

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 13 (Q1) From: 03-27-2016 To: 04-02-2016
Data Generated: Mon Jul 23 03:17:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	983	1,093	-(110)	13,450	12,263	1,187	13,450	12,263	1,187
Chemicals	8,309	7,846	463	103,552	100,865	2,687	103,552	100,865	2,687
Crushed Stone, Sand and Gravel	4,003	4,225	-(222)	42,977	46,265	-(3,288)	42,977	46,265	-(3,288)
Farm Products Ex Grain	154	222	-(68)	2,278	2,922	-(644)	2,278	2,922	-(644)
Food and Kindred Products	1,764	1,707	57	22,644	21,915	729	22,644	21,915	729
Grain	3,956	3,578	378	47,209	49,091	-(1,882)	47,209	49,091	-(1,882)
Grain Mill Products	2,448	2,869	-(421)	32,604	36,202	-(3,598)	32,604	36,202	-(3,598)
Iron and Steel Scrap	1,318	1,149	169	17,987	18,092	-(105)	17,987	18,092	-(105)
Lumber and Wood Products	1,027	1,005	22	12,863	12,583	280	12,863	12,583	280
Metallic Ores	99	106	-(7)	1,243	1,411	-(168)	1,243	1,411	-(168)
Metals and Products	5,651	4,836	815	67,868	65,947	1,921	67,868	65,947	1,921
Motor Vehicles and Equipment	8,614	8,419	195	115,080	98,827	16,253	115,080	98,827	16,253
Non Metallic Minerals	444	369	75	4,415	5,261	-(846)	4,415	5,261	-(846)
Petroleum Products	3,462	3,566	-(104)	45,619	53,214	-(7,595)	45,619	53,214	-(7,595)
Primary Forest Products	595	575	20	8,033	7,639	394	8,033	7,639	394
Pulp, Paper and Allied Products	2,809	2,775	34	36,706	37,365	-(659)	36,706	37,365	-(659)
Stone, Clay and Glass Products	2,650	2,691	-(41)	34,960	31,218	3,742	34,960	31,218	3,742
Waste and Scrap Materials	758	776	-(18)	8,924	8,394	530	8,924	8,394	530
Total Merchandise	49,044	47,807	1,237	618,412	609,474	8,938	618,412	609,474	8,938
Container	65,373	65,225	148	856,900	808,487	48,413	856,900	808,487	48,413
Trailer	5,772	11,000	-(5,228)	87,838	145,216	-(57,378)	87,838	145,216	-(57,378)
Total Intermodal	71,145	76,225	-(5,080)	944,738	953,703	-(8,965)	944,738	953,703	-(8,965)
Coal	14,191	22,509	-(8,318)	201,765	266,865	-(65,100)	201,765	266,865	-(65,100)
Coke	1,227	1,166	61	14,960	15,423	-(463)	14,960	15,423	-(463)
Total Coal and Coke	15,418	23,675	-(8,257)	216,725	282,288	-(65,563)	216,725	282,288	-(65,563)
Total Carloadings	135,607	147,707	-(12,100)	1,779,875	1,845,465	-(65,590)	1,779,875	1,845,465	-(65,590)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 14 (Q2) From: 04-03-2016 To: 04-09-2016
 Data Generated: Mon Jul 23 03:17:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	757	781	-(24)	757	781	-(24)	14,207	13,044	1,163
Chemicals	8,234	8,496	-(262)	8,234	8,496	-(262)	111,786	109,361	2,425
Crushed Stone, Sand and Gravel	3,768	4,825	-(1,057)	3,768	4,825	-(1,057)	46,745	51,090	-(4,345)
Farm Products Ex Grain	145	189	-(44)	145	189	-(44)	2,423	3,111	-(688)
Food and Kindred Products	1,648	1,666	-(18)	1,648	1,666	-(18)	24,292	23,581	711
