

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 44 (Q4) From: 10-29-2017 To: 11-04-2017
Data Generated: Mon Jul 23 02:06:43 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	575	781	-(206)	3,670	4,156	-(486)	38,114	42,215	-(4,101)
Chemicals	7,967	7,235	732	39,837	36,184	3,653	340,689	339,597	1,092
Crushed Stone, Sand and Gravel	4,927	4,914	13	25,152	23,940	1,212	206,217	190,558	15,659
Farm Products Ex Grain	205	162	43	821	894	-(73)	6,835	7,261	-(426)
Food and Kindred Products	1,630	1,852	-(222)	8,769	9,461	-(692)	76,265	77,911	-(1,646)
Grain	3,899	5,326	-(1,427)	17,917	22,988	-(5,071)	162,681	161,548	1,133
Grain Mill Products	2,611	2,499	112	13,067	12,525	542	111,241	109,581	1,660
Iron and Steel Scrap	1,428	1,138	290	7,609	6,377	1,232	69,629	65,367	4,262
Lumber and Wood Products	1,010	978	32	4,645	4,552	93	41,781	42,870	-(1,089)
Metallic Ores	89	72	17	414	454	-(40)	4,082	3,955	127
Metals and Products	5,394	4,835	559	26,466	24,807	1,659	250,599	233,120	17,479
Motor Vehicles and Equipment	8,347	8,836	-(489)	41,919	44,659	-(2,740)	359,604	377,456	-(17,852)
Non Metallic Minerals	449	351	98	1,996	2,118	-(122)	19,055	15,130	3,925
Petroleum Products	3,249	3,012	237	15,598	15,109	489	133,082	146,409	-(13,327)
Primary Forest Products	468	453	15	2,438	2,134	304	21,748	23,656	-(1,908)
Pulp, Paper and Allied Products	2,678	2,416	262	13,287	12,205	1,082	119,200	120,243	-(1,043)
Stone, Clay and Glass Products	2,809	2,966	-(157)	14,734	14,040	694	122,014	125,341	-(3,327)
Waste and Scrap Materials	865	1,086	-(221)	4,209	4,978	-(769)	37,439	37,997	-(558)
Total Merchandise	48,600	48,912	-(312)	242,548	241,581	967	2,120,275	2,120,215	60
Container	76,737	72,454	4,283	380,395	359,762	20,633	3,116,027	2,997,632	118,395
Trailer	8,512	6,587	1,925	40,577	33,753	6,824	319,143	274,352	44,791
Total Intermodal	85,249	79,041	6,208	420,972	393,515	27,457	3,435,170	3,271,984	163,186
Coal	17,748	17,576	172	94,468	89,910	4,558	834,724	705,291	129,433
Coke	1,250	1,009	241	7,533	5,871	1,662	61,743	56,061	5,682
Total Coal and Coke	18,998	18,585	413	102,001	95,781	6,220	896,467	761,352	135,115
Total Carloadings	152,847	146,538	6,309	765,521	730,877	34,644	6,451,912	6,153,551	298,361

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 45 (Q4) From: 11-05-2017 To: 11-11-2017
Data Generated: Mon Jul 23 02:06:44 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	761	755	6	4,431	4,911	-(480)	38,875	42,970	-(4,095)
Chemicals	8,162	7,365	797	47,999	43,549	4,450	348,851	346,962	1,889
Crushed Stone, Sand and Gravel	4,509	4,937	-(428)	29,661	28,877	784	210,726	195,495	15,231
Farm Products Ex Grain	199	150	49	1,020	1,044	-(24)	7,034	7,411	-(377)
Food and Kindred Products	1,714	1,748	-(34)	10,483	11,209	-(726)	77,979	79,659	-(1,680)
Grain	4,122	4,486	-(364)	22,039	27,474	-(5,435)	166,803	166,034	769
Grain Mill Products	2,692	2,409	283	15,759	14,934	825	113,933	111,990	1,943
Iron and Steel Scrap	1,529	1,417	112	9,138	7,794	1,344	71,158	66,784	4,374
