

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 44 (Q4) From: 10-30-2016 To: 11-05-2016
Data Generated: Mon Jul 23 03:08:51 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	948	859	89	4,338	4,391	-(53)	42,091	42,526	-(435)
Chemicals	7,405	7,753	-(348)	36,320	38,345	-(2,025)	339,946	345,080	-(5,134)
Crushed Stone, Sand and Gravel	4,917	4,264	653	23,942	23,071	871	190,479	194,089	-(3,610)
Farm Products Ex Grain	162	227	-(65)	897	1,000	-(103)	7,266	8,807	-(1,541)
Food and Kindred Products	1,856	1,841	15	9,463	8,917	546	77,911	74,572	3,339
Grain	5,349	3,416	1,933	23,040	19,720	3,320	161,391	164,910	-(3,519)
Grain Mill Products	2,503	2,598	-(95)	12,550	13,332	-(782)	109,620	121,569	-(11,949)
Iron and Steel Scrap	1,144	1,014	130	6,370	6,241	129	65,382	65,669	-(287)
Lumber and Wood Products	979	903	76	4,555	4,601	-(46)	42,878	42,928	-(50)
Metallic Ores	71	123	-(52)	455	586	-(131)	3,956	4,739	-(783)
Metals and Products	4,830	4,378	452	24,814	22,627	2,187	233,098	224,398	8,700
Motor Vehicles and Equipment	8,836	8,967	-(131)	44,666	44,059	607	377,458	362,045	15,413
Non Metallic Minerals	351	362	-(11)	2,119	2,289	-(170)	15,122	20,209	-(5,087)
Petroleum Products	3,005	3,913	-(908)	15,099	21,851	-(6,752)	146,356	186,062	-(39,706)
Primary Forest Products	449	636	-(187)	2,143	2,953	-(810)	23,656	26,913	-(3,257)
Pulp, Paper and Allied Products	2,407	2,728	-(321)	12,197	14,376	-(2,179)	120,210	131,622	-(11,412)
Stone, Clay and Glass Products	2,968	2,754	214	14,048	13,932	116	125,381	119,306	6,075
Waste and Scrap Materials	1,090	599	491	4,973	3,306	1,667	38,290	29,879	8,411
Total Merchandise	49,270	47,335	1,935	241,989	245,597	-(3,608)	2,120,491	2,165,323	-(44,832)
Container	72,112	65,709	6,403	358,332	329,530	28,802	2,987,700	2,841,282	146,418
Trailer	6,971	9,982	-(3,011)	35,204	51,211	-(16,007)	284,180	481,212	-(197,032)
Total Intermodal	79,083	75,691	3,392	393,536	380,741	12,795	3,271,880	3,322,494	-(50,614)
Coal	17,703	18,761	-(1,058)	90,147	97,700	-(7,553)	705,429	885,770	-(180,341)
Coke	1,044	1,174	-(130)	5,908	6,129	-(221)	56,082	53,504	2,578
Total Coal and Coke	18,747	19,935	-(1,188)	96,055	103,829	-(7,774)	761,511	939,274	-(177,763)
Total Carloadings	147,100	142,961	4,139	731,580	730,167	1,413	6,153,882	6,427,091	-(273,209)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 45 (Q4) From: 11-06-2016 To: 11-12-2016
Data Generated: Mon Jul 23 03:08:51 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	740	929	-(189)	5,078	5,320	-(242)	42,831	43,455	-(624)
Chemicals	7,097	7,705	-(608)	43,417	46,050	-(2,633)	347,043	352,785	-(5,742)
Crushed Stone, Sand and Gravel	4,947	4,081	866	28,889	27,152	1,737	195,426	198,170	-(2,744)
Farm Products Ex Grain	148	214	-(66)	1,045	1,214	-(169)	7,414	9,021	-(1,607)
Food and Kindred Products	1,751	1,725	26	11,214	10,642	572	79,662	76,297	3,365
Grain	4,487	3,618	869	27,527	23,338	4,189	165,878	168,528	-(2,650)
Grain Mill Products	2,428	2,545	-(117)	14,978	15,877	-(899)	112,048	124,114	-(12,066)
Iron and Steel Scrap	1,416	1,189	227	7,786	7,430	356	66,798	66,858	-(60)
