

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 18 (Q2) From: 04-30-2017 To: 05-06-2017
Data Generated: Mon Jul 23 02:59:15 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	996	1,079	-(83)	4,632	4,505	127	16,645	18,168	-(1,523)
Chemicals	7,646	7,771	-(125)	39,002	39,273	-(271)	138,477	142,852	-(4,375)
Crushed Stone, Sand and Gravel	5,126	4,329	797	25,080	22,289	2,791	73,243	65,320	7,923
Farm Products Ex Grain	149	156	-(7)	802	785	17	2,867	3,063	-(196)
Food and Kindred Products	1,739	1,641	98	8,846	8,726	120	30,989	31,370	-(381)
Grain	3,548	2,953	595	17,784	15,738	2,046	68,116	63,072	5,044
Grain Mill Products	2,432	2,530	-(98)	12,117	12,362	-(245)	44,833	44,975	-(142)
Iron and Steel Scrap	1,390	1,294	96	7,697	7,422	275	27,520	25,405	2,115
Lumber and Wood Products	1,003	1,065	-(62)	5,171	5,139	32	17,378	18,001	-(623)
Metallic Ores	105	113	-(8)	483	467	16	1,741	1,710	31
Metals and Products	5,842	5,224	618	28,960	26,260	2,700	103,323	94,136	9,187
Motor Vehicles and Equipment	8,811	8,864	-(53)	43,374	43,931	-(557)	154,978	159,017	-(4,039)
Non Metallic Minerals	277	253	24	2,501	1,631	870	8,807	6,053	2,754
Petroleum Products	2,969	3,570	-(601)	15,098	18,249	-(3,151)	56,967	63,881	-(6,914)
Primary Forest Products	475	463	12	2,247	2,615	-(368)	9,255	10,644	-(1,389)
Pulp, Paper and Allied Products	2,450	2,675	-(225)	12,810	13,587	-(777)	47,563	50,301	-(2,738)
Stone, Clay and Glass Products	2,780	2,919	-(139)	14,246	14,812	-(566)	48,213	49,767	-(1,554)
Waste and Scrap Materials	805	825	-(20)	3,856	3,869	-(13)	15,866	12,724	3,142
Total Merchandise	48,543	47,724	819	244,706	241,660	3,046	866,781	860,459	6,322
Container	70,866	69,023	1,843	346,511	336,205	10,306	1,231,791	1,195,259	36,532
Trailer	7,141	5,753	1,388	34,845	29,628	5,217	130,583	115,302	15,281
Total Intermodal	78,007	74,776	3,231	381,356	365,833	15,523	1,362,374	1,310,561	51,813
Coal	16,222	13,909	2,313	94,461	70,122	24,339	340,232	271,793	68,439
Coke	1,476	1,287	189	7,017	6,661	356	24,210	21,637	2,573
Total Coal and Coke	17,698	15,196	2,502	101,478	76,783	24,695	364,442	293,430	71,012
Total Carloadings	144,248	137,696	6,552	727,540	684,276	43,264	2,593,597	2,464,450	129,147

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 19 (Q2) From: 05-07-2017 To: 05-13-2017
Data Generated: Mon Jul 23 02:59:16 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	850	884	-(34)	5,482	5,389	93	17,495	19,052	-(1,557)
Chemicals	7,502	7,782	-(280)	46,504	47,055	-(551)	145,979	150,634	-(4,655)
Crushed Stone, Sand and Gravel	5,213	5,036	177	30,293	27,325	2,968	78,456	70,356	8,100
Farm Products Ex Grain	165	162	3	967	947	20	3,032	3,225	-(193)
Food and Kindred Products	1,977	1,878	99	10,823	10,604	219	32,966	33,248	-(282)
Grain	2,916	3,541	-(625)	20,700	19,279	1,421	71,032	66,613	4,419
Grain Mill Products	2,851	2,428	423	14,968	14,790	178	47,684	47,403	281
Iron and Steel Scrap	1,709	1,653	56	9,406	9,075	331	29,229	27,058	2,171