Grain	3,088	3,988	-(900)	3,088	3,988	-(900)	50,297	53,079	-(2,782)
Grain Mill Products	2,376	2,816	-(440)	2,376	2,816	-(440)	34,980	39,018	-(4,038)
Iron and Steel Scrap	1,370	1,273	97	1,370	1,273	97	19,357	19,365	-(8)
Lumber and Wood Products	1,071	1,092	-(21)	1,071	1,092	-(21)	13,934	13,675	259
Metallic Ores	72	99	-(27)	72	99	-(27)	1,315	1,510	-(195)
Metals and Products	5,096	4,730	366	5,096	4,730	366	72,964	70,677	2,287
Motor Vehicles and Equipment	8,773	8,440	333	8,773	8,440	333	123,853	107,267	16,586
Non Metallic Minerals	352	572	-(220)	352	572	-(220)	4,767	5,833	-(1,066)
Petroleum Products	3,609	4,612	-(1,003)	3,609	4,612	-(1,003)	49,228	57,826	-(8,598)
Primary Forest Products	533	555	-(22)	533	555	-(22)	8,566	8,194	372
Pulp, Paper and Allied Products	2,689	2,954	-(265)	2,689	2,954	-(265)	39,395	40,319	-(924)
Stone, Clay and Glass Products	3,126	2,636	490	3,126	2,636	490	38,086	33,854	4,232
Waste and Scrap Materials	688	634	54	688	634	54	9,612	9,028	584
Total Merchandise	47,395	50,358	-(2,963)	47,395	50,358	-(2,963)	665,807	659,832	5,975
Container	66,939	64,168	2,771	66,939	64,168	2,771	923,839	872,655	51,184
Trailer	6,349	10,751	-(4,402)	6,349	10,751	-(4,402)	94,187	155,967	-(61,780)
Total Intermodal	73,288	74,919	-(1,631)	73,288	74,919	-(1,631)	1,018,026	1,028,622	-(10,596)
Coal	14,084	22,265	-(8,181)	14,084	22,265	-(8,181)	215,849	289,130	-(73,281)
Coke	1,708	1,377	331	1,708	1,377	331	16,668	16,800	-(132)
Total Coal and Coke	15,792	23,642	-(7,850)	15,792	23,642	-(7,850)	232,517	305,930	-(73,413)
Total Carloadings	136,475	148,919	-(12,444)	136,475	148,919	-(12,444)	1,916,350	1,994,384	-(78,034)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 15 (Q2) From: 04-10-2016 To: 04-16-2016
 Data Generated: Mon Jul 23 03:17:32 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	816	962	-(146)	1,573	1,743	-(170)	15,023	14,006	1,017
Chemicals	7,807	8,083	-(276)	16,041	16,579	-(538)	119,593	117,444	2,149
Crushed Stone, Sand and Gravel	4,686	4,732	-(46)	8,454	9,557	-(1,103)	51,431	55,822	-(4,391)
Farm Products Ex Grain	159	214	-(55)	304	403	-(99)	2,582	3,325	-(743)
Food and Kindred Products	1,782	1,658	124	3,430	3,324	106	26,074	25,239	835
Grain	3,355	3,435	-(80)	6,443	7,423	-(980)	53,652	56,514	-(2,862)
Grain Mill Products	2,514	2,898	-(384)	4,890	5,714	-(824)	37,494	41,916	-(4,422)
Iron and Steel Scrap	1,537	1,587	-(50)	2,907	2,860	47	20,894	20,952	-(58)
Lumber and Wood Products	972	969	3	2,043	2,061	-(18)	14,906	14,644	262
Metallic Ores	106	129	-(23)	178	228	-(50)	1,421	1,639	-(218)
Metals and Products	5,348	5,091	257	10,444	9,821	623	78,312	75,768	2,544
Motor Vehicles and Equipment	8,537	8,401	136	17,310	16,841	469	132,390	115,668	16,722
Non Metallic Minerals	313	562	-(249)	665	1,134	-(469)	5,080	6,395	-(1,315)