Lumber and Wood Products	938	892	46	5,583	5,444	139	42,719	43,762	-(1,043)
Metallic Ores	102	101	1	516	555	-(39)	4,184	4,056	128
Metals and Products	5,171	4,765	406	31,637	29,572	2,065	255,770	237,885	17,885
Motor Vehicles and Equipment	8,212	7,722	490	50,131	52,381	-(2,250)	367,816	385,178	-(17,362)
Non Metallic Minerals	412	530	-(118)	2,408	2,648	-(240)	19,467	15,660	3,807
Petroleum Products	3,382	3,328	54	18,980	18,437	543	136,464	149,737	-(13,273)
Primary Forest Products	428	519	-(91)	2,866	2,653	213	22,176	24,175	-(1,999)
Pulp, Paper and Allied Products	2,697	2,475	222	15,984	14,680	1,304	121,897	122,718	-(821)
Stone, Clay and Glass Products	2,775	2,729	46	17,509	16,769	740	124,789	128,070	-(3,281)
Waste and Scrap Materials	802	941	-(139)	5,011	5,919	-(908)	38,241	38,938	-(697)
Total Merchandise	48,607	47,269	1,338	291,155	288,850	2,305	2,168,882	2,167,484	1,398
Container	75,275	72,332	2,943	455,670	432,094	23,576	3,191,302	3,069,964	121,338
Trailer	8,471	6,522	1,949	49,048	40,275	8,773	327,614	280,874	46,740
Total Intermodal	83,746	78,854	4,892	504,718	472,369	32,349	3,518,916	3,350,838	168,078
Coal	17,956	17,767	189	112,424	107,677	4,747	852,680	723,058	129,622
Coke	1,553	1,519	34	9,086	7,390	1,696	63,296	57,580	5,716
Total Coal and Coke	19,509	19,286	223	121,510	115,067	6,443	915,976	780,638	135,338
Total Carloadings	151,862	145,409	6,453	917,383	876,286	41,097	6,603,774	6,298,960	304,814

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 46 (Q4) From: 11-12-2017 To: 11-18-2017
Data Generated: Mon Jul 23 02:06:44 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	866	1,105	-(239)	5,297	6,016	-(719)	39,741	44,075	-(4,334)
Chemicals	8,086	7,191	895	56,085	50,740	5,345	356,937	354,153	2,784
Crushed Stone, Sand and Gravel	4,739	4,436	303	34,400	33,313	1,087	215,465	199,931	15,534
Farm Products Ex Grain	210	189	21	1,230	1,233	-(3)	7,244	7,600	-(356)
Food and Kindred Products	1,807	1,880	-(73)	12,290	13,089	-(799)	79,786	81,539	-(1,753)
Grain	3,600	4,464	-(864)	25,639	31,938	-(6,299)	170,403	170,498	-(95)
Grain Mill Products	2,509	2,816	-(307)	18,268	17,750	518	116,442	114,806	1,636
Iron and Steel Scrap	1,565	1,450	115	10,703	9,244	1,459	72,723	68,234	4,489
Lumber and Wood Products	919	871	48	6,502	6,315	187	43,638	44,633	-(995)
Metallic Ores	91	96	-(5)	607	651	-(44)	4,275	4,152	123
Metals and Products	5,123	4,766	357	36,760	34,338	2,422	260,893	242,651	18,242
Motor Vehicles and Equipment	8,626	8,373	253	58,757	60,754	-(1,997)	376,442	393,551	-(17,109)
Non Metallic Minerals	376	475	-(99)	2,784	3,123	-(339)	19,843	16,135	3,708
Petroleum Products	3,298	3,218	80	22,278	21,655	623	139,762	152,955	-(13,193)
Primary Forest Products	493	446	47	3,359	3,099	260	22,669	24,621	-(1,952)
Pulp, Paper and Allied Products	2,522	2,708	-(186)	18,506	17,388	1,118	124,419	125,426	-(1,007)
Stone, Clay and Glass Products	2,610	2,868	-(258)	20,119	19,637	482	127,399	130,938	-(3,539)
