

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 48 (Q4) From: 11-25-2018 To: 12-01-2018
Data Generated: Mon Dec 31 05:00:19 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	832	798	34	7,978	6,632	1,346	50,123	41,328	8,795
Chemicals	8,204	8,224	-(20)	73,249	71,945	1,304	405,317	372,998	32,319
Crushed Stone, Sand and Gravel	3,964	4,792	-(828)	40,388	42,315	-(1,927)	225,071	223,402	1,669
Farm Products Ex Grain	185	180	5	1,709	1,544	165	7,989	7,557	432
Food and Kindred Products	1,567	1,753	-(186)	16,052	15,621	431	81,711	83,069	-(1,358)
Grain	3,467	3,934	-(467)	28,848	32,739	-(3,891)	161,627	177,533	-(15,906)
Grain Mill Products	2,585	2,659	-(74)	22,956	23,060	-(104)	122,096	121,207	889
Iron and Steel Scrap	1,698	1,656	42	13,074	13,390	-(316)	72,131	75,482	-(3,351)
Lumber and Wood Products	889	1,009	-(120)	8,325	8,255	70	45,816	45,396	420
Metallic Ores	66	91	-(25)	851	771	80	4,282	4,384	-(102)
Metals and Products	5,800	5,920	-(120)	46,822	47,221	-(399)	265,969	271,371	-(5,402)
Motor Vehicles and Equipment	8,185	9,098	-(913)	69,857	74,826	-(4,969)	374,626	392,473	-(17,847)
Non Metallic Minerals	558	378	180	5,096	3,473	1,623	26,768	20,524	6,244
Petroleum Products	3,154	3,668	-(514)	29,748	28,966	782	163,624	146,420	17,204
Primary Forest Products	494	491	3	3,825	4,121	-(296)	19,883	23,420	-(3,537)
Pulp, Paper and Allied Products	3,196	2,917	279	24,145	24,067	78	131,424	129,969	1,455
Stone, Clay and Glass Products	2,256	2,896	-(640)	21,419	25,396	-(3,977)	123,999	132,671	-(8,672)
Waste and Scrap Materials	921	979	-(58)	8,991	7,704	1,287	43,344	40,146	3,198
Total Merchandise	48,021	51,443	-(3,422)	423,333	432,046	-(8,713)	2,325,800	2,309,350	16,450
Container	73,507	70,949	2,558	704,856	667,675	37,181	3,636,145	3,412,403	223,742
Trailer	9,308	8,938	370	74,499	71,932	2,567	397,750	341,912	55,838
Total Intermodal	82,815	79,887	2,928	779,355	739,607	39,748	4,033,895	3,754,315	279,580
Coal	20,278	20,203	75	164,839	165,670	-(831)	892,872	905,860	-(12,988)
Coke	1,470	1,539	-(69)	10,259	13,676	-(3,417)	62,576	67,886	-(5,310)
Total Coal and Coke	21,748	21,742	6	175,098	179,346	-(4,248)	955,448	973,746	-(18,298)
Total Carloadings	152,584	153,072	-(488)	1,377,786	1,350,999	26,787	7,315,143	7,037,411	277,732

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 49 (Q4) From: 12-02-2018 To: 12-08-2018
Data Generated: Mon Dec 31 05:00:19 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,446	653	793	9,424	7,285	2,139	51,569	41,981	9,588
Chemicals	8,475	8,416	59	81,724	80,361	1,363	413,792	381,414	32,378
Crushed Stone, Sand and Gravel	3,594	3,592	2	43,982	45,907	-(1,925)	228,665	226,994	1,671
Farm Products Ex Grain	210	160	50	1,919	1,704	215	8,199	7,717	482
Food and Kindred Products	1,601	1,533	68	17,653	17,154	499	83,312	84,602	-(1,290)