Lumber and Wood Products	992	1,089	-(97)	6,163	6,228	-(65)	18,370	19,090	-(720)
Metallic Ores	124	101	23	607	568	39	1,865	1,811	54
Metals and Products	5,718	5,361	357	34,678	31,621	3,057	109,041	99,497	9,544
Motor Vehicles and Equipment	8,650	8,484	166	52,024	52,415	-(391)	163,628	167,501	-(3,873)
Non Metallic Minerals	395	233	162	2,896	1,864	1,032	9,202	6,286	2,916
Petroleum Products	3,245	3,261	-(16)	18,343	21,510	-(3,167)	60,212	67,142	-(6,930)
Primary Forest Products	477	549	-(72)	2,724	3,164	-(440)	9,732	11,193	-(1,461)
Pulp, Paper and Allied Products	2,596	2,731	-(135)	15,406	16,318	-(912)	50,159	53,032	-(2,873)
Stone, Clay and Glass Products	2,809	2,980	-(171)	17,055	17,792	-(737)	51,022	52,747	-(1,725)
Waste and Scrap Materials	856	895	-(39)	4,712	4,764	-(52)	16,722	13,619	3,103
Total Merchandise	49,045	49,048	-(3)	293,751	290,708	3,043	915,826	909,507	6,319
Container	71,698	67,458	4,240	418,209	403,663	14,546	1,303,489	1,262,717	40,772
Trailer	6,904	5,291	1,613	41,749	34,919	6,830	137,487	120,593	16,894
Total Intermodal	78,602	72,749	5,853	459,958	438,582	21,376	1,440,976	1,383,310	57,666
Coal	20,596	13,846	6,750	115,057	83,968	31,089	360,828	285,639	75,189
Coke	1,524	1,257	267	8,541	7,918	623	25,734	22,894	2,840
Total Coal and Coke	22,120	15,103	7,017	123,598	91,886	31,712	386,562	308,533	78,029
Total Carloadings	149,767	136,900	12,867	877,307	821,176	56,131	2,743,364	2,601,350	142,014

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 20 (Q2) From: 05-14-2017 To: 05-20-2017
Data Generated: Mon Jul 23 02:59:16 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,021	1,122	-(101)	6,503	6,511	-(8)	18,516	20,174	-(1,658)
Chemicals	7,193	7,975	-(782)	53,697	55,030	-(1,333)	153,172	158,609	-(5,437)
Crushed Stone, Sand and Gravel	5,593	4,838	755	35,886	32,163	3,723	84,049	75,194	8,855
Farm Products Ex Grain	151	175	-(24)	1,118	1,122	-(4)	3,183	3,400	-(217)
Food and Kindred Products	1,604	1,718	-(114)	12,427	12,322	105	34,570	34,966	-(396)
Grain	3,911	3,614	297	24,611	22,893	1,718	74,943	70,227	4,716
Grain Mill Products	2,593	2,644	-(51)	17,561	17,434	127	50,277	50,047	230
Iron and Steel Scrap	1,819	1,865	-(46)	11,225	10,940	285	31,048	28,923	2,125
Lumber and Wood Products	946	1,110	-(164)	7,109	7,338	-(229)	19,316	20,200	-(884)
Metallic Ores	80	80	0	687	648	39	1,945	1,891	54
Metals and Products	5,896	5,155	741	40,574	36,776	3,798	114,937	104,652	10,285
Motor Vehicles and Equipment	8,440	8,923	-(483)	60,464	61,338	-(874)	172,068	176,424	-(4,356)
Non Metallic Minerals	395	287	108	3,291	2,151	1,140	9,597	6,573	3,024
Petroleum Products	2,760	3,629	-(869)	21,103	25,139	-(4,036)	62,972	70,771	-(7,799)
Primary Forest Products	513	573	-(60)	3,237	3,737	-(500)	10,245	11,766	-(1,521)
Pulp, Paper and Allied Products	2,569	2,735	-(166)	17,975	19,053	-(1,078)	52,728	55,767	-(3,039)
Stone, Clay and Glass Products	2,874	2,987	-(113)	19,929	20,779	-(850)	53,896	55,734	-(1,838)
