

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 18 (Q2) From: 04-29-2018 To: 05-05-2018
Data Generated: Tue Jul 24 01:55:04 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,563	992	571	6,468	4,675	1,793	20,383	16,816	3,567
Chemicals	8,488	7,625	863	43,631	38,987	4,644	153,133	138,531	14,602
Crushed Stone, Sand and Gravel	5,135	5,124	11	26,853	25,083	1,770	75,994	73,262	2,732
Farm Products Ex Grain	167	147	20	774	800	-(26)	2,933	2,865	68
Food and Kindred Products	1,726	1,740	-(14)	8,793	8,822	-(29)	30,306	30,956	-(650)
Grain	3,898	3,548	350	18,148	17,700	448	59,703	68,146	-(8,443)
Grain Mill Products	2,653	2,433	220	12,518	12,123	395	44,658	44,842	-(184)
Iron and Steel Scrap	1,404	1,385	19	7,752	7,732	20	27,111	27,593	-(482)
Lumber and Wood Products	1,018	1,002	16	4,886	5,168	-(282)	16,497	17,383	-(886)
Metallic Ores	79	105	-(26)	441	473	-(32)	1,539	1,686	-(147)
Metals and Products	5,718	5,834	-(116)	28,764	28,969	-(205)	100,082	103,343	-(3,261)
Motor Vehicles and Equipment	9,052	8,805	247	41,994	43,366	-(1,372)	144,932	154,970	-(10,038)
Non Metallic Minerals	623	277	346	3,152	2,501	651	9,381	8,807	574
Petroleum Products	3,782	2,968	814	16,828	15,110	1,718	59,890	56,969	2,921
Primary Forest Products	340	476	-(136)	1,875	2,249	-(374)	7,456	9,247	-(1,791)
Pulp, Paper and Allied Products	2,710	2,451	259	13,383	12,825	558	48,492	47,573	919
Stone, Clay and Glass Products	2,833	2,779	54	14,000	14,256	-(256)	45,645	48,215	-(2,570)
Waste and Scrap Materials	855	763	92	4,019	3,759	260	14,398	15,729	-(1,331)
Total Merchandise	52,044	48,454	3,590	254,279	244,598	9,681	862,533	866,933	-(4,400)
Container	76,171	71,104	5,067	375,731	347,602	28,129	1,324,724	1,235,693	89,031
Trailer	8,761	6,929	1,832	42,094	33,818	8,276	148,094	126,676	21,418
Total Intermodal	84,932	78,033	6,899	417,825	381,420	36,405	1,472,818	1,362,369	110,449
Coal	19,466	16,233	3,233	100,066	94,420	5,646	334,543	340,292	-(5,749)
Coke	1,398	1,476	-(78)	7,162	7,052	110	24,308	24,210	98
Total Coal and Coke	20,864	17,709	3,155	107,228	101,472	5,756	358,851	364,502	-(5,651)
Total Carloadings	157,840	144,196	13,644	779,332	727,490	51,842	2,694,202	2,593,804	100,398

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 19 (Q2) From: 05-06-2018 To: 05-12-2018
Data Generated: Tue Jul 24 01:55:05 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,164	856	308	7,632	5,531	2,101	21,547	17,672	3,875
Chemicals	8,833	7,540	1,293	52,464	46,527	5,937	161,966	146,071	15,895
Crushed Stone, Sand and Gravel	6,274	5,142	1,132	33,127	30,225	2,902	82,268	78,404	3,864
Farm Products Ex Grain	162	167	-(5)	936	967	-(31)	3,095	3,032	63
Food and Kindred Products	1,779	1,976	-(197)	10,572	10,798	-(226)	32,085	32,932	-(847)
Grain	3,433	2,998	435	21,581	20,698	883	63,136	71,144	-(8,008)
Grain Mill Products	2,620	2,848	-(228)	15,138	14,971	167	47,278	47,690	-(412)
Iron and Steel Scrap	1,520	1,704	-(184)	9,272	9,436	-(164)	28,631	29,297	-(666)