Grain	3,309	3,637	-(328)	32,157	36,376	-(4,219)	164,936	181,170	-(16,234)
Grain Mill Products	2,645	2,437	208	25,601	25,497	104	124,741	123,644	1,097
Iron and Steel Scrap	1,589	1,585	4	14,663	14,975	-(312)	73,720	77,067	-(3,347)
Lumber and Wood Products	872	850	22	9,197	9,105	92	46,688	46,246	442
Metallic Ores	62	102	-(40)	913	873	40	4,344	4,486	-(142)
Metals and Products	5,379	5,040	339	52,201	52,261	-(60)	271,348	276,411	-(5,063)
Motor Vehicles and Equipment	8,180	8,440	-(260)	78,037	83,266	-(5,229)	382,806	400,913	-(18,107)
Non Metallic Minerals	546	375	171	5,642	3,848	1,794	27,314	20,899	6,415
Petroleum Products	3,466	3,378	88	33,214	32,344	870	167,090	149,798	17,292
Primary Forest Products	360	417	-(57)	4,185	4,538	-(353)	20,243	23,837	-(3,594)
Pulp, Paper and Allied Products	2,748	2,852	-(104)	26,893	26,919	-(26)	134,172	132,821	1,351
Stone, Clay and Glass Products	2,399	2,723	-(324)	23,818	28,119	-(4,301)	126,398	135,394	-(8,996)
Waste and Scrap Materials	966	927	39	9,957	8,631	1,326	44,310	41,073	3,237
Total Merchandise	47,847	47,117	730	471,180	479,163	-(7,983)	2,373,647	2,356,467	17,180
Container	80,954	76,499	4,455	785,810	744,174	41,636	3,717,099	3,488,902	228,197
Trailer	10,892	10,053	839	85,391	81,985	3,406	408,642	351,965	56,677
Total Intermodal	91,846	86,552	5,294	871,201	826,159	45,042	4,125,741	3,840,867	284,874
Coal	18,100	19,078	-(978)	182,939	184,748	-(1,809)	910,972	924,938	-(13,966)
Coke	1,266	1,280	-(14)	11,525	14,956	-(3,431)	63,842	69,166	-(5,324)
Total Coal and Coke	19,366	20,358	-(992)	194,464	199,704	-(5,240)	974,814	994,104	-(19,290)
Total Carloadings	159,059	154,027	5,032	1,536,845	1,505,026	31,819	7,474,202	7,191,438	282,764

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 50 (Q4) From: 12-09-2018 To: 12-15-2018
Data Generated: Mon Dec 31 05:00:19 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	837	884	-(47)	10,261	8,169	2,092	52,406	42,865	9,541
Chemicals	8,512	8,246	266	90,236	88,607	1,629	422,304	389,660	32,644
Crushed Stone, Sand and Gravel	3,409	3,259	150	47,391	49,166	-(1,775)	232,074	230,253	1,821
Farm Products Ex Grain	187	215	-(28)	2,106	1,919	187	8,386	7,932	454
Food and Kindred Products	1,654	1,774	-(120)	19,307	18,928	379	84,966	86,376	-(1,410)
Grain	3,337	3,402	-(65)	35,494	39,778	-(4,284)	168,273	184,572	-(16,299)
Grain Mill Products	2,520	2,243	277	28,121	27,740	381	127,261	125,887	1,374
Iron and Steel Scrap	1,660	1,629	31	16,323	16,604	-(281)	75,380	78,696	-(3,316)
Lumber and Wood Products	819	909	-(90)	10,016	10,014	2	47,507	47,155	352
Metallic Ores	88	69	19	1,001	942	59	4,432	4,555	-(123)
Metals and Products	5,688	5,391	297	57,889	57,652	237	277,036	281,802	-(4,766)
Motor Vehicles and Equipment	7,156	8,287	-(1,131)	85,193	91,553	-(6,360)	389,962	409,200	-(19,238)
Non Metallic Minerals	602	411	191	6,244	4,259	1,985	27,916	21,310	6,606