Lumber and Wood Products	895	914	-(19)	5,450	5,515	-(65)	43,773	43,842	-(69)
Metallic Ores	101	103	-(2)	556	689	-(133)	4,057	4,842	-(785)
Metals and Products	4,779	4,600	179	29,593	27,227	2,366	237,877	228,998	8,879
Motor Vehicles and Equipment	7,719	8,864	-(1,145)	52,385	52,923	-(538)	385,177	370,909	14,268
Non Metallic Minerals	530	469	61	2,649	2,758	-(109)	15,652	20,678	-(5,026)
Petroleum Products	3,330	3,482	-(152)	18,429	25,333	-(6,904)	149,686	189,544	-(39,858)
Primary Forest Products	513	498	15	2,656	3,451	-(795)	24,169	27,411	-(3,242)
Pulp, Paper and Allied Products	2,468	2,769	-(301)	14,665	17,145	-(2,480)	122,678	134,391	-(11,713)
Stone, Clay and Glass Products	2,734	2,613	121	16,782	16,545	237	128,115	121,919	6,196
Waste and Scrap Materials	942	672	270	5,915	3,978	1,937	39,232	30,551	8,681
Total Merchandise	47,025	46,990	35	289,014	292,587	-(3,573)	2,167,516	2,212,313	-(44,797)
Container	72,013	64,773	7,240	430,345	394,303	36,042	3,059,713	2,906,055	153,658
Trailer	6,806	9,089	-(2,283)	42,010	60,300	-(18,290)	290,986	490,301	-(199,315)
Total Intermodal	78,819	73,862	4,957	472,355	454,603	17,752	3,350,699	3,396,356	-(45,657)
Coal	17,951	19,310	-(1,359)	108,098	117,010	-(8,912)	723,380	905,080	-(181,700)
Coke	1,518	1,122	396	7,426	7,251	175	57,600	54,626	2,974
Total Coal and Coke	19,469	20,432	-(963)	115,524	124,261	-(8,737)	780,980	959,706	-(178,726)
Total Carloadings	145,313	141,284	4,029	876,893	871,451	5,442	6,299,195	6,568,375	-(269,180)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 46 (Q4) From: 11-13-2016 To: 11-19-2016
Data Generated: Mon Jul 23 03:08:51 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	965	933	32	6,043	6,253	-(210)	43,796	44,388	-(592)
Chemicals	7,181	7,357	-(176)	50,598	53,407	-(2,809)	354,224	360,142	-(5,918)
Crushed Stone, Sand and Gravel	4,431	4,628	-(197)	33,320	31,780	1,540	199,857	202,798	-(2,941)
Farm Products Ex Grain	188	212	-(24)	1,233	1,426	-(193)	7,602	9,233	-(1,631)
Food and Kindred Products	1,879	1,873	6	13,093	12,515	578	81,541	78,170	3,371
Grain	4,610	3,893	717	32,137	27,231	4,906	170,488	172,421	-(1,933)
Grain Mill Products	2,788	2,526	262	17,766	18,403	-(637)	114,836	126,640	-(11,804)
Iron and Steel Scrap	1,443	1,202	241	9,229	8,632	597	68,241	68,060	181
Lumber and Wood Products	870	984	-(114)	6,320	6,499	-(179)	44,643	44,826	-(183)
Metallic Ores	96	85	11	652	774	-(122)	4,153	4,927	-(774)
Metals and Products	4,749	4,397	352	34,342	31,624	2,718	242,626	233,395	9,231
Motor Vehicles and Equipment	8,373	9,002	-(629)	60,758	61,925	-(1,167)	393,550	379,911	13,639
Non Metallic Minerals	475	584	-(109)	3,124	3,342	-(218)	16,127	21,262	-(5,135)
Petroleum Products	3,225	4,233	-(1,008)	21,654	29,566	-(7,912)	152,911	193,777	-(40,866)
Primary Forest Products	445	738	-(293)	3,101	4,189	-(1,088)	24,614	28,149	-(3,535)
Pulp, Paper and Allied Products	2,705	2,740	-(35)	17,370	19,885	-(2,515)	125,383	137,131	-(11,748)
Stone, Clay and Glass Products	2,872	2,640	232	19,654	19,185	469	130,987	124,559	6,428
