	597,073	-(32,641)
Coke	965	1,154	-(189)	6,403	7,830	-(1,427)	35,543	43,602	-(8,059)
Total Coal and Coke	17,079	20,204	-(3,125)	100,183	114,865	-(14,682)	599,975	640,675	-(40,700)
Total Carloadings	150,676	155,513	-(4,837)	864,127	915,808	-(51,681)	4,731,602	4,851,441	-(119,839)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 33 (Q3) From: 08-11-2019 To: 08-17-2019
Data Generated: Mon Sep 02 05:00:37 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	633	787	-(154)	5,428	6,577	-(1,149)	26,596	35,985	-(9,389)
Chemicals	7,235	8,535	-(1,300)	55,789	59,172	-(3,383)	272,087	280,831	-(8,744)
Crushed Stone, Sand and Gravel	4,933	5,119	-(186)	36,527	36,857	-(330)	160,870	155,889	4,981
Farm Products Ex Grain	177	172	5	1,142	1,153	-(11)	5,681	5,323	358
Food and Kindred Products	1,647	1,762	-(115)	11,714	11,635	79	55,339	55,264	75
Grain	3,576	3,755	-(179)	26,874	26,195	679	120,352	113,082	7,270
Grain Mill Products	2,633	2,613	20	17,934	18,298	-(364)	84,194	83,968	226
Iron and Steel Scrap	1,535	1,583	-(48)	8,650	10,789	-(2,139)	46,039	49,927	-(3,888)
Lumber and Wood Products	841	1,025	-(184)	5,723	6,759	-(1,036)	29,080	31,317	-(2,237)
Metallic Ores	78	77	1	609	649	-(40)	3,093	2,892	201
Metals and Products	5,240	5,537	-(297)	35,405	39,737	-(4,332)	173,697	184,994	-(11,297)
Motor Vehicles and Equipment	8,210	7,689	521	50,214	49,114	1,100	249,662	256,700	-(7,038)
Non Metallic Minerals	570	599	-(29)	3,750	3,840	-(90)	19,710	18,078	1,632
Petroleum Products	3,279	3,527	-(248)	23,701	24,097	-(396)	106,725	112,672	-(5,947)
Primary Forest Products	381	376	5	2,758	2,742	16	14,134	13,642	492
Pulp, Paper and Allied Products	2,532	2,774	-(242)	18,086	20,137	-(2,051)	85,596	90,242	-(4,646)
Stone, Clay and Glass Products	2,524	2,819	-(295)	19,068	19,163	-(95)	84,673	86,865	-(2,192)
Waste and Scrap Materials	993	1,002	-(9)	7,117	6,713	404	33,362	28,327	5,035
Total Merchandise	47,017	49,751	-(2,734)	330,489	343,627	-(13,138)	1,570,890	1,605,998	-(35,108)
Container	77,467	79,889	-(2,422)	521,525	538,582	-(17,057)	2,464,975	2,476,123	-(11,148)
Trailer	6,443	8,223	-(1,780)	42,857	56,597	-(13,740)	226,689	266,508	-(39,819)
Total Intermodal	83,910	88,112	-(4,202)	564,382	595,179	-(30,797)	2,691,664	2,742,631	-(50,967)
Coal	16,647	19,764	-(3,117)	110,427	126,799	-(16,372)	581,079	616,837	-(35,758)
Coke	1,259	1,356	-(97)	7,662	9,186	-(1,524)	36,802	44,958	-(8,156)
Total Coal and Coke	17,906	21,120	-(3,214)	118,089	135,985	-(17,896)	617,881	661,795	-(43,914)
Total Carloadings	148,833	158,983	-(10,150)	1,012,960	1,074,791	-(61,831)	4,880,435	5,010,424	-(129,989)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 34 (Q3) From: 08-18-2019 To: 08-24-2019
Data Generated: Mon Sep 02 05:00:38 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,204	753	451	6,632	7,330	-(698)	27,800	36,738	-(8,938)
Chemicals	7,980	8,688	-(708)	63,769	67,860	-(4,091)	280,067	289,519	-(9,452)
Crushed Stone, Sand and Gravel	5,257	4,954	303	41,784	41,811	-(27)	166,127	160,843	5,284
Farm Products Ex Grain	143	207	-(64)	1,285	1,360	-(75)	5,824	5,530	294
Food and Kindred Products	1,647	1,669	-(22)	13,361	13,304	57	56,986	56,933	53
Grain	2,879	3,038	-(159)	29,753	29,233	520	123,231	116,120	7,111
Grain Mill Products	2,482	2,407	75	20,416	20,705	-(289)	86,676	86,375	301
Iron and Steel Scrap	1,450	1,594	-(144)	10,100	12,383	-(2,283)	47,489	51,521	-(4,032)
Lumber and Wood Products	824	1,016	-(192)	6,547	7,775	-(1,228)	29,904	32,333	-(2,429)
Metallic Ores	73	72	1	682	721	-(39)	3,166	2,964	202
Metals and Products	5,050	6,093	-(1,043)	40,455	45,830	-(5,375)	178,747	191,087	-(12,340)