Petroleum Products	3,680	4,279	-(599)	7,289	8,891	-(1,602)	52,908	62,105	-(9,197)
Primary Forest Products	541	478	63	1,074	1,033	41	9,107	8,672	435
Pulp, Paper and Allied Products	2,626	2,876	-(250)	5,315	5,830	-(515)	42,021	43,195	-(1,174)
Stone, Clay and Glass Products	2,947	2,686	261	6,073	5,322	751	41,033	36,540	4,493
Waste and Scrap Materials	768	849	-(81)	1,456	1,483	-(27)	10,380	9,877	503
Total Merchandise	48,494	49,889	-(1,395)	95,889	100,247	-(4,358)	714,301	709,721	4,580
Container	65,637	65,456	181	132,576	129,624	2,952	989,476	938,111	51,365
Trailer	6,153	10,909	-(4,756)	12,502	21,660	-(9,158)	100,340	166,876	-(66,536)
Total Intermodal	71,790	76,365	-(4,575)	145,078	151,284	-(6,206)	1,089,816	1,104,987	-(15,171)
Coal	15,576	21,552	-(5,976)	29,660	43,817	-(14,157)	231,425	310,682	-(79,257)
Coke	1,299	979	320	3,007	2,356	651	17,967	17,779	188
Total Coal and Coke	16,875	22,531	-(5,656)	32,667	46,173	-(13,506)	249,392	328,461	-(79,069)
Total Carloadings	137,159	148,785	-(11,626)	273,634	297,704	-(24,070)	2,053,509	2,143,169	-(89,660)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 16 (Q2) From: 04-17-2016 To: 04-23-2016
Data Generated: Mon Jul 23 03:17:32 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	906	1,128	-(222)	2,479	2,871	-(392)	15,929	15,134	795
Chemicals	7,772	8,219	-(447)	23,813	24,798	-(985)	127,365	125,663	1,702
Crushed Stone, Sand and Gravel	4,438	4,431	7	12,892	13,988	-(1,096)	55,869	60,253	-(4,384)
Farm Products Ex Grain	156	203	-(47)	460	606	-(146)	2,738	3,528	-(790)
Food and Kindred Products	1,799	1,768	31	5,229	5,092	137	27,873	27,007	866
Grain	2,889	4,007	-(1,118)	9,332	11,430	-(2,098)	56,541	60,521	-(3,980)
Grain Mill Products	2,329	2,626	-(297)	7,219	8,340	-(1,121)	39,823	44,542	-(4,719)
Iron and Steel Scrap	1,536	1,529	7	4,443	4,389	54	22,430	22,481	-(51)
Lumber and Wood Products	1,002	1,087	-(85)	3,045	3,148	-(103)	15,908	15,731	177
Metallic Ores	99	73	26	277	301	-(24)	1,520	1,712	-(192)
Metals and Products	5,126	5,029	97	15,570	14,850	720	83,438	80,797	2,641
Motor Vehicles and Equipment	8,788	8,787	1	26,098	25,628	470	141,178	124,455	16,723
Non Metallic Minerals	318	548	-(230)	983	1,682	-(699)	5,398	6,943	-(1,545)
Petroleum Products	3,605	4,615	-(1,010)	10,894	13,506	-(2,612)	56,513	66,720	-(10,207)
Primary Forest Products	520	520	0	1,594	1,553	41	9,627	9,192	435
Pulp, Paper and Allied Products	2,869	3,068	-(199)	8,184	8,898	-(714)	44,890	46,263	-(1,373)
Stone, Clay and Glass Products	2,846	2,861	-(15)	8,919	8,183	736	43,879	39,401	4,478
Waste and Scrap Materials	900	796	104	2,356	2,279	77	11,280	10,673	607
Total Merchandise	47,898	51,295	-(3,397)	143,787	151,542	-(7,755)	762,199	761,016	1,183
Container	66,568	65,864	704	199,144	195,488	3,656	1,056,044	1,003,975	52,069