Waste and Scrap Materials	998	762	236	6,913	4,740	2,173	40,230	31,313	8,917
Total Merchandise	48,293	48,789	-(496)	337,307	341,376	-(4,069)	2,215,809	2,261,102	-(45,293)
Container	71,403	64,665	6,738	501,748	458,968	42,780	3,131,116	2,970,720	160,396
Trailer	7,336	7,050	286	49,346	67,350	-(18,004)	298,322	497,351	-(199,029)
Total Intermodal	78,739	71,715	7,024	551,094	526,318	24,776	3,429,438	3,468,071	-(38,633)
Coal	17,734	18,680	-(946)	125,832	135,690	-(9,858)	741,114	923,760	-(182,646)
Coke	1,203	891	312	8,629	8,142	487	58,803	55,517	3,286
Total Coal and Coke	18,937	19,571	-(634)	134,461	143,832	-(9,371)	799,917	979,277	-(179,360)
Total Carloadings	145,969	140,075	5,894	1,022,862	1,011,526	11,336	6,445,164	6,708,450	-(263,286)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 47 (Q4) From: 11-20-2016 To: 11-26-2016
Data Generated: Mon Jul 23 03:08:52 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	831	999	-(168)	6,874	7,252	-(378)	44,627	45,387	-(760)
Chemicals	6,583	7,128	-(545)	57,181	60,535	-(3,354)	360,807	367,270	-(6,463)
Crushed Stone, Sand and Gravel	2,607	2,905	-(298)	35,927	34,685	1,242	202,464	205,703	-(3,239)
Farm Products Ex Grain	144	170	-(26)	1,377	1,596	-(219)	7,746	9,403	-(1,657)
Food and Kindred Products	1,622	1,621	1	14,715	14,136	579	83,163	79,791	3,372
Grain	3,536	3,080	456	35,673	30,311	5,362	174,024	175,501	-(1,477)
Grain Mill Products	2,134	2,266	-(132)	19,900	20,669	-(769)	116,970	128,906	-(11,936)
Iron and Steel Scrap	1,047	914	133	10,276	9,546	730	69,288	68,974	314
Lumber and Wood Products	766	729	37	7,086	7,228	-(142)	45,409	45,555	-(146)
Metallic Ores	63	94	-(31)	715	868	-(153)	4,216	5,021	-(805)
Metals and Products	4,667	3,817	850	39,009	35,441	3,568	247,293	237,212	10,081
Motor Vehicles and Equipment	6,407	7,983	-(1,576)	67,165	69,908	-(2,743)	399,957	387,894	12,063
Non Metallic Minerals	378	345	33	3,502	3,687	-(185)	16,505	21,607	-(5,102)
Petroleum Products	2,799	3,636	-(837)	24,453	33,202	-(8,749)	155,710	197,413	-(41,703)
Primary Forest Products	308	443	-(135)	3,409	4,632	-(1,223)	24,922	28,592	-(3,670)
Pulp, Paper and Allied Products	2,383	2,947	-(564)	19,753	22,832	-(3,079)	127,766	140,078	-(12,312)
Stone, Clay and Glass Products	2,143	2,254	-(111)	21,797	21,439	358	133,130	126,813	6,317
Waste and Scrap Materials	681	521	160	7,594	5,261	2,333	40,911	31,834	9,077
Total Merchandise	39,099	41,852	-(2,753)	376,406	383,228	-(6,822)	2,254,908	2,302,954	-(48,046)
Container	59,567	55,141	4,426	561,315	514,109	47,206	3,190,683	3,025,861	164,822
Trailer	6,496	5,642	854	55,842	72,992	-(17,150)	304,818	502,993	-(198,175)
Total Intermodal	66,063	60,783	5,280	617,157	587,101	30,056	3,495,501	3,528,854	-(33,353)
Coal	14,263	14,382	-(119)	140,095	150,072	-(9,977)	755,377	938,142	-(182,765)
Coke	1,377	984	393	10,006	9,126	880	60,180	56,501	3,679
Total Coal and Coke	15,640	15,366	274	150,101	159,198	-(9,097)	815,557	994,643	-(179,086)
Total Carloadings	120,802	118,001	2,801	1,143,664	1,129,527	14,137	6,565,966	6,826,451	-(260,485)