Motor Vehicles and Equipment	8,569	8,143	426	58,783	57,257	1,526	258,231	264,843	-(6,612)
Non Metallic Minerals	598	604	-(6)	4,348	4,444	-(96)	20,308	18,682	1,626
Petroleum Products	3,448	3,470	-(22)	27,149	27,567	-(418)	110,173	116,142	-(5,969)
Primary Forest Products	457	387	70	3,215	3,129	86	14,591	14,029	562
Pulp, Paper and Allied Products	2,599	3,001	-(402)	20,685	23,138	-(2,453)	88,195	93,243	-(5,048)
Stone, Clay and Glass Products	2,876	2,770	106	21,944	21,933	11	87,549	89,635	-(2,086)
Waste and Scrap Materials	999	1,224	-(225)	8,116	7,937	179	34,361	29,551	4,810
Total Merchandise	48,535	50,090	-(1,555)	379,024	393,717	-(14,693)	1,619,425	1,656,088	-(36,663)
Container	76,362	79,267	-(2,905)	597,887	617,849	-(19,962)	2,541,337	2,555,390	-(14,053)
Trailer	6,493	8,160	-(1,667)	49,350	64,757	-(15,407)	233,182	274,668	-(41,486)
Total Intermodal	82,855	87,427	-(4,572)	647,237	682,606	-(35,369)	2,774,519	2,830,058	-(55,539)
Coal	15,436	20,090	-(4,654)	125,863	146,889	-(21,026)	596,515	636,927	-(40,412)
Coke	1,184	1,180	4	8,846	10,366	-(1,520)	37,986	46,138	-(8,152)
Total Coal and Coke	16,620	21,270	-(4,650)	134,709	157,255	-(22,546)	634,501	683,065	-(48,564)
Total Carloadings	148,010	158,787	-(10,777)	1,160,970	1,233,578	-(72,608)	5,028,445	5,169,211	-(140,766)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 35 (Q3) From: 08-25-2019 To: 08-31-2019
Data Generated: Mon Sep 02 05:00:38 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	833	983	-(150)	7,465	8,313	-(848)	28,633	37,721	-(9,088)
Chemicals	7,928	7,948	-(20)	71,697	75,808	-(4,111)	287,995	297,467	-(9,472)
Crushed Stone, Sand and Gravel	4,820	4,640	180	46,604	46,451	153	170,947	165,483	5,464
Farm Products Ex Grain	163	170	-(7)	1,448	1,530	-(82)	5,987	5,700	287
Food and Kindred Products	1,675	1,663	12	15,036	14,967	69	58,661	58,596	65
Grain	3,247	3,228	19	33,000	32,461	539	126,478	119,348	7,130
Grain Mill Products	2,575	2,480	95	22,991	23,185	-(194)	89,251	88,855	396
Iron and Steel Scrap	1,602	1,516	86	11,702	13,899	-(2,197)	49,091	53,037	-(3,946)
Lumber and Wood Products	939	1,022	-(83)	7,486	8,797	-(1,311)	30,843	33,355	-(2,512)
Metallic Ores	74	108	-(34)	756	829	-(73)	3,240	3,072	168
Metals and Products	5,399	5,618	-(219)	45,854	51,448	-(5,594)	184,146	196,705	-(12,559)
Motor Vehicles and Equipment	8,520	8,332	188	67,303	65,589	1,714	266,751	273,175	-(6,424)
Non Metallic Minerals	582	531	51	4,930	4,975	-(45)	20,890	19,213	1,677
Petroleum Products	3,301	3,307	-(6)	30,450	30,874	-(424)	113,474	119,449	-(5,975)
Primary Forest Products	527	417	110	3,742	3,546	196	15,118	14,446	672
Pulp, Paper and Allied Products	2,619	2,837	-(218)	23,304	25,975	-(2,671)	90,814	96,080	-(5,266)
Stone, Clay and Glass Products	2,968	2,882	86	24,912	24,815	97	90,517	92,517	-(2,000)
Waste and Scrap Materials	1,043	1,053	-(10)	9,159	8,990	169	35,404	30,604	4,800
Total Merchandise	48,815	48,735	80	427,839	442,452	-(14,613)	1,668,240	1,704,823	-(36,583)
Container	77,202	78,370	-(1,168)	675,089	696,219	-(21,130)	2,618,539	2,633,760	-(15,221)
Trailer	6,352	8,442	-(2,090)	55,702	73,199	-(17,497)	239,534	283,110	-(43,576)
Total Intermodal	83,554	86,812	-(3,258)	730,791	769,418	-(38,627)	2,858,073	2,916,870	-(58,797)
Coal	16,530	20,350	-(3,820)	142,393	167,239	-(24,846)	613,045	657,277	-(44,232)
Coke	1,040	1,385	-(345)	9,886	11,751	-(1,865)	39,026	47,523	-(8,497)
Total Coal and Coke	17,570	21,735	-(4,165)	152,279	178,990	-(26,711)	652,071	704,800	-(52,729)
Total Carloadings	149,939	157,282	-(7,343)	1,310,909	1,390,860	-(79,951)	5,178,384	5,326,493	-(148,109)