Lumber and Wood Products	1,018	986	32	5,904	6,154	-(250)	17,515	18,369	-(854)
Metallic Ores	94	120	-(26)	535	593	-(58)	1,633	1,806	-(173)
Metals and Products	5,952	5,679	273	34,716	34,648	68	106,034	109,022	-(2,988)
Motor Vehicles and Equipment	7,972	8,651	-(679)	49,966	52,017	-(2,051)	152,904	163,621	-(10,717)
Non Metallic Minerals	640	395	245	3,792	2,896	896	10,021	9,202	819
Petroleum Products	3,533	3,239	294	20,361	18,349	2,012	63,423	60,208	3,215
Primary Forest Products	515	477	38	2,390	2,726	-(336)	7,971	9,724	-(1,753)
Pulp, Paper and Allied Products	2,628	2,596	32	16,011	15,421	590	51,120	50,169	951
Stone, Clay and Glass Products	3,038	2,804	234	17,038	17,060	-(22)	48,683	51,019	-(2,336)
Waste and Scrap Materials	899	849	50	4,918	4,608	310	15,297	16,578	-(1,281)
Total Merchandise	52,074	49,027	3,047	306,353	293,625	12,728	914,607	915,960	-(1,353)
Container	74,882	71,925	2,957	450,613	419,527	31,086	1,399,606	1,307,618	91,988
Trailer	7,947	6,680	1,267	50,041	40,498	9,543	156,041	133,356	22,685
Total Intermodal	82,829	78,605	4,224	500,654	460,025	40,629	1,555,647	1,440,974	114,673
Coal	20,332	20,516	-(184)	120,398	114,936	5,462	354,875	360,808	-(5,933)
Coke	1,397	1,525	-(128)	8,559	8,577	-(18)	25,705	25,735	-(30)
Total Coal and Coke	21,729	22,041	-(312)	128,957	123,513	5,444	380,580	386,543	-(5,963)
Total Carloadings	156,632	149,673	6,959	935,964	877,163	58,801	2,850,834	2,743,477	107,357

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 20 (Q2) From: 05-13-2018 To: 05-19-2018
Data Generated: Tue Jul 24 01:55:05 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,152	1,029	123	8,784	6,560	2,224	22,699	18,701	3,998
Chemicals	8,052	7,217	835	60,516	53,744	6,772	170,018	153,288	16,730
Crushed Stone, Sand and Gravel	5,435	5,658	-(223)	38,562	35,883	2,679	87,703	84,062	3,641
Farm Products Ex Grain	159	150	9	1,095	1,117	-(22)	3,254	3,182	72
Food and Kindred Products	1,683	1,605	78	12,255	12,403	-(148)	33,768	34,537	-(769)
Grain	3,122	3,796	-(674)	24,703	24,494	209	66,258	74,940	-(8,682)
Grain Mill Products	2,419	2,590	-(171)	17,557	17,561	-(4)	49,697	50,280	-(583)
Iron and Steel Scrap	1,588	1,816	-(228)	10,860	11,252	-(392)	30,219	31,113	-(894)
Lumber and Wood Products	1,019	945	74	6,923	7,099	-(176)	18,534	19,314	-(780)
Metallic Ores	69	80	-(11)	604	673	-(69)	1,702	1,886	-(184)
Metals and Products	5,297	5,884	-(587)	40,013	40,532	-(519)	111,331	114,906	-(3,575)
Motor Vehicles and Equipment	7,783	8,438	-(655)	57,749	60,455	-(2,706)	160,687	172,059	-(11,372)
Non Metallic Minerals	532	395	137	4,324	3,291	1,033	10,553	9,597	956
Petroleum Products	3,489	2,759	730	23,850	21,108	2,742	66,912	62,967	3,945
Primary Forest Products	433	510	-(77)	2,823	3,236	-(413)	8,404	10,234	-(1,830)
Pulp, Paper and Allied Products	2,738	2,558	180	18,749	17,979	770	53,858	52,727	1,131
Stone, Clay and Glass Products	2,751	2,873	-(122)	19,789	19,933	-(144)	51,434	53,892	-(2,458)