Trailer	6,175	11,182	-(5,007)	18,677	32,842	-(14,165)	106,515	178,058	-(71,543)
Total Intermodal	72,743	77,046	-(4,303)	217,821	228,330	-(10,509)	1,162,559	1,182,033	-(19,474)
Coal	13,375	21,226	-(7,851)	43,035	65,043	-(22,008)	244,800	331,908	-(87,108)
Coke	1,212	1,316	-(104)	4,219	3,672	547	19,179	19,095	84
Total Coal and Coke	14,587	22,542	-(7,955)	47,254	68,715	-(21,461)	263,979	351,003	-(87,024)
Total Carloadings	135,228	150,883	-(15,655)	408,862	448,587	-(39,725)	2,188,737	2,294,052	-(105,315)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 17 (Q2) From: 04-24-2016 To: 04-30-2016
Data Generated: Mon Jul 23 03:17:32 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	917	897	20	3,396	3,768	-(372)	16,846	16,031	815
Chemicals	7,755	8,340	-(585)	31,568	33,138	-(1,570)	135,120	134,003	1,117
Crushed Stone, Sand and Gravel	5,039	4,984	55	17,931	18,972	-(1,041)	60,908	65,237	-(4,329)
Farm Products Ex Grain	171	170	1	631	776	-(145)	2,909	3,698	-(789)
Food and Kindred Products	1,852	1,807	45	7,081	6,899	182	29,725	28,814	911
Grain	3,441	3,581	-(140)	12,773	15,011	-(2,238)	59,982	64,102	-(4,120)
Grain Mill Products	2,616	2,904	-(288)	9,835	11,244	-(1,409)	42,439	47,446	-(5,007)
Iron and Steel Scrap	1,694	1,752	-(58)	6,137	6,141	-(4)	24,124	24,233	-(109)
Lumber and Wood Products	1,036	1,188	-(152)	4,081	4,336	-(255)	16,944	16,919	25
Metallic Ores	77	106	-(29)	354	407	-(53)	1,597	1,818	-(221)
Metals and Products	5,429	5,430	-(1)	20,999	20,280	719	88,867	86,227	2,640
Motor Vehicles and Equipment	8,969	8,168	801	35,067	33,796	1,271	150,147	132,623	17,524
Non Metallic Minerals	394	577	-(183)	1,377	2,259	-(882)	5,792	7,520	-(1,728)
Petroleum Products	3,808	4,342	-(534)	14,702	17,848	-(3,146)	60,321	71,062	-(10,741)
Primary Forest Products	555	652	-(97)	2,149	2,205	-(56)	10,182	9,844	338
Pulp, Paper and Allied Products	2,724	3,046	-(322)	10,908	11,944	-(1,036)	47,614	49,309	-(1,695)
Stone, Clay and Glass Products	3,004	2,885	119	11,923	11,068	855	46,883	42,286	4,597
Waste and Scrap Materials	801	773	28	3,157	3,052	105	12,081	11,446	635
Total Merchandise	50,282	51,602	-(1,320)	194,069	203,144	-(9,075)	812,481	812,618	-(137)
Container	66,949	67,997	-(1,048)	266,093	263,485	2,608	1,122,993	1,071,972	51,021
Trailer	6,168	11,147	-(4,979)	24,845	43,989	-(19,144)	112,683	189,205	-(76,522)
Total Intermodal	73,117	79,144	-(6,027)	290,938	307,474	-(16,536)	1,235,676	1,261,177	-(25,501)
Coal	13,028	22,414	-(9,386)	56,063	87,457	-(31,394)	257,828	354,322	-(96,494)
Coke	1,237	1,255	-(18)	5,456	4,927	529	20,416	20,350	66
Total Coal and Coke	14,265	23,669	-(9,404)	61,519	92,384	-(30,865)	278,244	374,672	-(96,428)
Total Carloadings	137,664	154,415	-(16,751)	546,526	603,002	-(56,476)	2,326,401	2,448,467	-(122,066)