Petroleum Products	3,252	3,420	-(168)	36,466	35,764	702	170,342	153,218	17,124
Primary Forest Products	398	479	-(81)	4,583	5,017	-(434)	20,641	24,316	-(3,675)
Pulp, Paper and Allied Products	2,777	2,594	183	29,670	29,513	157	136,949	135,415	1,534
Stone, Clay and Glass Products	2,446	2,422	24	26,264	30,541	-(4,277)	128,844	137,816	-(8,972)
Waste and Scrap Materials	958	848	110	10,915	9,479	1,436	45,268	41,921	3,347
Total Merchandise	46,300	46,482	-(182)	517,480	525,645	-(8,165)	2,419,947	2,402,949	16,998
Container	80,950	76,748	4,202	866,760	820,922	45,838	3,798,049	3,565,650	232,399
Trailer	10,139	9,329	810	95,530	91,314	4,216	418,781	361,294	57,487
Total Intermodal	91,089	86,077	5,012	962,290	912,236	50,054	4,216,830	3,926,944	289,886
Coal	20,436	18,132	2,304	203,375	202,880	495	931,408	943,070	-(11,662)
Coke	1,308	1,514	-(206)	12,833	16,470	-(3,637)	65,150	70,680	-(5,530)
Total Coal and Coke	21,744	19,646	2,098	216,208	219,350	-(3,142)	996,558	1,013,750	-(17,192)
Total Carloadings	159,133	152,205	6,928	1,695,978	1,657,231	38,747	7,633,335	7,343,643	289,692

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 51 (Q4) From: 12-16-2018 To: 12-22-2018
Data Generated: Mon Dec 31 05:00:20 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	777	915	-(138)	11,038	9,084	1,954	53,183	43,780	9,403
Chemicals	8,658	7,782	876	98,894	96,389	2,505	430,962	397,442	33,520
Crushed Stone, Sand and Gravel	4,010	3,582	428	51,401	52,748	-(1,347)	236,084	233,835	2,249
Farm Products Ex Grain	212	169	43	2,318	2,088	230	8,598	8,101	497
Food and Kindred Products	1,779	1,710	69	21,086	20,638	448	86,745	88,086	-(1,341)
Grain	3,725	3,431	294	39,219	43,209	-(3,990)	171,998	188,003	-(16,005)
Grain Mill Products	2,424	2,445	-(21)	30,545	30,185	360	129,685	128,332	1,353
Iron and Steel Scrap	1,768	1,620	148	18,091	18,224	-(133)	77,148	80,316	-(3,168)
Lumber and Wood Products	872	940	-(68)	10,888	10,954	-(66)	48,379	48,095	284
Metallic Ores	69	68	1	1,070	1,010	60	4,501	4,623	-(122)
Metals and Products	5,640	5,498	142	63,529	63,150	379	282,676	287,300	-(4,624)
Motor Vehicles and Equipment	8,049	8,276	-(227)	93,242	99,829	-(6,587)	398,011	417,476	-(19,465)
Non Metallic Minerals	741	337	404	6,985	4,596	2,389	28,657	21,647	7,010
Petroleum Products	3,146	3,573	-(427)	39,612	39,337	275	173,488	156,791	16,697
Primary Forest Products	449	496	-(47)	5,032	5,513	-(481)	21,090	24,812	-(3,722)
Pulp, Paper and Allied Products	2,856	2,745	111	32,526	32,258	268	139,805	138,160	1,645
Stone, Clay and Glass Products	2,327	2,412	-(85)	28,591	32,953	-(4,362)	131,171	140,228	-(9,057)
Waste and Scrap Materials	829	935	-(106)	11,744	10,414	1,330	46,097	42,856	3,241
Total Merchandise	48,331	46,934	1,397	565,811	572,579	-(6,768)	2,468,278	2,449,883	18,395