Waste and Scrap Materials	916	756	160	5,834	5,364	470	16,213	17,334	-(1,121)
Total Merchandise	48,637	49,059	-(422)	354,990	342,684	12,306	963,244	965,019	-(1,775)
Container	77,743	71,229	6,514	528,356	490,756	37,600	1,477,349	1,378,847	98,502
Trailer	7,591	6,500	1,091	57,632	46,998	10,634	163,632	139,856	23,776
Total Intermodal	85,334	77,729	7,605	585,988	537,754	48,234	1,640,981	1,518,703	122,278
Coal	19,831	17,636	2,195	140,229	132,572	7,657	374,706	378,444	-(3,738)
Coke	1,550	1,155	395	10,109	9,732	377	27,255	26,890	365
Total Coal and Coke	21,381	18,791	2,590	150,338	142,304	8,034	401,961	405,334	-(3,373)
Total Carloadings	155,352	145,579	9,773	1,091,316	1,022,742	68,574	3,006,186	2,889,056	117,130

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 21 (Q2) From: 05-20-2018 To: 05-26-2018
Data Generated: Tue Jul 24 01:55:05 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,050	943	107	9,834	7,503	2,331	23,749	19,644	4,105
Chemicals	9,033	7,694	1,339	69,549	61,438	8,111	179,051	160,982	18,069
Crushed Stone, Sand and Gravel	5,585	5,151	434	44,147	41,034	3,113	93,288	89,213	4,075
Farm Products Ex Grain	145	193	-(48)	1,240	1,310	-(70)	3,399	3,375	24
Food and Kindred Products	1,726	1,775	-(49)	13,981	14,178	-(197)	35,494	36,312	-(818)
Grain	3,725	4,025	-(300)	28,428	28,519	-(91)	69,983	78,965	-(8,982)
Grain Mill Products	2,594	2,586	8	20,151	20,147	4	52,291	52,866	-(575)
Iron and Steel Scrap	1,485	1,746	-(261)	12,345	12,998	-(653)	31,704	32,859	-(1,155)
Lumber and Wood Products	1,067	941	126	7,990	8,040	-(50)	19,601	20,255	-(654)
Metallic Ores	136	119	17	740	792	-(52)	1,838	2,005	-(167)
Metals and Products	5,690	5,782	-(92)	45,703	46,314	-(611)	117,021	120,688	-(3,667)
Motor Vehicles and Equipment	7,487	8,693	-(1,206)	65,236	69,148	-(3,912)	168,174	180,752	-(12,578)
Non Metallic Minerals	508	391	117	4,832	3,682	1,150	11,061	9,988	1,073
Petroleum Products	3,627	2,902	725	27,477	24,010	3,467	70,539	65,869	4,670
Primary Forest Products	442	529	-(87)	3,265	3,765	-(500)	8,846	10,763	-(1,917)
Pulp, Paper and Allied Products	2,593	2,706	-(113)	21,342	20,685	657	56,451	55,433	1,018
Stone, Clay and Glass Products	2,770	2,820	-(50)	22,559	22,753	-(194)	54,204	56,712	-(2,508)
Waste and Scrap Materials	914	758	156	6,748	6,122	626	17,127	18,092	-(965)
Total Merchandise	50,577	49,754	823	405,567	392,438	13,129	1,013,821	1,014,773	-(952)
Container	76,555	73,284	3,271	604,911	564,040	40,871	1,553,904	1,452,131	101,773
Trailer	8,463	7,174	1,289	66,095	54,172	11,923	172,095	147,030	25,065
Total Intermodal	85,018	80,458	4,560	671,006	618,212	52,794	1,725,999	1,599,161	126,838
Coal	19,906	21,001	-(1,095)	160,135	153,573	6,562	394,612	399,445	-(4,833)
Coke	1,402	1,346	56	11,511	11,078	433	28,657	28,236	421
Total Coal and Coke	21,308	22,347	-(1,039)	171,646	164,651	6,995	423,269	427,681	-(4,412)
Total Carloadings	156,903	152,559	4,344	1,248,219	1,175,301	72,918	3,163,089	3,041,615	121,474