Waste and Scrap Materials	835	992	-(157)	5,846	6,911	-(1,065)	39,076	39,930	-(854)
Total Merchandise	48,275	48,344	-(69)	339,430	337,194	2,236	2,217,157	2,215,828	1,329
Container	75,936	71,599	4,337	531,606	503,693	27,913	3,267,238	3,141,563	125,675
Trailer	8,020	7,168	852	57,068	47,443	9,625	335,634	288,042	47,592
Total Intermodal	83,956	78,767	5,189	588,674	551,136	37,538	3,602,872	3,429,605	173,267
Coal	17,579	17,908	-(329)	130,003	125,585	4,418	870,259	740,966	129,293
Coke	1,513	1,239	274	10,599	8,629	1,970	64,809	58,819	5,990
Total Coal and Coke	19,092	19,147	-(55)	140,602	134,214	6,388	935,068	799,785	135,283
Total Carloadings	151,323	146,258	5,065	1,068,706	1,022,544	46,162	6,755,097	6,445,218	309,879

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 47 (Q4) From: 11-19-2017 To: 11-25-2017
Data Generated: Mon Jul 23 02:06:44 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	553	847	-(294)	5,850	6,863	-(1,013)	40,294	44,922	-(4,628)
Chemicals	7,674	6,490	1,184	63,759	57,230	6,529	364,611	360,643	3,968
Crushed Stone, Sand and Gravel	3,124	2,606	518	37,524	35,919	1,605	218,589	202,537	16,052
Farm Products Ex Grain	134	144	-(10)	1,364	1,377	-(13)	7,378	7,744	-(366)
Food and Kindred Products	1,590	1,621	-(31)	13,880	14,710	-(830)	81,376	83,160	-(1,784)
Grain	3,241	3,714	-(473)	28,880	35,652	-(6,772)	173,644	174,212	-(568)
Grain Mill Products	2,107	2,140	-(33)	20,375	19,890	485	118,549	116,946	1,603
Iron and Steel Scrap	1,036	1,031	5	11,739	10,275	1,464	73,759	69,265	4,494
Lumber and Wood Products	744	768	-(24)	7,246	7,083	163	44,382	45,401	-(1,019)
Metallic Ores	73	61	12	680	712	-(32)	4,348	4,213	135
Metals and Products	4,523	4,666	-(143)	41,283	39,004	2,279	265,416	247,317	18,099
Motor Vehicles and Equipment	6,967	6,405	562	65,724	67,159	-(1,435)	383,409	399,956	-(16,547)
Non Metallic Minerals	303	377	-(74)	3,087	3,500	-(413)	20,146	16,512	3,634
Petroleum Products	2,989	2,806	183	25,267	24,461	806	142,751	155,761	-(13,010)
Primary Forest Products	271	308	-(37)	3,630	3,407	223	22,940	24,929	-(1,989)
Pulp, Paper and Allied Products	2,626	2,376	250	21,132	19,764	1,368	127,045	127,802	-(757)
Stone, Clay and Glass Products	2,379	2,136	243	22,498	21,773	725	129,778	133,074	-(3,296)
Waste and Scrap Materials	681	684	-(3)	6,527	7,595	-(1,068)	39,757	40,614	-(857)
Total Merchandise	41,015	39,180	1,835	380,445	376,374	4,071	2,258,172	2,255,008	3,164
Container	63,650	59,718	3,932	595,256	563,411	31,845	3,330,888	3,201,281	129,607
Trailer	7,597	6,330	1,267	64,665	53,773	10,892	343,231	294,372	48,859
Total Intermodal	71,247	66,048	5,199	659,921	617,184	42,737	3,674,119	3,495,653	178,466
Coal	15,308	14,253	1,055	145,311	139,838	5,473	885,567	755,219	130,348
Coke	1,583	1,375	208	12,182	10,004	2,178	66,392	60,194	6,198
Total Coal and Coke	16,891	15,628	1,263	157,493	149,842	7,651	951,959	815,413	136,546
Total Carloadings	129,153	120,856	8,297	1,197,859	1,143,400	54,459	6,884,250	6,566,074	318,176