Container	79,220	76,963	2,257	945,980	897,885	48,095	3,877,269	3,642,613	234,656
Trailer	9,028	8,744	284	104,558	100,058	4,500	427,809	370,038	57,771
Total Intermodal	88,248	85,707	2,541	1,050,538	997,943	52,595	4,305,078	4,012,651	292,427
Coal	20,152	19,268	884	223,527	222,148	1,379	951,560	962,338	-(10,778)
Coke	1,109	1,385	-(276)	13,942	17,855	-(3,913)	66,259	72,065	-(5,806)
Total Coal and Coke	21,261	20,653	608	237,469	240,003	-(2,534)	1,017,819	1,034,403	-(16,584)
Total Carloadings	157,840	153,294	4,546	1,853,818	1,810,525	43,293	7,791,175	7,496,937	294,238

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 52 (Q4) From: 12-23-2018 To: 12-29-2018
Data Generated: Mon Dec 31 05:00:20 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	531	537	-(6)	11,569	9,621	1,948	53,714	44,317	9,397
Chemicals	7,994	6,439	1,555	106,888	102,828	4,060	438,956	403,881	35,075
Crushed Stone, Sand and Gravel	2,333	2,147	186	53,734	54,895	-(1,161)	238,417	235,982	2,435
Farm Products Ex Grain	148	103	45	2,466	2,191	275	8,746	8,204	542
Food and Kindred Products	1,319	1,225	94	22,405	21,863	542	88,064	89,311	-(1,247)
Grain	3,531	2,228	1,303	42,750	45,437	-(2,687)	175,529	190,231	-(14,702)
Grain Mill Products	2,505	2,322	183	33,050	32,507	543	132,190	130,654	1,536
Iron and Steel Scrap	1,142	846	296	19,233	19,070	163	78,290	81,162	-(2,872)
Lumber and Wood Products	694	602	92	11,582	11,556	26	49,073	48,697	376
Metallic Ores	60	62	-(2)	1,130	1,072	58	4,561	4,685	-(124)
Metals and Products	4,362	4,456	-(94)	67,891	67,606	285	287,038	291,756	-(4,718)
Motor Vehicles and Equipment	4,876	4,272	604	98,118	104,101	-(5,983)	402,887	421,748	-(18,861)
Non Metallic Minerals	503	231	272	7,488	4,827	2,661	29,160	21,878	7,282
Petroleum Products	3,174	3,051	123	42,786	42,388	398	176,662	159,842	16,820
Primary Forest Products	258	379	-(121)	5,290	5,892	-(602)	21,348	25,191	-(3,843)
Pulp, Paper and Allied Products	2,704	2,769	-(65)	35,230	35,027	203	142,509	140,929	1,580
Stone, Clay and Glass Products	1,784	1,861	-(77)	30,375	34,814	-(4,439)	132,955	142,089	-(9,134)
Waste and Scrap Materials	730	701	29	12,474	11,115	1,359	46,827	43,557	3,270
Total Merchandise	38,648	34,231	4,417	604,459	606,810	-(2,351)	2,506,926	2,484,114	22,812
Container	56,966	51,793	5,173	1,002,946	949,678	53,268	3,934,235	3,694,406	239,829
Trailer	4,784	5,181	-(397)	109,342	105,239	4,103	432,593	375,219	57,374
Total Intermodal	61,750	56,974	4,776	1,112,288	1,054,917	57,371	4,366,828	4,069,625	297,203
Coal	13,868	11,538	2,330	237,395	233,686	3,709	965,428	973,876	-(8,448)
Coke	1,346	1,392	-(46)	15,288	19,247	-(3,959)	67,605	73,457	-(5,852)
Total Coal and Coke	15,214	12,930	2,284	252,683	252,933	-(250)	1,033,033	1,047,333	-(14,300)
Total Carloadings	115,612	104,135	11,477	1,969,430	1,914,660	54,770	7,906,787	7,601,072	305,715