Waste and Scrap Materials	816	898	-(82)	5,528	5,662	-(134)	17,538	14,517	3,021
Total Merchandise	49,174	50,328	-(1,154)	342,925	341,036	1,889	965,000	959,835	5,165
Container	71,017	68,213	2,804	489,226	471,876	17,350	1,374,506	1,330,930	43,576
Trailer	6,775	6,199	576	48,524	41,118	7,406	144,262	126,792	17,470
Total Intermodal	77,792	74,412	3,380	537,750	512,994	24,756	1,518,768	1,457,722	61,046
Coal	17,744	15,484	2,260	132,801	99,452	33,349	378,572	301,123	77,449
Coke	1,245	1,422	-(177)	9,786	9,340	446	26,979	24,316	2,663
Total Coal and Coke	18,989	16,906	2,083	142,587	108,792	33,795	405,551	325,439	80,112
Total Carloadings	145,955	141,646	4,309	1,023,262	962,822	60,440	2,889,319	2,742,996	146,323

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 21 (Q2) From: 05-21-2017 To: 05-27-2017
Data Generated: Mon Jul 23 02:59:16 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	944	1,218	-(274)	7,447	7,729	-(282)	19,460	21,392	-(1,932)
Chemicals	7,685	8,053	-(368)	61,382	63,083	-(1,701)	160,857	166,662	-(5,805)
Crushed Stone, Sand and Gravel	5,193	4,429	764	41,079	36,592	4,487	89,242	79,623	9,619
Farm Products Ex Grain	192	156	36	1,310	1,278	32	3,375	3,556	-(181)
Food and Kindred Products	1,778	1,631	147	14,205	13,953	252	36,348	36,597	-(249)
Grain	3,991	3,608	383	28,602	26,501	2,101	78,934	73,835	5,099
Grain Mill Products	2,587	2,446	141	20,148	19,880	268	52,864	52,493	371
Iron and Steel Scrap	1,748	1,923	-(175)	12,973	12,863	110	32,796	30,846	1,950
Lumber and Wood Products	939	961	-(22)	8,048	8,299	-(251)	20,255	21,161	-(906)
Metallic Ores	121	112	9	808	760	48	2,066	2,003	63
Metals and Products	5,746	5,533	213	46,320	42,309	4,011	120,683	110,185	10,498
Motor Vehicles and Equipment	8,697	8,406	291	69,161	69,744	-(583)	180,765	184,830	-(4,065)
Non Metallic Minerals	391	245	146	3,682	2,396	1,286	9,988	6,818	3,170
Petroleum Products	2,905	3,662	-(757)	24,008	28,801	-(4,793)	65,877	74,433	-(8,556)
Primary Forest Products	526	363	163	3,763	4,100	-(337)	10,771	12,129	-(1,358)
Pulp, Paper and Allied Products	2,702	2,871	-(169)	20,677	21,924	-(1,247)	55,430	58,638	-(3,208)
Stone, Clay and Glass Products	2,824	3,315	-(491)	22,753	24,094	-(1,341)	56,720	59,049	-(2,329)
Waste and Scrap Materials	852	821	31	6,380	6,483	-(103)	18,390	15,338	3,052
Total Merchandise	49,821	49,753	68	392,746	390,789	1,957	1,014,821	1,009,588	5,233
Container	72,976	67,692	5,284	562,202	539,568	22,634	1,447,482	1,398,622	48,860
Trailer	7,378	5,908	1,470	55,902	47,026	8,876	151,640	132,700	18,940
Total Intermodal	80,354	73,600	6,754	618,104	586,594	31,510	1,599,122	1,531,322	67,800
Coal	20,953	15,399	5,554	153,754	114,851	38,903	399,525	316,522	83,003
Coke	1,256	1,237	19	11,042	10,577	465	28,235	25,553	2,682
Total Coal and Coke	22,209	16,636	5,573	164,796	125,428	39,368	427,760	342,075	85,685
Total Carloadings	152,384	139,989	12,395	1,175,646	1,102,811	72,835	3,041,703	2,882,985	158,718